



**Human Resources and  
Development  
COUNTY OF TULARE  
AGENDA ITEM**

**BOARD OF SUPERVISORS**

ALLEN ISHIDA  
District One

PETE VANDER POEL  
District Two

PHILLIP A. COX  
District Three

J. STEVEN WORTHLEY  
District Four

MIKE ENNIS  
District Five

**AGENDA DATE:** December 15, 2015

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Personnel Resolution attached	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
CONTACT PERSON: Rhonda Sjostrom, HR Director      PHONE: 636-4900				

**SUBJECT:** Amendment to Agreement No. 25590 with Gallagher Benefit Services

**REQUEST(S):**

That the Board of Supervisors:

1. Approve an amendment to Agreement No. 25590 with Gallagher Benefit Services to extend the agreement through the period of January 1, 2016 through June 30, 2016 for insurance consulting services.
  
2. Authorize the Chairman of the Board to sign the agreement.

**SUMMARY:**

The County utilizes the services of an insurance consultant to provide consultation services for employee benefit plans including medical, dental, vision, life and long term disability insurance as well as ancillary related employee benefit programs. The insurance consultant serves as a professional resource in securing competitive bids for the various lines of coverage; analyzing and recommending self funded plan rates and provides expert advice relative to plan design options as well as the selection of third party administrators and other related services.

Since June 1, 2006 the County has contracted with Gallagher Benefit Services (GBS). In 2012 the County issued a Request for Proposals and staff conducted extensive interviews with each of the four proposing firms to further evaluate the knowledge and experience of the individuals who would represent the County. Gallagher Benefit Services was selected for a two year agreement (January 1, 2012 – December 31, 2014 initially and was renewed January 1, 2015 – December 31, 2015). HRD staff is recommending a renewal of six months for the period of

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January 1, 2016 through June 30, 2016 at the rate of \$21,000, equivalent to six months.

HRD Staff will issue a Request for Proposals in early 2016 for consultant services.

**FISCAL IMPACT/FINANCING:**

The six-month cost for this agreement and services is included in the HRD Department budget for FY 2015-16 at \$21,000.

**LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:**

Strategic initiative 4 – Organizational Performance calls for the County to promote an organization that continuously demonstrates the value of its employees in fulfilling the County mission.

**ADMINISTRATIVE SIGN-OFF:**

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Rhonda Sjoström  
Human Resources Director

Cc: Auditor-Controller  
County Counsel  
County Administrative Office (2)  
Gallagher Benefit Services

Attachment(s) Amendment to Agreement No. 25590 Insurance Consulting Services with Gallagher Benefit Services

**BEFORE THE BOARD OF SUPERVISORS  
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF APPROVAL OF )  
AMENDMENT TO AGREEMENT NO. 25590 ) Resolution No. \_\_\_\_\_  
WITH GALLAGHER BENEFIT SERVICES ) Agreement No. \_\_\_\_\_  
)

UPON MOTION OF SUPERVISOR \_\_\_\_\_, SECONDED BY  
SUPERVISOR \_\_\_\_\_, THE FOLLOWING WAS ADOPTED BY THE  
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD December 15, 2015,  
BY THE FOLLOWING VOTE:

AYES:  
NOES:  
ABSTAIN:  
ABSENT:

ATTEST: MICHAEL C. SPATA,  
COUNTY ADMINISTRATIVE OFFICER/  
CLERK, BOARD OF SUPERVISORS

BY: \_\_\_\_\_  
Deputy Clerk

\* \* \* \* \*

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2. Authorized the Chairman of the Board to sign the agreement.