



**COUNTY ADMINISTRATIVE OFFICE  
GENERAL SERVICES  
FACILITIES  
COUNTY OF TULARE  
AGENDA ITEM**

**BOARD OF SUPERVISORS**

KUYLER CROCKER  
District One  
PETE VANDER POEL  
District Two  
AMY SHUKLIAN  
District Three  
J. STEVEN WORTHLEY  
District Four  
MIKE ENNIS  
District Five

**AGENDA DATE:** September 26, 2017

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input type="checkbox"/>	N/A	<input type="checkbox"/>

CONTACT PERSON: Mike Dickerson    PHONE: (559)636-5310

**SUBJECT:** Award Chemical Water Treatment Contract

**REQUEST(S):**

That the Board of Supervisors:

1. Award the contract for chemical water treatment to Ramco, Inc., dba Pacific Water Technologies, in the amount of \$191,832 per year. The contract will be prorated for 9 months in the amount of \$143,874, effective October 1, 2017 through June 30, 2018.
2. Authorize the Chairman to sign an agreement with Pacific Water Technologies, to provide chemical water treatment for Tulare County facilities, subject to review and approval as to form by County Counsel.

**SUMMARY:**

In March 2017, General Services requested written proposals for chemical water treatment for County owned facilities. Proposals were submitted by two vendors, and after careful consideration by a multidisciplinary review team, Pacific Water Technologies was selected based on experience and past performance with other municipalities. The cost increase from current chemical water treatment reflects the need for higher quality service to prolong the service life of maintained systems. A summary of scoring is included as Attachment A.

Chemical water treatment is necessary to provide conditioned water to boilers, cooling towers, and other heating, ventilation, and air conditioning systems. The chemically treated water inhibits corrosion, scale, and biological buildup ensuring that systems are operating at maximum efficiency. The treatment can limit the need for unscheduled maintenance, and reduce energy and water consumption.

**SUBJECT:** Award Chemical Water Treatment Contract

**DATE:** September 26, 2017

The service term under the proposed contract is for one (1) year, effective October 1, 2017. The contract also stipulates two (2), one (1) year options for renewal upon mutual consent.

**FISCAL IMPACT/FINANCING:**

The annual cost of \$191,832 for chemical water treatment is budgeted in Facilities Fund 067-067-3010-7043.

**LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:**

The County's Strategic Business Plan includes the organizational performance initiative which includes continuously improving organizational effectiveness and fiscal stability. This contract will ensure that the County is receiving the highest quality service to provide stability of maintenance operations and support better service delivery.

**ADMINISTRATIVE SIGN-OFF:**

\_\_\_\_\_  
John Hess  
Deputy County Administrative Officer

cc: Auditor-Controller  
County Counsel  
County Administrative Office (2)

Attachment(s) Attachment A – Chemical Water Treatment Scoring

**BEFORE THE BOARD OF SUPERVISORS  
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF AWARD )  
CHEMICAL WATER ) Resolution No. \_\_\_\_\_  
TREATMENT CONTRACT ) Agreement No. \_\_\_\_\_  
 )

UPON MOTION OF SUPERVISOR \_\_\_\_\_, SECONDED BY  
SUPERVISOR \_\_\_\_\_, THE FOLLOWING WAS ADOPTED BY THE  
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD \_\_\_\_\_  
\_\_\_\_\_, BY THE FOLLOWING VOTE:

AYES:  
NOES:  
ABSTAIN:  
ABSENT:

ATTEST: MICHAEL C. SPATA  
COUNTY ADMINISTRATIVE OFFICER/  
CLERK, BOARD OF SUPERVISORS

BY: \_\_\_\_\_  
Deputy Clerk

\* \* \* \* \*

1. Awarded the contract for chemical water treatment to Ramco, Inc., dba Pacific Water Technologies, in the amount of \$191,832 per year. The contract will be prorated for nine months in the amount of \$143,874 effective October 1, 2017 through June 30, 2018.
2. Authorized the Chairman to sign an agreement with Pacific Water Technologies, to provide chemical water treatment for Tulare County facilities, subject to review and approval as to form by County Counsel.

## Chemical Water Treatment Scoring

	Possible Points	Chem Pro Labs, Inc.	Pacific Water Technologies
<b>General Information</b>	10 Points	14	33
<b>Experience and Qualifications of the Firm</b>	20 Points	38	72
<b>Experience of Key Personnel Assigned to Project</b>	25 Points	47	80
<b>Understanding of Project and Approach to Perform Required Service</b>	20 Points	35	71
<b>Overall Evaluation of Firm</b>	25 Points	50	83
<b>Total</b>	<b>100 Points</b>	<b>184</b>	<b>340</b>