

BEFORE THE BOARD OF SUPERVISORS COUNTY OF TULARE, STATE OF CALIFORNIA

IN THE MATTER OF APPROVE A
PURCHASE FROM DEVELOPMENT
GROUP, INC.

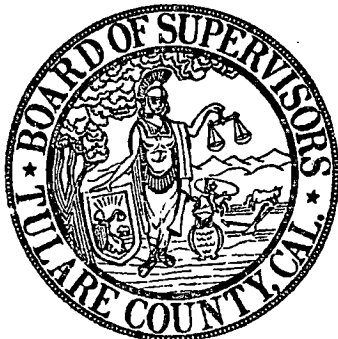
)
) Resolution No. 2018-0196
)
)

UPON MOTION OF SUPERVISOR CROCKER, SECONDED BY SUPERVISOR SHUKLIAN, THE FOLLOWING WAS ADOPTED BY THE BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD MARCH 20, 2018, BY THE FOLLOWING VOTE:

AYES: SUPERVISORS CROCKER, VANDER POEL, SHUKLIAN, WORTHLEY
AND ENNIS

NOES: NONE
ABSTAIN: NONE
ABSENT: NONE

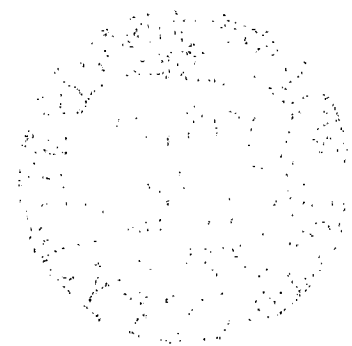
ATTEST: MICHAEL C. SPATA
COUNTY ADMINISTRATIVE OFFICER/
CLERK, BOARD OF SUPERVISORS



BY: Mary Romero
Deputy Clerk

* * * * *

1. Approved the capital asset purchase to replace TulareWORKs County Information System server hardware in an amount not to exceed \$140,666.
2. Approved the necessary budget adjustments per the attached AUD 308 (requires 4/5ths vote).





**Information &
Communications
Technology
COUNTY OF TULARE
AGENDA ITEM**

BOARD OF SUPERVISORS

KUYLER CROCKER
District One

PETE VANDER POEL
District Two

AMY SHUKLIAN
District Three

J. STEVEN WORTHLEY
District Four

MIKE ENNIS
District Five

AGENDA DATE: March 20, 2018

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>

CONTACT PERSON: Jacob Kaminsky PHONE: 559-622-7308

SUBJECT: Approve a purchase from Development Group, Inc.

- REQUEST(S):**
- That the Board of Supervisors:
1. Approve the capital asset purchase to replace TulareWORKs County Information System server hardware in an amount not to exceed \$140,666.
 2. Approve the necessary budget adjustments per the attached AUD 308 (requires 4/5ths vote).

SUMMARY:

The TulareWORKs division of HHSA serves more than 98,000 Tulare County households from its six public service locations, its administrative office, and a training center. These sites provide a wide range of services that together function as a social safety net for residents in need of shelter, food, medical care, or referrals to other providers. In order to improve and maintain proper services, the current TulareWORKs server hardware must be enhanced in order to support the CalWIN County Information System database (CISDB) size and structure.

The CISDB is utilized for third-tier applications such as the Workforce Management Tool (WMT), The Medi-Cal Eligibility Data Systems (MEDS) Viewer, the CalWIN Audit Log, and Business Intelligence (BI) reporting. Considering the growth of the database, Tulare County Information and Communications Technology (TCiCT) anticipates that by September of 2018, the database growth will have exceeded the performance capacity of the existing system. The database is currently functioning at a somewhat satisfactory level but it has begun causing minimal delays when

SUBJECT: Approve a purchase from Development Group, Inc.
DATE: March 20, 2018

running queries. If the server hardware is not replaced, these delays will increase considerably and cause a variety of applications to run poorly.

With the server hardware included in this purchase from Development Group, Inc. (DGI), County of Tulare staff will be able to:

- Run reports against the CISDB in a timely manner. For example, a query that currently takes 24 minutes to run will now be complete in a few seconds.
- Perform CISDB queries from other applications with sub-second results.
- Continue real-time replication of the CALWIN database.

This purchase from DGI also includes installation of the necessary hardware as well as support. Failure to approve this purchase will result in inefficient performance of TulareWORKs applications.

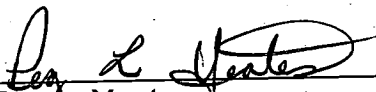
FISCAL IMPACT/FINANCING:

The attached AUD 308 indicates the budgetary transfer of funds for capital assets and other costs in an amount not to exceed \$140,666.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's five-year strategic plan includes the Organizational Performance Initiative by implementing technology to improve efficiency and service delivery. The technology to be implemented within this upgrade will significantly improve the storage capacity for TulareWORKs data.

ADMINISTRATIVE SIGN-OFF:


Peg L. Yeates

Information & Communications Technology Director

cc: Auditor-Controller
County Counsel
County Administrative Office (2)

Attachment(s)

Attachment A – DGI Quote
Attachment B – AUD 308

AUD-308 - Budget Adjustment Form

8:07 AM

3/20/2018		Document ID Number		09/18	2018	
Date		HHS Agency Name		Craig Wondergem Contact Person	624-7479 Phone	Budget Fiscal Year Extension
Action** A,C,D	Fund	Dept	Appr #	LEVEL 1 Finish Here		Current Amount Revised Amount Inc / Dec Amt
C	001	142	142CAP			1,324,748 1,465,414 140,666
C	001	142	142SSUP			129,596,561 129,455,895 (140,666)
						-
						-
						-
						-
						-
Appropriations Total				<i>Need Not Equal Zero</i>		130,921,309 130,921,309 -
Action** A,C,D	Fund	Dept	Appr #	Unit	Object	Rev LEVEL 2 Start Here Current Amt Revised Amount Inc / Dec Amt
C	001	142	142CAP	4030	8306	231,992 316,392 84,400
C	001	142	142CAP	4032	8306	154,661 210,927 56,266
C	001	142	142SSUP	4030	7066	1,038,391 953,991 (84,400)
C	001	142	142SSUP	4032	7066	658,893 602,627 (56,266)
						-
						-
						-
						-
						-
						-
						-
						-
						-
						-
Line Total				<i>Must Equal Zero</i>		\$ 2,083,937 \$ 2,083,937 \$ -

Reason for Adjustment (To Avoid Correspondence, State Reason in Detail)

To move budget from special department expense to capital assets for the one-time purchase to replace server hardware in an amount not to exceed \$140,666.

[Signature]
Affected Dept Head Signature

Other Affected Dept Head Signature

Checked By: _____
County Executive Office Action: No. _____ Date: _____
(X) Approved () Disapproved

By: *[Signature]*
Board of Supervisors Action: No. 2018-0196 Date: 3/20/18

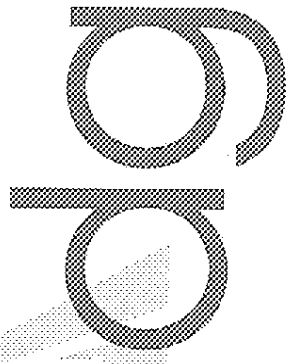
Entered By: _____
Date: _____
Distribution: 1: BOS/CAO/Auditor

** Action Codes: A=Add, C=Change, D=Deactivate

* Whenever a 93XX account budget is adjusted, a corresponding 94XX account budget must be adjusted in the billing agency, except for ISFs

* Whenever a 95XX account budget is adjusted, a corresponding 96XX account budget must be adjusted in the billing agency, and vice versa

* Whenever a 97XX account budget is adjusted, a corresponding 98XX account budget must be adjusted in the billing agency, and vice versa

The logo consists of the lowercase letters 'ddg' in a bold, sans-serif font. The 'd's are connected at the top, and the 'g' has a small tail. The letters are dark grey.

development group, inc

Proposal #183344

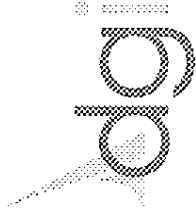
COUNTY OF TULARE

PROPERTY VALUE STUDY



Company:
COUNTY OF TULARE
 Requested By:
Jon Jones
 IT Systems Administrator

Proposal #18344



development group, inc

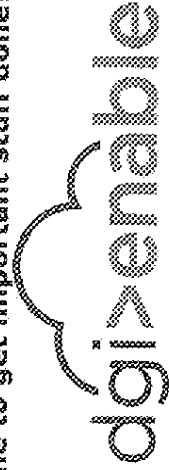
Description:
County of Tulare VDI Project M20 15TB

Bill To: COUNTY OF TULARE 5957 S Mooney Blvd Visalia, CA 93277-9394	Ship To: COUNTY OF TULARE 5957 S Mooney Blvd Visalia, CA 93277-9394	Sold To: COUNTY OF TULARE 5957 S Mooney Blvd Visalia, CA 93277-9394
Created: 3/5/2018 Expires: 4/5/2018 Version: 1	Account Manager: nslocum Systems Engineer: mmcculung	Terms & Conditions: This proposal is offered according to the terms and conditions of one or more CMAS schedules

Product & Manufacturer Maintenance

Line No	Qty	Product	SMARTnet	Unit Price	Ext'd Price	Tax
15TB M20 w/ISCSI and FC						
2	2	FA-CNTRL-ISCSI 2-PORT ADD FA-CNTRL-ISCSI 2-Port ADD Factory Install		1,148.00	2,296.00	T
3	36	FA-M20R2-15TB,1MO,ADV,GOLD FA-m20R2-15TB 1 Month Evergreen Gold Subscription, NBD Delivery, 24/7 Support		1,062.00	38,232.00	T
4	1	FA-M20R2-FC-15TB-10/5 Pure Storage FlashArray m20R2 FC 15TB 10/5		85,800.00	85,800.00	T
5	1	PS-FLASHARRAY-INSTALL FlashArray (//m, //x) Install Service		3,600.00	3,600.00	
					Subtotal	\$129,928.00
					Handling	\$0.00
					Estimated Sales Tax (8.50%)	\$10,737.88
					SMARTnet	\$0.00
					Professional Services	\$0.00
					Shipping	\$0.00
					Total	\$140,665.88

Need more time to get important stuff done? Ask us about



Company:

COUNTY OF TULARE

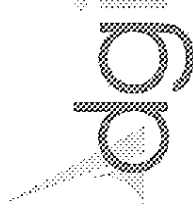
Requested By:

Jon Jones

IT Systems Administrator

Description:

County of Tulare VDI Project M20 15TB



development group, inc

Proposal Notes

CMAS Number: 3-17-70-2686Q

Base GSA Schedule No: GS-35F-0438T

California Multiple Award Schedule (CMAS) Contract Number(s)

[3-16-70-2686G TrippLite \(Exp 05/31/2018\)](#)

[3-16-70-2686H TrippLite \(Exp 01/31/2018\)](#)

[3-17-70-2686K ISI Telemangement Solutions \(Exp 09/30/2020\)](#)

[3-17-70-2686L Development Group, Inc CloudHub & dgi>enable Products \(Exp 09/30/2022\)](#)

[3-17-70-2686M American Power Conversion \(APC\) \(Exp 02/29/2020\)](#)

[3-17-70-2686N Cisco Systems \(Exp 07/31/2021\)](#)

[3-17-70-2686P Cisco Systems \(Exp 09/04/2018\)](#)

[3-17-70-2686Q Pure Storage \(Exp 05/20/2022\)](#)

[CMAS Management & Information Guide](#)

[State of California Payse Data Record](#)

Proposal #18344

Company:

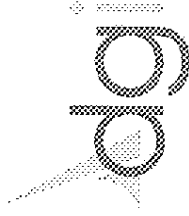
COUNTY OF TULARE

Requested By:

Jon Jones
IT Systems Administrator

Description:

County of Tulare VDI Project M20 15TB



development group, inc

Proposal #18344

About Sales Tax

Items sold by Development Group, Inc. and shipped to destinations in California and Nevada are subject to sales tax.

If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time and invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged.

About Product Returns

Consistent with the terms and conditions of the California Multiple Award Schedules (CMAS) General Provisions for Information Technology, you are required to provide written notice of rejection of products delivered or services performed within a reasonable time after receipt of such products or the performance of such services. Such notice of rejection is required to state the respect in which the products do not substantially conform to your specifications. If you do not provide such notice of rejection within FIFTEEN (15) days of delivery for purchases of Commercial Hardware or Commercial Software or THIRTY (30) days of delivery for all other purchases, such products and services will be deemed to have been accepted. Your acceptance will be final and irreversible, except as it relates to latent defects, fraud, or gross mistakes amounting to fraud.

Company & Payment Information

Mailing Address

Development Group, Inc.
PO Box 991484
Redding, CA 96099-1484

Phone: (530) 229-0071
Fax: (530) 243-3415

Payment Information

Development Group, Inc.
32880 Collections Center Dr
Chicago, IL 60693

Federal Tax ID: 26-3740919

Office Locations

Development Group, Inc.
6704 Lockhead Dr
Redding, CA 96002

Wire Transfer Information

Domestic Wire Transfer (U.S.)

Wire Routing Transit Number (RTN): 026009593
Bank Name: Bank of America
City, State: Chicago, IL
Account Number: 8188065595
Title of Account: DEVELOPMENT GROUP INC

International Wire Transfer

Wire Routing Transit Number:
026009593
SWIFT Code: BOFAUS3N
Bank Name: Bank of America
City, State: Chicago, IL
Account Number: 8188065595
Title of Account: DEVELOPMENT
GROUP INC

Note: All wire transfers must be made in US Dollars

AUD-308 - Budget Adjustment Form

8:07 AM


3/20/2018						99/19				2018	
Date		Document ID Number		Accounting Period		Budget Fiscal Year					
		HHSA		Craig Wondergem		624-7479					
		Agency Name		Contact Person		Phone		Extension			

Action** A,C,D	Fund	Dept	Appr #				LEVEL 1 Finish Here	Current Amount	Revised Amount	Inc / Dec Amt
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C	001	142	142SSUP					128,566,561	129,455,895	(140,666)
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C	001	142	142CAP	4032	6306			154,651	210,927	56,266
C	001	142	142SSUP	4030	7068			1,038,391	953,891	(84,400)
C	001	142	142SSUP	4032	7068			658,893	602,627	(56,266)
Line Total							<i>Must Equal Zero</i>	\$ 2,083,937	\$ 2,083,937	\$ -

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 Affected Dept Head Signature

 Other Affected Dept Head Signature

Checked By: _____ County Executive Office Action: No. _____ Date: _____ () Approved () Disapproved	Entered By: _____ Date: _____ Distribution: 1: BOS/CAO/Auditor
By: _____ Board of Supervisors Action: No. _____ Date: _____	

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Expense Budget Summary

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BFY : 2018

Fund : 001

Department : 142

Appr Unit :

Unit : 4030,4032

Object : 7066,8306

Detail :

BFY	Fund	Department	Appr Unit	Unit	Object	Current Budget	Encumbered	Actual Expenses	Unobligated
✓ 2018	001	142		4030	7066	\$1,036,391.00	\$182,240.61	\$435,450.73	\$420,699.66
2018	001	142		4030	8306	\$231,992.00	\$62,350.96	\$26,328.20	\$143,312.84
2018	001	142		4032	7066	\$658,893.00	\$119,302.14	\$290,233.39	\$249,357.47
2018	001	142		4032	8306	\$154,661.00	\$41,557.29	\$17,552.13	\$95,541.58

First Prev Next Last

BFY	Fund	Department	Appr Unit	Unit	Object	Current Budget	Encumbered	Actual Expenses	Unobligated
✓ 2018	001	142		4030	7066	\$1,036,391.00	\$182,240.61	\$435,450.73	\$420,699.66

First Prev Next Last

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Expense Budget Summary

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BFY:
 Fund:
 Department:
 Appr Unit:
 Unit:
 Object:
 Detail:

BFY	Fund	Department	Appr Unit	Unit	Object	Current Budget	Encumbered	Actual Expenses	Unobligated
✓ 2018	001	142	142CAP			\$1,324,748.00	\$473,292.72	\$61,711.13	\$789,744.15
2018	001	142	142SSUP			\$129,596,561.00	\$55,821,013.15	\$62,505,849.34	\$11,269,698.51

First Prev Next Last

BFY	Fund	Department	Appr Unit	Unit	Object	Current Budget	Encumbered	Actual Expenses	Unobligated
✓ 2018	001	142	142CAP			\$1,324,748.00	\$473,292.72	\$61,711.13	\$789,744.15

First Prev Next Last

[Budget Inquiry Page](#)