BOARD OF SUPERVISORS



Information & Communications Technology COUNTY OF TULARE AGENDA ITEM

KUYLER CROCKER
District One

PETE VANDER POEL
District Two

AMY SHUKLIAN
District Three

J. STEVEN WORTHLEY
District Four

MIKE ENNIS
District Five

AGENDA DATE: April 24, 2018

Public Hearing Required Yes Scheduled Public Hearing w/Clerk Yes Published Notice Required Yes Advertised Published Notice Yes Meet & Confer Required Yes Electronic file(s) has been sent Yes Budget Transfer (Aud 308) attached Yes Personnel Resolution attached Yes Agreements are attached and signature tab(s)/flag(s) Yes CONTACT PERSON: Jacob S Kaminsky PHONE	N/A

SUBJECT: Approve an agreement with Novacoast

REQUEST(S):

That the Board of Supervisors:

- 1. Approve an agreement with Novacoast for eDirectory migration services in an amount not to exceed \$94,924 for the time period of April 25, 2018, to June 1, 2019.
- 2. Approve the necessary budget adjustment per the attached AUD 308 (4/5th vote required).
- 3. Authorize the Chairman of the Board to sign four copies of the agreement.

SUMMARY:

Tulare County Information & Communications Technology (TCiCT) is responsible for purchasing and maintaining the hardware and software contracts for the Information & Communications Technology assets of Tulare County, including the mainframe computer, the data center servers, network infrastructure components and Storage Area Network (SAN).

In 2013, this Board signed Resolution 2013-0584 and approved an Agreement with Novacoast for licenses and maintenance for Novell products. Novell products used by the County include the email and scheduling program GroupWise as well as Instant Messaging services. However, these Novell products are now reaching end-of-life and must be replaced. Current communication and eDiscovery processes will be hampered by the disintegration of this Novell system, making the

SUBJECT: Approve an agreement with Novacoast

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> move away from Novell eDirectory to a more current system a necessity. To accomplish this, all Novell user accounts and related applications will be migrated from the current eDirectory to Microsoft Active Directory.

> Novacoast provides a five-stage plan to support this migration. Vendor personnel will supply TCiCT with planning, validation and design support in the initial stages of the project, before transitioning to assist with the production migration process. This work will be completed both on-site and remotely. Novacoast is intimately familiar with the inner workings of our County directory system and is the best vendor to handle this migration. Failure to approve this purchase could result in inefficient performance of vital County processes.

FISCAL IMPACT/FINANCING:

The cost for this purchase is an amount not to exceed \$94,924. \$47,462 is included in the FY 17/18 budget to be paid from account number 035-090-1000-8306. The attached AUD308 indicates the budgetary transfer of funds in an amount not to exceed \$47,462. There is no Net County Cost.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's five-year strategic plan includes the Organizational Performance Initiative to continuously improve organizational effectiveness. The migration to Active Directory helps fulfill this initiative by integrating state-of-the-art technology to provide better service delivery.

ADMINISTRATIVE SIGN-OFF:

Peg L. Yeates

Information & Communications Technology Director

CC: Auditor-Controller County Counsel

County Administrative Office (2)

Attachment(s)

Attachment A – Agreement

Attachment B - Insurance Documents

Attachment C – AUD 308

BEFORE THE BOARD OF SUPERVISORS **COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF APPROVE AN AGREEMENT WITH NOVACOAST)))	Resolution Agreemen		
UPON MOTION OF SUPERVISOR	R		SECONDED	BY
SUPERVISOR,	THE FC	DLLOWING	WAS ADOPTED BY	THE

BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD _____

AYES: NOES: ABSTAIN: ABSENT:

, BY THE FOLLOWING VOTE:

ATTEST: MICHAEL C. SPATA

COUNTY ADMINISTRATIVE OFFICER/ CLERK, BOARD OF SUPERVISORS

BY: Deputy Clerk

- 1. Approved an agreement with Novacoast for eDirectory migration services in an amount not to exceed \$94,924 for the time period of April 25, 2018, to June 1, 2019.
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- 3. Authorized the Chairman of the Board to sign four copies of the agreement.

[100)Y/0/(0/0/(0/0)S]

Statement of Work

Novell to Windows Migration

Prepared For:

Tulare County Information & Technology Group

issued:

03.20.2018

Valid to:

05.30.2018

Movacoast Corporate Office | 1505 Chapala St. Santa Barbara, CA 93101

Team.

Michael Howden

Prectice Manager
P. (800) 949-9938, 6x1-6140
E: mhcs/den@novecoasc.com

Bob Lloyd

Territory Menager P. (800) 949-6930 Et bliovd@novscoker.com

Novacoast Corporate Office

1606 Chapale Street Santa Barbara, ICA 93101 Pt 800.949.9933 | F1 605 664,1809 http://www.nove.coast.com

Shelly Cobb

Ollers Executive P. 605-465-8770 El scobb@hovs.best.com

Billing Administration

Novemest According P: 800-949, 9935-x4000 E: billing@novecesst.com

Revision History

Created by:

Novacoast

Revision: 1

February 9, 2018

Last Modified By:

Shelly Cobb

Revision: 7

April 6, 2018

About this document:

Information found in this document is derived from a variety of sources, including but not limited to Novaccast partner product documentation, Novaccast partner Technical Support documents, sources publicly available on the Internet, as well as Novacoast's vast experience in implementing relevant technology solutions.

Disclaimer

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The Tulare County Information & Technology Group, hereinafter referred to as "Customer", and Novacoast agree to the following provisions.

Change Control Process

The Change Control Process governs changes to the scope of this project throughout the project's duration. It applies to new components and to enhancements of existing components.

A written Change Request communicates any desired changes to this project. If describes the proposed change, the reason for the change, and the effect the change might have on the project. The Novacoast project manager supplies the appropriate Change Management documents,

Both Novacoast and the customer review the Change Request and approve or reject it. Both parties must sign the approval portion of the Change Request to authorize the implementation of any change that affects the project's scope, schedule, or fee.

Cancellation and Rescheduling Policy

For any project cancellations made by customer within five (5) business days of the scheduled start of services, customer will incur a cost of one-half of the total project costs as stated in this SOW. For any project cancellations made by customer within two (2) business days of the scheduled start of services, customer will incur the full cost of the project as stated in this SOW.

For any rescheduling of services requested by customer within five (5) business days of the start day of such services, customer shall incur all costs to modify travel arrangements and other related expenses. This clause becomes effective upon customer acceptance of the project schedule.

If Customer wishes to suspend or cancel project prior to completion of final milestone or project completion, Customer agrees to render payment for 100% of current milestone within thirty (30) days of suspension of project. A re-engagement fee of USD 10,000 will be payable if the project is restarted at a later date, not exceeding ninety (90) days.

The invoice for additional costs is issued against the existing purchase order. When and if the solution is started, the customer agrees to issue an amended purchase order to cover the additional costs.



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About Novaccoasi

Who we are

Novacoast is an international IT Professional Services and Product Development company built on a foundation of engineering expertise and a culture of creative problem solving. Empowered on every level by our flexible and fearless perspective, Novacoast combines its advanced technical knowledge with our customers' expertise so together we can make informed decisions and avoid costly IT mistakes.

What we do

We specialize in identity and access management, security and compliance, network infrastructure, remote management, desktop management, and open source solutions.

We offer custom application and product development. The Novacoast Development team is made up of talented developers with agile skillsets and dedicated user interface designers. We have experience in designing mobile. social, web, and enterprise software applications along with customizations for existing software. We also provide technical staffing to our clients through our Staffing

The Novacoast Services Model

The Novacoast Services Model delivers these core services:

- Evaluation of your business needs
- Technical assessment of your current IT environment.
- Planned information systems that grow with you
- Custom software development
- Automation of your business applications
- Front-end assessment of your technical training needs
- Training resources designed to improve employee skills
- Complete documentation and training manuals
- Cutting-edge tech support

Services division, which leverages our engineering expertise and extensive network of industry contacts to provide selection, grooming and training of contract, part time or full time appointments.

How we work

Our service areas are built around key engineers with expertise in certain technologies—specialists who are resources to clients and to other engineers within Novacoast. Basically, all Novacoast engineers have access to a collaborative cavalry. This means Novacoast combines specialist capabilities with a generalist approach to cross-functional needs in large enterprises. Our diverse know-how also allows us to support small to mid-size businesses, which typically have the same needs and IT dependencies as large businesses, but work within narrower budgetary constraints.

Although the ratio of technical personnel remains high at Novacoast, we have additional skill sets focused on client business needs, project management, and technical documentation.

Headquartered in Santa Barbara, CA, Novacoast delivers services nationally and internationally.

Soope of Work

Overview

County of Tulare is undertaking a migration from Novell eDirectory to Microsoft Active Directory. Customer has asked Novacoast (Consultant) to evaluate their existing AD infrastructure, provide a scope and design for the migration assistance, and assist with the production migration process.

Phase 1 - Planning

Novacoast Delivery Manager will work with Customer to develop a high-level project plan and project task checklist. This will detail out the work steps and timing for the implementation and migration. This will also include the determination of what customer resources will be required to complete the migration project. Tasks included in this phase:

- Kick off meeting
 - 8 Review Scope of work
 - Review existing network and email environment
 - Review Customer processes, identify key stakeholders, outline operational procedures, etc.
 - Identify Customer project resources and availability
 - Review initial timetable and specific work blackouts, holidays, etc.
- Define key project elements
- Create initial high level project plan
- Review and schedule onsite visits (if necessary)
- Determine production migration groups and notification process
- Deliver, update and review project plan as required

Novacoast Delivery Manager anticipates that the Planning phase will require a minimum of two (2) 30 minute meetings (more may be required if all participants are not available during each meeting time) to review/discuss Customer requirements and future file access plans.

Novacoast will have in attendance for these meetings the following resources: Consultant delivery manager, Consultant lead engineers and additional engineer/developer resources as needed.

It is requested that County of Tulare be represented by Customer Project Sponsor, Customer Project Team Lead, Customer ITS Project Manager, Customer representative with knowledge of existing email environment, Novell environment, vCenter environment and current/future server roll out schedule.

Phase 1 Assumptions

- Customer will provide key project personnel with contact information
- Customer will provide Consultant engineers access credentials
- Customer will provide Consultant engineers with migration servers and workstations for script development and production migrations (Specifications to be provided by Consultant)

Phase 1 Deliverables

- Draft Project Schedule, including Customer and Novacoast project team blackout dates, vacations, holidays, etc.
- Key Milestones by Phase
- High Level Project Plan
- Schedule Onsite Visits and book travel accordingly, in advance
- Project team communication list

Phase 2 - Data Validation

During the data validation phase, Novacoast Consultant will validate the information provided by Customer of the network infrastructure and file services environment, volume and share information, rights and trustee information, and user information pertaining to file access and permissions. Novacoast Consultant will validate the Customer requirements for the file services architecture, data access policies and process using the following steps:

- Validate current file servers and document server/volume structure with volume type
- Validate current use of UNC-pathing and OLE for file access and drive mappings in order to facilitate least intrusive migration
- Validate target goals pertaining to file services
 - Validate Global Name Spacing requirements and feasibility
 - Validate distributed file requirements
 - Validate business continuity requirements
 - Validate rollback plans and time frames
- Validate disaster recovery requirements
- Walidate high availability and redundancy requirements
- Validate archive requirements
- Validate current growth rates for future storage requirements
- Validate current desktop policies for accessing file services data, and document issues for correction
- Validate current Novell eDirectory environment for proper file access control
 - Validate group memberships
 - Validate login scripts and mapped drives
- Walidate current Macintosh file access requirements and usage
- Walidate business applications utilizing file services for data import and export
- Validate existing backup and recovery procedures
- W Validate existing SSL certificate requirements
- Validate existing DNS environment
- Develop metric for baseline performance testing

Validation will consist of review and comparison of County data and file structures against best practices so that Novacoast Consultant can make recommendations offered to minimize risk and improve performance. Consultant anticipates that the data validation phase will require a minimum of four (4), 30 minute meetings (more may be required if all participants are not available during each meeting time) to review/discuss Customer requirements and future file

Novacoast will have in attendance for these meetings the following resources: Consultant delivery manager, Consultant lead engineer and additional engineer/developer resources as needed.

It is requested that County of Tulare be represented by Customer Project Sponsor, Customer Project Team Lead, Customer ITS Project Manager, and Customer representative with knowledge of existing email environment, Novell environment, vCenter environment and current/future server roll out schedule.

Phase 2 Assumptions

Customer will provide Novacoast Consultant with all data and documentation required for validation of items listed in above bullet points.

Phase 2 Deliverables

Phase 2 validation steps and recommendations (County of Tulare internal sign off)

- Performance testing baseline (County of Tulare internal sign off)
- Inventory Tracking Sheet (Source Data)
- Requirements Documentation

Phase 3 – Design and Migration Architecture

Based on data presented and validated in phases 1 and 2, and using experience and industry best practices, Novacoast Consultant will architect the migration plan to meet Customer requirements. Novacoast Consultant's strategy for the file share and data migration will be to capture all current, relevant data (including metadata, rights/trustee information). current methods for accessing data (drive mappings, UNC paths etc.) and migrate and convert that information over to the Windows files services system as defined during the project. For the end user, the goal for the migration to be virtually unnoticed will depend on changes to UNC and global name spacing. If possible, users will see the same drive letters (unless determined during the project that a change is required), users will be able to connect to systems with current UNC paths (unless determined during the project that a change is to occur) and embedded objects will be updated if feasible (if access into files is not blocked, and there are not changes to file pathing). Migration will be handled on region/department/data category as determined during the project. Novacoast Consultant will work with County of Tulare staff to define success criteria for migrated data and Novacoast Consultant will validate the data that is being migrated. Validation will consist of reviewing and comparing County data against best practices and making recommendations. It will be necessary for Customer staff to be involved in the validation process.

- Validate current Active Directory environment for migration of Novell objects
- Walidate IDM drivers for eDirectory and Active Directory
 - Provide additional assistance to ensure accounts and passwords are synced correctly
- Validate file storage volumes for migration of data
 - Validate Customer implementation of file storage structure based on Customer requirements
- Develop file copy pracess from current Novell servers/volumes to Windows servers
- W Develop trustee to permission translation and migration scripts
- Review and make recommendations for any Active Directory groups used to control access to file resources
- Document migration process
 - Plan migration schedule for each server, volume, and resource
 - Document migration process and file migration and permission validation
 - Document migration fall back procedure
 - Document configuration and installation steps
- Validate migration process where possible using new Windows server.
- Document migration schedule per region, server, volume basis
- M Develop User Acceptance Criteria plan and documentation
- Identify Pilot Group users provided by Customer for migration validation

Novacoast Consultant will provide a review of the proposed migration plan as it pertains to the requirements and architecture. This is anticipated to be a 1 hour discussion.

Novaceast will have present: Consultant delivery manager, Consultant lead engineer and additional resources will be present.

It is requested that County of Tulare be represented by Customer Project Sponsor, Customer Project Team Lead, Customer ITS Project Manager, and any other managerial or technical representatives Customer determines should be present.

Phase 3 Assumptions

County of Tulare will provide Consultant engineers with pilot group users

Phase 3 Deliverables

- Recommendations for any Active Directory groups used to control access to file resources (if necessary)
- Migration Success Criteria

Phase 4 - Production Migration

Novacoast Consultant will work with County of Tulare to determine proper schedule for production file services. Consultant will not be responsible for modifying any applications, but will need to work with Customer to ensure applications dependent on file services are working correctly. Consultant can bring in additional resources at additional cost, if required, to assist with application migration support. Consultant is not including physically visiting workstations within the Customer environment as a part of the migration process. If it is determined that the desktop/laptop system will require physical visits, a change order will be issued or Customer staff will be responsible for visiting desktop/laptops.

- Audit/Document current file hierarchy and trustee/rights assignment
- Audit/Document total file count of current file services volumes for production group
- Run pre file copy process on file services for production groups
- Run trustee/rights to permissions translation scripts
- Compare file count on source and target volumes
- Compare trustee with permissions on source and target volumes
- Develop Zenworks bundle to remove Novell client
- Test application functionality
- Perform clean up file copy process just prior to file services cutover
- Support help desk as needed for post migration support
 - Up to 3 days remote
- Update migration process documentation as needed

After each site migration, a review will be performed with necessary team members from both Customer and Consultant to validate migration success. Any open items still outstanding will be assigned to a Customer resource for resolution and follow up.

Phase 4 Assumptions

- Customer responsible for visiting workstations
- Customer responsible for application functionality
- Customer will provide a local technical support contact for each site's migration
- Customer's Microfocus ZENworks environment will be updated and functional with all workstations having the agent installed

Phase 4 Deliverables

Cutover Plan/Schedule

- File migration success reports
- Administration documentation
- Decommission Novell Servers that were migrated
- Decommission IDM drivers for eDirectory
- Issue log with resolution steps or maintenance of the vendor effort required

Phase 5 - Project close out

Consultant will meet with key stakeholders to review project documentation and goals

- Review key project elements to ensure completion
- Review final, as-built project documentation
- Review any outstanding issues or open items
- Complete project sign off documentation

Phase 5 Assumptions

The following assumptions are being made as part of this project phase:

- Customer Furnishing Novacoast engineers with information and data on Customer systems operations, activities, and existing systems, as reasonably required to achieve the project objectives
- Customer Providing Novacoast staff with the necessary security access to systems and facilities during the performance of services
- Customer Providing and being solely responsible for the backup of all computer systems
- Customer Providing adequate workspace and power sources at each facility where services will be performed, if on-site
- Customer Providing suitable server platforms with properly installed and patched network operating system (NOS) software, and obtaining any other commercial software licenses necessary for Novaccast to complete the services described in the SOW. Expected NOS will be Windows 2016 current patch level or currently supported version of Windows Server operating system.
- Customer Providing and being solely responsible for contract of any necessary telecommunications facilities (data communications circuit, analog phone lines, wiring, etc.), and for the costs associated with such facilities
- Customer Ensuring the availability and responsiveness of key personnel needed to support the implementation of the project

Phase 5 Deliverables

Completed project sign off documentation

A Limited Assistance Novacoast Delivery Manager is added to this project. Novacoast's "Limited Assistance" Delivery Manager roles and duties include:

- A weekly status report will be generated using Novaccast's pre-defined templates to capture and communicate the current status of the project. The report will include current expected timelines, major project phase and task assignments, and any project risks identified and recommended resolutions by the project team.
- The Delivery Manager will host and participate in a single weekly project status meeting to gather the necessary details for the status report and discuss any issues or risks currently pending. The Delivery Manager will not be required to join other project meetings.

- The Delivery Manager will maintain regular contact with Novacoast project staff.
- Customer will be responsible for providing a single primary contact that can work with the Novacoast Delivery Manager. The Novacoast Delivery Manager will not be responsible for managing or direct communication with the customer's extended project team outside of the weekly status meetings.
- Delivery Management will be provided remotely for the entirety of this project.
- Specific deliverables and dates for their sign-off will be mutually agreed upon by the Delivery Manager for Consultant and Customer Project Manager

Gostopässistanna

Agreement of Standard Working Hours

This proposal covers services performed via remote access during the standard business hours of Monday through Friday, 8am to 6pm, and scheduled required after-hours work.

If on-site visits are requested by Customer, travel is included for two engineers for a maximum of two on-site visits consisting of a maximum of a one week duration per visit.

Cost of Assistance

This SOW and the figures quoted within are valid for thirty (30) days from date of SOW delivery. This term may be extended based on mutual agreement of the Parties.

Table 1: Cost of Assistance

DESCRIPTION	COS	ST
Senior Novacoast engineer completing Phases and Deliverables 1-5		\$89,673.91
Senior Engineer – Overtime		\$5,250.00
Delivery Management		Included
	Fixed Cost Total	\$94,923,91
	Travel Optional*	Included
Fixed Cost + Travel Total		\$94,923.91

All rates quoted in this SOW are in US Dollars unless otherwise stated.

^{*} Travel costs for two Novacoast Engineers, with a maximum of two on-site visits consisting of a maximum of one week duration per visit is included. Optional components may result in an adjustment to travel estimate.

Payment Terms

Novacoast will invoice 25% of the total fixed project cost upon signature of this Statement of Work.

Further billing is determined by the following mutually-agreed upon milestones:

- 25% upon completion of Phase 1
- 15% upon completion of Phase 2
- 15% upon completion of Phase 3
- 15% upon completion of Phase 4
- 5% upon completion of Phase 5

An authorized signature shall constitute acceptance of these services and products in the attached document and is required to schedule Novacoast resources.



COUNTY OF TULARE'S **GENERAL AGREEMENT TERMS AND CONDITIONS** (Form revision approved 01/01/2018)

- 1. PAYMENT DOES NOT IMPLY ACCEPTANCE OF WORK: CONTRACTOR is not entitled to any payments from COUNTY until services are delivered to the County Department for which services are provided under the Agreement. Payments to CONTRACTOR by COUNTY shall not excuse CONTRACTOR from its obligation to replace unsatisfactory deliverables, including equipment, components, materials, or services even if the unsatisfactory character of such deliverables, equipment, components, materials, or services may not have been apparent or detected at the time such payment was made. Deliverables, equipment, components, materials and services that do not conform to the requirements of this Agreement may be rejected by COUNTY and in such case must be replaced by CONTRACTOR without delay and at no cost to the COUNTY.
- DISALLOWANCE: If CONTRACTOR requests or receives payment from COUNTY for services hereunder, reimbursement for which is fafer disallowed by the State of California or United States Government, CONTRACTOR shall premptly refund the disallowed amount to COUNTY upon COUNTY'S request. At its option, COUNTY may offset the amount disallowed from any payment due or to become due to CONTRACTOR under this Agreement or any other Agreement between CONTRACTOR and COUNTY, CONTRACTOR'S obligations under this section 2 will survive the expiration or termination of this Agreement.
- LIABILITY: COUNTY'S payment obligations under this Agreement shall be limited to the payment of the compensation provided for in section 3, "PAYMENT FOR SERVICES," of this Agreement. Notwithstanding any other provision of this Agreement, in no event shall either party be liable. regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including, but not limited to. lost profits, arising out of or in connection with this Agreement or the services performed in connection with this Agreement.
- QUALIFIED PERSONNEL: CONTRACTOR shall utilize only competent personnel under the supervision of, and in the employment of, CONTRACTOR (or CONTRACTOR'S authorized subcontractors) to perform the services. CONTRACTOR will comply with COUNTY'S reasonable requests regarding assignment and/or removal of personnel, but all personnel, including those assigned at COUNTY'S request, must be supervised by CONTRACTOR. CONTRACTOR shall commit adequate resources to allow timely completion within the project schedule specified in this Agreement;
- 5. INDEPENDENT CONTRACTOR STATUS: The Parties enter into this Agreement with the express understanding that CONTRACTOR will perform all services required under this Agreement as an independent contractor. The Parties agree that the CONTRACTOR and any of its agents, employees, or officers cannot be considered agents, employees, or officers of COUNTY.

CONTRACTOR agrees to advise everyone it assigns or hires to perform any duty under this Agreement that they are not employees of COUNTY. Subject to any performance criteria contained in this Agreement, CONTRACTOR will be solely responsible for determining the means and methods of performing the specified services and COUNTY will have no right to control or exercise any supervision over CONTRACTOR as to how the CONTRACTOR will perform the services. As CONTRACTOR is not COUNTY'S employee, CONTRACTOR is responsible for paying all required state and federal taxes. In particular, COUNTY will not:

- (1) Withhold FICA (Social Security) from CONTRACTOR'S payments.
- (2) Make state or federal unemployment insurance contributions on CONTRACTOR'S behalf.
- (3) Withhold state or federal income tax from payments to CONTRACTOR.
- (4) Make disability insurance contributions on behalf of CONTRACTOR.
- (5) Obtain unemployment compensation insurance on behalf of CONTRACTOR.

Notwithstanding this independent contractor relationship, COUNTY will have the right to monitor and evaluate the performance of CONTRACTOR to assure compliance with this Agreement.

- COMPLIANCE WITH LAW: CONTRACTOR must provide services in accordance with applicable Federal, State, and local laws, regulations and directives. With respect to CONTRACTOR'S employees, CONTRACTOR must comply with all laws and regulations pertaining to wages and hours, state and federal income tax, unemployment insurance, Social Security, disability insurance, workers' compensation insurance, and discrimination in employment.
- LICENSES AND PERMITS: CONTRACTOR represents and warrants that it possesses and will maintain during the term of this Agreement all licenses and permits required for its performance of the services required under this Agreement.
- GOVERNING LAW: The laws of the State of California, without reference to California conflict of laws principles, govern this Agreement and its interpretation. The Parties agree that this Agreement is made in and will be performed in Tulare County, California.
- RECORDS AND AUDIT: CONTRACTOR must maintain complete and accurate records with respect to the services rendered and the costs incurred under this Agreement. In addition, CONTRACTOR must maintain complete and accurate records with respect to any payments to employees or subcontractors. All of the records must be prepared in accordance with generally accepted accounting procedures, must be clearly identified, and must be kept readily accessible. Upon request, CONTRACTOR must make the records available within Tulare County to the Auditor of Tulare County and to his or her agents and representatives, for the purpose of auditing and/or copying the records for a period of five (5) years from the date of final payment under this Agreement.
- 10. CONFLICT OF INTEREST:



- (a) At all times during the performance of this Agreement, CONTRACTOR must comply with the law of the State of California regarding conflicts of interests and appearance of conflicts of interests, including, but not limited to, Government Code Section 1090 et seq., and the Political Reform Act, Government Code Section 81000 et seq. and regulations promulgated by the California Fair Political Practices Commission. The statutes, regulations and laws previously referenced include, but are not limited to, prohibitions against any public officer or employee, including CONTRACTOR for this purpose, from making any decision on behalf of COUNTY in which the officer, employee or consultant/contractor has a direct or indirect financial interest. A violation can occur it the public officer, employee or consultant/contractor participates in or influences any COUNTY decision that has the potential to confer any pecuniary benefit on CONTRACTOR or any business firm in which CONTRACTOR has an interest, with certain narrow exceptions.
- (b) CONTRACTOR agrees that if any facts come to its attention that raise any questions as to the applicability of conflicts of interests laws, then it will immediately inform COUNTY and provide all information needed for resolution of this question.
- 11. INSURANCE: The attached Exhibit C outlines the minimum scope, specifications, and limits of insurance required under this Agreement. Additional insured endorsements required as outlined in Exhibit C cannot be used to reduce limits available to COUNTY as an additional insured from CONTRACTOR'S full policy limits. Insurance policies cannot be used to limit flability or to limit the indemnification provisions and requirements of this Agreement or act in any way to reduce the policy coverage and limits available from the insurer(s). If CONTRACTOR fails to maintain or renew coverage, or to provide evidence of renewal, then COUNTY may consider that failure a material breach of this Agreement. COUNTY may also withhold any payment otherwise due to CONTRACTOR for failure to provide evidence of renewal until CONTRACTOR provides such evidence.

12. INDEMNIFICATION AND DEFENSE:

- (a) To the fullest extent permitted by law, CONTRACTOR must indemnify, defend (at CONTRACTOR'S sole cost and expense and with legal counsel approved by COUNTY, which approval may not be unreasonably withheld), protect and hold harmless COUNTY, all subsidiaries, divisions and affiliated agencies of COUNTY, and all of their representatives, partners, designees, officers, directors, employees, consultants, agents, successors and assigns, (each, an "Indemnified Party" and collectively, the "Indemnified Parties"), from and against all claims (including, without limitation, claims for bodily injury, death or damage to property), demands, obligations, damages, actions, causes of action, suits, losses, judgments, fines, penalties, liabilities, costs and expenses (including, without limitation, attorneys' fees, disbursements and court costs, and all other professional expert or consultants' fees and costs and COUNTY general and administrative expenses) of every kind and nature whatsoever (individually, a "Claim"; collectively, "Claims") which may arise out of, pertain to, or relate (directly or indirectly) to the negligence, recklessness, or misconduct of CONTRACTOR with respect to any work performed or services provided under this Agreement (including, without limitation, the acts, errors and/or omissions of CONTRACTOR, its principals, officers, agents, employees, vendors, suppliers, consultants, sub-consultants, contractors, anyone employed directly or indirectly by any of them or for whose acts they may be liable or any or all of them). CONTRACTOR'S obligation to indemnify applies unless it is finally adjudicated that the liability was caused by the sole active negligence or sole willful misconduct of an Indemnified Party, then CONTRACTOR'S indemnification obligation shall be reduced in proportion to the established comparative liability.
- (b) The duty to defend is a separate and distinct obligation from CONTRACTOR'S duty to indemnify. CONTRACTOR shall be obligated to defend, in all legal, equitable, administrative, or special proceedings, the Indemnified Parties immediately upon tender to CONTRACTOR of the Claim in any form or at any stage of an action or proceeding, whether or not liability is established. Payment to CONTRACTOR by any Indemnified Party or the payment or advance of defense costs by any Indemnified Party cannot be a condition precedent to enforcing the Indemnified Party's rights to indemnification under this Agreement. An allegation or determination that persons other than CONTRACTOR are responsible for the Claim does not relieve CONTRACTOR from its separate and distinct obligation to defend under this section. The obligation to defend extends through final judgment, including exhaustion of any appeals. The defense obligation includes an obligation to provide independent defense counsel if CONTRACTOR asserts that liability is caused in whole or in part by the negligence or willful misconduct of an indemnified Party. If it is finally adjudicated that liability was caused by the comparative active negligence or willful misconduct of an Indemnified Party, then CONTRACTOR may submit a claim to the COUNTY for reimbursement of reasonable attorneys' fees and defense costs in proportion to the established comparative liability of the Indemnified Party. CONTRACTOR'S indemnification obligations under this Agreement will survive the expiration or earlier termination of this Agreement until action against the Indemnified Parties for the matter indemnified is fully and finally barried by the applicable statute of limitations or statute of repose. CONTRACTOR'S liability for indemnification under this Agreement is in addition to any liability CONTRACTOR may have to COUNTY for a breach by CONTRACTOR of any of the provisions of this Agreement. Under no circumstances may the insurence requirements and limits set forth in this Agreement be construed to limit CONTRACTOR'S indemnification obligation or other liability under this Agreement. The terms of this Agreement are contractual and the result of negotiation between the Parties.
- (c) CONTRACTOR must indemnify and hold COUNTY harmless from all loss and liability, including attorneys' fees, court costs and all other litigation expenses, for any infringement of the patent rights, copyright, trade secret or any other proprietary right or trademark, and all other intellectual property claims of any person or persons in consequence of the use by COUNTY, or any of its officers or agents, of articles or services to be supplied in the performance of this Agreement.

13. TERMINATION:

- (a) Without Cause: COUNTY may terminate this Agreement without cause by giving thirty (30) days' prior written notice to CONTRACTOR of its intention to terminate under this provision, specifying the date of termination. COUNTY will pay to CONTRACTOR the compensation earned for work satisfactorily performed and not previously paid for to the date of termination. COUNTY will not pay lost anticipated profits or other economic loss. The payment of any compensation is subject to the restrictions on payment of compensation otherwise provided in this Agreement, and is conditioned upon receipt from CONTRACTOR of all plans, specifications and estimates, and other documents prepared by CONTRACTOR in accordance with this Agreement. COUNTY will not impose sanctions on CONTRACTOR under these circumstances.
- (b) With Cause: Either Party may terminate this Agreement immediately, by written notice to the other Party, should the other Party:

- (1) Be adjudged a bankrupt, or
- (2) Become insolvent or have a receiver appointed, or
- (3) Make a general assignment for the benefit of creditors, or
- (4) Suffer any judgment that remains unsatisfied for 30 days, and that would substantively impair the ability of the judgment debtor to perform under this Agreement, or
- (5) Materially breach this Agreement.

In addition, COUNTY may terminate this Agreement based on:

- (6) Material misrepresentation, either by CONTRACTOR or anyone acting on CONTRACTOR'S behalf, as to any matter related in any way to COUNTY'S relention of CONTRACTOR, or
- (7) Other misconduct or circumstances that, in the sole discretion of COUNTY, either impairs the ability of CONTRACTOR to competently provide the services under this Agreement, or exposes COUNTY to an unreasonable risk of liability.

For any of the occurrences except item (5) above, termination may be effected upon written notice by the terminating Party specifying the date of the termination. If CONTRACTOR fails to perform according to the terms and conditions of this Agreement, then COUNTY may, in addition to any other remedy it may have, issue a declaration of default after 10 days written notice to CONTRACTOR.

Upon a material breach, the Agreement may be terminated after the failure of the defaulting Party to remedy the breach to the satisfaction of the non-defaulting Party within 5 days of written notice specifying the breach. If the breach is not remedied within that 5-day period, then the nondefaulting Party may terminate this Agreement on further written notice specifying the date of termination. If the nature of the breach is such that it cannot be cured within a5-day period, then the defaulting Party may submit a written proposal within that period which sets forth a specific means to resolve the default. If the non-defaulting Party consents to that proposal in writing, which consent may not be unreasonably withheld, then the defaulting Party must immediately embark on its plan to cure the default or breach. If the default or breach is not cured within the time agreed, then the non-defaulting Party may terminate this Agreement upon written notice specifying the date of termination.

COUNTY will pay to CONTRACTOR the compensation earned for work satisfactorily performed and not previously paid for to the date of termination. The payment of such compensation is subject to the restrictions on payment of compensation otherwise provided in this Agreement. and is conditioned upon receipt from CONTRACTOR of all plans, specifications and estimates, and other documents prepared by CONTRACTOR by the date of termination in accordance with this Agreement, COUNTY will not pay lost anticipated profits or other economic loss, nor will COUNTY pay compensation or make reimbursement to cure a breach arising out of or resulting from such termination. If COUNTY terminates this Agreement for cause and the expense of finishing CONTRACTOR'S scope of work exceeds the unpaid balance of the Agreement, then CONTRACTOR must pay the difference to COUNTY. COUNTY may impose sanctions under these circumstances, which may include possible rejection of future proposals based on specific causes of CONTRACTOR'S non-performance.

- (C) Effects of Termination: Expiration of termination of this Agreement will not terminate any obligations to indemnify, to maintain and make available any records pertaining to the Agreement, to cooperate with any audit, to be subject to offset, or to make any reports of pre-termination contract activities. Where COUNTY terminates CONTRACTOR'S services, that termination will not affect any rights of COUNTY to recover damages against CONTRACTOR.
- (d) Suspension of Performance: Independent of any right to terminate this Agreement, the authorized representative of the COUNTY department or agency for which CONTRACTOR'S services are to be performed, may immediately suspend performance by CONTRACTOR, in whole or in part, in response to health, safety or financial emergency, or a failure or refusal by CONTRACTOR to comply with the provisions of this Agreement, until such time as the cause for suspension is resolved, or a notice of termination becomes effective.
- 14. LOSS OF FUNDING: It is understood and agreed that if COUNTY'S funding is either discontinued or reduced for the services to be provided hereunder, then COUNTY will have the right to terminate this Agreement under section 13 (a) ("TerminationWith- out Cause") as of the end of the term for which funds are appropriated. Such termination shall be without penalty, flability, or expense to COUNTY of any kind, provided that COUNTY shall pay CONTRACTOR in accordance with section 13 (a) for services satisfactorily performed prior to the date of such termination and to the extent funds have been appropriated for such payment.
- 15. SUBMITTING FALSE CLAIMS; MONETARY PENALTIES: Under applicable federal and state law, if CONTRACTOR submits a false claim to COUNTY under this Agreement, then CONTRACTOR will be liable to COUNTY for the statutory penalties set forth in those statutes, including but not limited to statutory fines, trable damages, costs, and attorneys' lees. CONTRACTOR will be deemed to have submitted a false claim to COUNTY if CONTRACTOR:
- (a) Knowingly presents or causes to be presented to COUNTY a false claim or request for payment or approval;
- (b) Knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by COUNTY:
- (c) Conspires to defraud COUNTY by getting a false-claim allowed or paid by COUNTY;

- (d) Knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or properly to COUNTY; or
- (e) is a beneficiary of an inadvertent submission of a false claim to COUNTY, later discovers the falsity of the claim, and fails to disclose the false claim to COUNTY within a reasonable time after discovery of the false claim.
- 16. FORM DE-542: If CONTRACTOR is an individual, CONTRACTOR acknowledges that this Agreement is subject to filing obligations under Unemployment Insurance Code Section 1086.8. Accordingly, COUNTY has an obligation to file a report with the Employment Development Department, which report will include CONTRACTOR'S full name, social security number, address, the date this Agreement was executed, the total amount of the Agreement, its expiration date or whether it is origoing. CONTRACTOR agrees to cooperate with COUNTY to make that information available and to complete Form DE-542. Failure to provide the required information may, at COUNTY'S option, prevent approval of this Agreement, or be grounds for termination by COUNTY.
- 17. WORKS FOR HIRE: CONTRACTOR acknowledges that all work(s) under this Agreement are "work(s) for hire" within the meaning of the United States Copyright Act (Title 17 United States Code) and hereby assigns to COUNTY all rights and interests CONTRACTOR may have in the work(s) it prepares under this Agreement, including any right to derivative use of the work(s). All software and related materials developed by CONTRACTOR in performance of this Agreement for COUNTY will be the sole property of COUNTY, and CONTRACTOR hereby assigns and transfers all its right, title, and interest therein to COUNTY. CONTRACTOR will execute all necessary documents to enable COUNTY to protect COUNTY'S intellectual property rights under this section.
- 18. WORK PRODUCT: All work product, equipment, or materials created for COUNTY or purchased by COUNTY under this Agreement belong to COUNTY and CONTRACTOR must immediately deliver them to COUNTY at COUNTY'S request upon termination or completion of this Agreement.
- 19. TIME OF ESSENCE: The Parties agree that time is of the essence under this Agreement, unless they agree otherwise in writing.
- 20. CONFIDENTIALITY: CONTRACTOR may not use or disclose any information it receives from COUNTY under this Agreement that COUNTY has previously identified as confidential or exempt from mandatory public disclosure except as necessary to carry out the purposes of this Agreement or as authorized in advance by COUNTY. Unless required to do so by law, including, but not limited to, the Ralph M. BrownAct or the California Public. Records Act, COUNTY may not disclose to third parties any information it receives from CONTRACTOR that CONTRACTOR has previously identified as confidential. If COUNTY determines that it must disclose any information that CONTRACTOR previously identified as confidential, then it shall promptly give CONTRACTOR written notice of its intention to disclose such information and the authority for such disclosure. CONTRACTOR shall have period of five (5) calendar days thereafter within which to seek a protective court order to prevent such disclosure or to notify COUNTY that it will not seek such an order. COUNTY shall cooperate with CONTRACTOR in any efforts to seek such a court order. COUNTY shall not disclose the information until the five (5) day period has expired without a response from CONTRACTOR, or CONTRACTOR has notified COUNTY that it will not seek such an order, or CONTRACTOR has sought and a court has declined to issue a protective order for such information. If CONTRACTOR seeks a protective order for such information, CONTRACTOR shall defend and indemnify COUNTY from any and all loss, injury, or claimarising from COUNTY'S withholding of the information from the requestor. This includes any attorney's fees awarded to the requestor. The duty of COUNTY and CONTRACTOR to maintain confidentiality of information under this section continues beyond the term of this Agreement.
- 21. ASSIGNMENT/SUBCONTRACTING: Unless otherwise provided in this Agreement, COUNTY is relying on the personal skill, expertise, training and experience of CONTRACTOR and CONTRACTOR'S employees and no part of this Agreement may be assigned or subcontracted by CONTRACTOR without the prior written consent of COUNTY, which consent COUNTY may grant, delay, deny, or condition in its absolute discretion.
- 22. DISPUTES AND DISPUTE RESOLUTION: CONTRACTOR shall continue with its responsibilities under this Agreement during any dispute. If a dispute arises out of or relating to this Agreement, or the breach of the Agreement, and if the dispute cannot be settled through negotiation, then the Parties agree first to try in good faith to settle the dispute by non-binding mediation, to be held in Tulare County, California, before resorting to litigation or some other dispute resolution procedure, unless the Parties mutually agree otherwise. The Parties must mutually select the mediator, but in case of disagreement, then the Parties will select the mediator by lot from among two nominations provided by each Party. The Parties will split equally all costs and fees required by the mediator; otherwise each Party will bear its own costs of mediation. If mediation fails to resolve the dispute within 30 days, then either Party may pursue litigation to resolve the dispute.
- 23. PROPERTY TAXES: Under the terms of California Revenue and Taxation Code section 107.6 (possessory interest tax), CONTRACTOR'S possession or use of any COUNTY-owned real property under this Agreement may create a "possessory interest" in the real property. If a possessory interest is created, then it may be subject to property taxation and CONTRACTOR may be subject to the payment of property taxes on that possessory interest.
- 24. FURTHER ASSURANCES: Each Party will execute any additional documents and perform any further acts that may be reasonably required to effect the purposes of this Agreement.

- 25. CONSTRUCTION: This Agreement reflects the contributions of all Parties and so the provisions of Civil Code section 1654 will not apply to address and interpret any alleged uncertainty or ambiguity.
- 26. HEADINGS: Section headings are provided for organizational purposes only and do not in any manner affect the scope, meaning, printent of the provisions under the headings.
- 27. NO THIRD-PARTY BENEFICIARIES INTENDED: Unless specifically set forth, the Parties to this Agreement do not intend to provide any other party with any benefit or enforceable legal or equitable right or remedy.
- 28. WAIVERS: The fallure of either Party to insist on strict compliance with any provision of this Agreement will not be considered a waiver of any right to do so, whether for that breach or any later breach. The acceptance by either Party of either performance or payment will not be considered a waiver of any preceding breach of the Agreement by the other Party.
- 29. ORDER OF PRECEDENCE: In the event of any conflict or inconsistency between or among the body of the Agreement (which includes these "General Agreement Terms and Conditions") and any Exhibit, Schedule, or Attachment, then the terms and conditions of the body of the Agreement shall prevail.
- 30. CONFLICT WITH LAWS OR REGULATIONS/ SEVERABILITY: This Agreement is subject to all applicable laws and regulations. If any provision of this Agreement is found by any court or other legal authority, or is agreed by the Parties to be, in conflict with any code or regulation governing its subject matter, only the conflicting provision will be considered null and void. If the effect of nullifying any conflicting provision is such that a material benefit of the Agreement to either Party is lost, then the Agreement may be terminated at the option of the affected Party. In all other cases, the remainder of the Agreement will continue in full force and effect,
- 31. ENTIRE AGREEMENT: This Agreement represents the entire agreement between CONTRACTOR and COUNTY as to its subject matter and no prior oral or written understanding will be of any force or effect. No part of this Agreement may be modified without the written consent of both **Parties**
- 32. ASSURANCES OF NON-DISCRIMINATION: CONTRACTOR must not discriminate in employment or in the provision of services based any characteristic or condition upon which discrimination is prohibited by state or federal law or regulation. The Parties recognize that both CONTRACTOR and COUNTY have the responsibility to protect COUNTY employees and clients from unlawful activities, including discrimination and sexual harassment in the workplace. Accordingly, CONTRACTOR agrees to provide appropriate training to its employees regarding discrimination and sexual harassment issues, and to promptly and appropriately investigate any allegations that any of its employees may have engaged in improper discrimination or harassment activities. COUNTY, in its sole discretion, has the right to require CONTRACTOR to replace any employee who provides services of any kind to COUNTY under this Agreement with other employees where COUNTY is concerned that its employees or clients may have been or may be the subjects of discrimination or harassment by such employees. COUNTY'S right to require replacement of employees under this section does not preclude COUNTY from terminating this Agreement with or without cause as provided for under this Agreement.
- 33. DRUG-FREE WORKPLACE POLICY: CONTRACTOR acknowledges that under the Federal Drug-Free Workplace Act of 1989 and the California Drug-Free Workplace Act of 1990, the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited on COUNTY premises. CONTRACTOR agrees that any violation of this prohibition by CONTRACTOR, its employees, agents, or assigns will be deemed a material breach of this Agreement.
- 34. RECYCLED PAPER CONTENT: To the extent CONTRACTOR'S services under this Agreement include printing services, pursuant to Public Contract Code section 22153 CONTRACTOR shall use paper that meets the recycled content requirements of Public Contract Code section 12209.
- 35. Without prior written consent, neither CONTRACTOR nor COUNTY nor any of its affiliates will, for a period of one (1) year following the termination of this Agreement, solicit for employment or employ any employee of the other Party. In the event of a violation, the hiring Party will pay within ten (10) days of retention of said employee a lump sum fee equal to 50% of the previous year's earnings, including commission and bonus payments, of the employee at the time of separation. This section shall not be construed as prohibiting either party from engaging in any general or public solicitation for positions (ie., through newspaper advertisements, job posting boards etc.,) or from hiring the other parties personnel who independently respond to such general and public solicitation.



Authorizing Signaluras

The undersigned acknowledge that they are authorized to enter into this SOW on behalf of their respective organizations. Signatures below will constitute acceptance of all terms contained in this SOW and any supporting documents referenced throughout.

COUNTY OF TULARE		NOVACOAST
	Printed Name	President/CEO Paul Anderson
	Signature	
	Date	
	rinted Name	COO/Treasurer Janice Newlon
	Signature	
	Date	

Ousiomer Contacts

CUSTOMER INFORMATION	
Company Name:	
Billing Address:	
and the second s	
County:	
To the Attention of:	
Tax Status, if exempt please provide certificate	
IT CONTACT	
Name:	
Phone:	
Email:	
A/P CONTACT	
Name:	
Phone:	
Email:	





CERTIFICATE OF LIABILITY INSURANCE

03/13/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

this certificate does not confer rights to the certificate holder in lieu of su	, ·			
PRODUCER License # 0757776	CONTACT Penelope Lewis			
Santa Barbara, CA - HUB International Insurance Services Inc. P O Box 3310	PHONE (AIC, No, Ext): (805) 879-9508	AX A/C, No):(805) 6	17-1762	
Santa Barbara, CA 93130-3310	E-MAIL ADDRESS: penelope.lewis@hubinternational.	com		
	INSURER(S) AFFORDING COVERAGE		NAIC #	
	INSURER A : Massachusetts Bay Insurance Co	mpany	22306	
INSURED	INSURER 5 : Allmerica Financial Benefit Insuran	ce Company	41840	
Novacoast, Inc.	INSURER C: Hanover Insurance Company	22292		
1505 Chapala Street	INSURER D : Federal Insurance Company	20281		
Santa Barbara, CA 93101	INSURER E:			
	INSURER F :	ŀ		
COVERAGES CERTIFICATE NUMBER:	REVISION NUMB	BER:		
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW! INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION CERTIFICATE MAY BE ISSUED OR MAY REPTAIN. THE INSURANCE ASSOCIATION.	N OF ANY CONTRACT OR OTHER DOCUMENT WITH	RESPECT TO V	MHICH THIS	
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW	REVISION NUMB HAVE BEEN ISSUED TO THE INSURED NAMED ABOVI N OF ANY CONTRACT OR OTHER DOCUMENT WITH	E FOR THE POLI	WHICH THIS	

EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. ADDL SUBR POLICY EFF POLICY EXP TYPE OF INSURANCE POLICY NUMBER 1,000,000 A X COMMERCIAL GENERAL LIABILITY EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea populience) 1,000,000 CLAIMS-MADE X OCCUR ZD3D45238500 12/18/2017 12/18/2018 Х 10,000 MED EXP (Any one person) 1,000,000 PERSONAL & ADVINJURY 2.000.000 GEN'L AGGREGATE LIMIT APPLIES PER: GENERAL AGGREGATE 2,000,000 POLICY PRODUCTS - COMP/OP AGG OTHER: COMBINED SINGLE LIMIT (Ea accident) 1.000.000 AUTOMOBILE LIABILITY X ANY AUTO AW3D45240100 12/18/2017 12/18/2018 X BODILY INJURY (Per person) SCHEDULED AUTOS OWNED ABTOS ONLY BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) HIRED AUTOS ONLY X NON-OWNED AUTOS ONLY 5,000,000 X UMBRELLA LIAB X LOCCUR EACH OCCURRENCE UH3D45238600 12/18/2017 12/18/2018 5,000,000 EXCESS LIAB AGGREGATE DED X RETENTIONS WORKERS COMPENSATION AND EMPLOYERS' LIABILITY X W23D41842900 12/18/2017 | 12/18/2018 1,000,000 ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) E.L. EACH ACCIDENT NIA 1,000,000 E.L. DISEASE - EA EMPLOYEE If yes, describe under DESCRIPTION OF OPERATIONS below 1,000,000 E.L. DISEASE - POLICY LIMIT: 12/18/2017 12/18/2018 Retention \$10,000 82488672 1,000,000 Employee Dishonesty

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Employee Theft of 3rd Party / Policy #82488672 Federal Insurance Company/ Effective 12/18/17-12/18/18 / Limit \$3,000,000 / Retention \$10,000
First Party Cyber Liability/Professional Liability/Errors & Omissions Policy #03110931 Allied World National Assurance Company/Effective 12/18/17-12/18/18/
\$5,000,000 Appreciate

\$5,000,000 Aggregate
Third Party Cyber Liability/Professional Liability/ Policy #03110931 Allied World National Assurance Company/Effective 12/18/17-12/18/18/Limit \$5,000,000 Each wrongful Act / Limit \$5,000,000 Aggregate

The COUNTY, its officers, agents, officials, employees and volunteers are to be covered as additional insureds as respects: liability arising out of work or SEE ATTACHED ACORD 101

CERTIFICATE MOLDER	CANCELLATION
County of Tulare 5957 South Mooney Blvd. Visalia, CA 93277	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS,
1	AUTHORIZED REPRESENTATIVE HALLE SELECTION AUTHORIZED REPRESENTATIVE

ACORD 25 (2016/03)

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AGENCY	CUSTOMER	ID:	NOVAINC-92

PLEWIS

LOC #: 1



ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY Lice	nse# 075777	6 NAMED INSURED
Santa Barbara, CA - HUB International Insurance Servi	ces Inc.	Novacoast, Inc. 1505 Chapala Street Santa Barbara, CA 93101
FOLICY NUMBER		Santa Barbara, CA 93101
SEE PAGE 1	T	-
SEE PAGE 1	NAIC CODE SEE P 1	EFFECTIVE DATE: OFFE 64 OFF
ADDITIONAL REMARKS	Jour !	EFFECTIVE DATE: SEE PAGE 1
THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO AC	OBD FORM	
FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liabi		
Description of Operations/Locations/Vehicles:		obiles owned, leased, hired or borrowed by the CONTRACTOR.
Primary and non contributory wording applies per the Workers compensation waiver of subrogtation applies 30 day notice of cancellation applies except 10 day no This certificate replaces and voids certificate previous	attached for per form Witice for non	rm #421-2915 06 15 °C 04 03 06 (Ed. 04-84), payment of premium.

THIS ENDORSEMENT CHANGES THE POLICY, PLEASE READ IT CAREFULLY.

COMMERCIAL GENERAL LIABILITY BROADENING ENDORSEMENT

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SUMMARY OF COVERAGES

1.	Additional Insured by Contract, Agreement or Permit	Included
2.	Additional Insured – Primary and Non-Contributory	Included
3.	Blanket Waiver of Subrogation	Included
4.	Bodily Injury Redefined	Included
5.	Broad Form Property Damage - Borrowed Equipment, Customers Goods & Use of Elevators	Included
6.	Knowledge of Occurrence	Included
7.	Liberalization Clause	Included
8.	Medical Payments – Extended Reporting Period	Included
9.	Newly Acquired or Formed Organizations - Covered until end of policy period	Included
10.	Non-owned Watercraft	51 ft.
11.	Supplementary Payments Increased Limits	
	- Bail Bonds	\$2,500
	- Loss of Earnings	\$1000
12.	Unintentional Failure to Disclose Hazards	Included
13.	Unintentional Failure to Notify	Included

This endorsement amends coverages provided under the Commercial General Liability Coverage Part through new coverages, higher limits and broader coverage grants.

 Additional Insured by Contract, Agreement or Permit

The following is added to SECTION II - WHO IS AN INSURED:

Additional Insured by Contract, Agreement or Permit

a. Any person or organization with whom you agreed in a written contract, written agreement or permit that such person or organization to add an additional insured on your policy is an additional insured only with respect to liability for "bodily injury", "property damage", or "personal and advertising injury" caused, in whole or in part, by your acts or omissions, or the acts or omissions of those acting on your behalf, but only with respect to:

- "Your work" for the additional insured(s) designated in the contract, agreement or permit;
- (2) Premises you own, rent, lease or occupy;
- (3) Your maintenance, operation or use of equipment leased to you.
- **b.** The insurance afforded to such additional insured described above:
 - Only applies to the extent permitted by law; and
 - (2) Will not be broader than the insurance which you are required by the contract, agreement or permit to provide for suchadditional insured.

- (3) Applies on a primary basis if that is required by the written contract, written agreement or permit.
- (4) Will not be broader than coverage provided to any other insured.
- (5) Does not apply if the "bodily injury", "property damage" or "personal and advertising injury" is otherwise excluded from coverage under this Coverage Part, including any endorsements thereto.
- c. This provision does not apply:
 - (1) Unless the written contract or written agreement was executed or permit was issued prior to the "bodily injury", "property damage", or "personal injury and advertising injury".
 - (2) To any person or organization included as an insured by another endorsement issued by us and made part of this Coverage Part.
 - (3) To any lessor of equipment:
 - (a) After the equipment lease expires; or
 - (b) If the "bodily injury", "property damage", "personal and advertising injury" arises out of sole negligence of the lessor
 - (4) To any:
 - (a) Owners or other interests from, whom land has been leased which takes place after the lease for the land expires; or
 - (b) Managers or lessors of premises if:
 - (i) The occurrence takes place after you cease to be a tenant in that premises; or
 - (ii) The "bodily injury", "property damage", "personal injury" or "advertising injury" arises out of structural alterations, new construction or demolition operations performed by or on behalf of the manager or lessor.
 - (5) To "bodily injury", "property damage" or "personal and advertising injury" arising out of the rendering of or the failure to render any professional services.

This exclusion applies even if the claims against any insured allege negligence or other wrongdoing in the supervision, hiring, employment, training or monitoring of others by that insured, if the "occurrence" which caused the "bodily injury" or "property damage" or the offense which caused the "personal and

- advertising injury involved the rendering of or failure to render any professional services by or for you.
- d. With respect to the insurance afforded to these additional insureds, the following is added to SECTION III – LIMITS OF INSURANCE:

The most we will pay on behalf of the additional insured for a covered claim is the lesser of the amount of insurance:

- Required by the contract, agreement or permit described in Paragraph a.; or
- Available under the applicable Limits of Insurance shown in the Declarations.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

2. Additional Insured – Primary and Non-Contributory

The following is added to SECTION IV — COMMERCIAL GENERAL LIABILITY CONDITIONS, Paragraph 4. Other insurance:

Additional Insured – Primary and Non-Contributory

If you agree in a written contract, written agreement or permit that the insurance provided to any person or organization included as an Additional Insured under SECTION II – WHO IS AN INSURED, is primary and non-contributory, the following applies:

If other valid and collectible insurance is available to the Additional Insured for a loss covered under Coverages A or B of this Coverage Part, our obligations are limited as follows:

a. Primary Insurance

This insurance is primary to other insurance that is available to the Additional Insured which covers the

Additional Insured as a Named Insured. We will not seek contribution from any other insurance available to the Additional Insured except:

- (1) For the sole negligence of the Additional Insured:
- (2) When the Additional Insured is an Additional Insured under another primary liability policy; or
- (3) when b. below applies.

If this insurance is primary, our obligations are not affected unless any of the other insurance is also primary. Then, we will share with all that other insurance by the method described in c. below.

b. Excess Insurance

- (1) This insurance is excess over any of the other insurance, whether primary, excess, contingent or on any other basis:
 - (a) That is Fire, Extended Coverage, Builder's Risk, Installation Risk or similar coverage for "your work";
 - (b) That is Fire insurance for premises rented to the Additional Insured or temporarily occupied by the Additional Insured with permission of the owner;
 - (c) That is insurance purchased by the Additional Insured to cover the Additional Insured's liability as a tenant for "property damage" to premises rented to the Additional Insured or temporarily occupied by the Additional with permission of the owner; or
 - (d) If the loss arises out of the maintenance or use of aircraft, "autos" or watercraft to the extent not subject to Exclusion g, of SECTION I — COVERAGE A — BODILY INURY AND PROPERTY DAMAGE LIABILITY.
- (2) When this insurance is excess, we will have no duty under Coverages A or B to defend the insured against any "suit" if any other insurer has a duty to defend the insured against that "suit". If no other insurer defends, we will undertake to do so, but we will be entitled to the insured's rights against all those other insurers.
- (3) When this insurance is excess over other Insurance, we will pay only our share of the amount of the loss, if any, that exceeds the sum of:
 - (a) The total amount that all such other insurance would pay for the loss in the absence of this insurance; and
 - (b) The total of all deductible and selfinsured amounts under all that other insurance.

We will share the remaining loss, if any, with any other insurance that is not described in this Excess Insurance provision and was not bought specifically to apply in excess of the Limits of Insurance shown in the Declarations of this Coverage Part.

c. Method Of Sharing

If all of the other insurance permits contribution by equal shares, we will follow this method also. Under this approach each

insurer contributes equal amounts until it has paid its applicable limit of insurance or none of the loss remains, whichever comes first. If any of the other insurance does not permit contribution by equal shares, we will contribute by limits. Under this method, each insurer's share is based on the ratio of its applicable limit of insurance to the total applicable limits of insurance of all insurers

3. Blanket Waiver of Subrogation

The following is added to SECTION IV — COMMERCIAL GENERAL LIABILITY CONDITIONS, Paragraph 8. Transfer Of Rights Of Recovery Against Others To Us:

We waive any right of recovery we may have against any person or organization with whom you have a written contract that requires such waiver because of payments we make for damage under this coverage form. The damage must arise out of your activities under a written contract with that person or organization. This waiver applies only to the extent that subrogation is waived under a written contract executed prior to the "occurrence" or offense giving rise to such payments.

4. Bodily Injury Redefined

SECTION V – DEFINITIONS, Definition 3, "bodily injury" is replaced by the following:

- "Bodily injury" means bodily injury, sickness or disease sustained by a person including death resulting from any of these at any time. "Bodily injury" includes mental anguish or other mental injury resulting from "bodily injury".
- Broad Form Property Damage Borrowed Equipment, Customers Goods, Use of Elevators
 - a. SECTION I COVERAGES, COVERAGE A BODILIY INJURY AND PROPERTY DAMAGE LIABILITY, Paragraph 2. Exclusions subparagraph j. is amended as follows:

Paragraph (4) does not apply to "property damage" to borrowed equipment while at a jobsite and not being used to perform operations.

Paragraphs (3), (4) and (6) do not apply to "property damage" to "customers goods" while on your premises nor do they apply to the use of elevators at premises you own, rent, lease or occupy.

- b. The following is added to SECTION V DEFINITIONS:
 - 24. "Customers goods" means property of your customer on your premises for the purpose of being:

- a. worked on; or
- b. used in your manufacturing process.
- c. The insurance afforded under this provision is excess over any other valid and collectible property insurance (including deductible) available to the insured whether primary, excess, contingent

6. Knowledge of Occurrence

The following is added to SECTION IV — COMMERCIAL GENERAL LIABILITY CONDITIONS, Paragraph 2. Duties in the Event of Occurrence, Offense, Claim or Suit:

e. Notice of an "occurrence", offense, claim or "suit" will be considered knowledge of the insured if reported to an individual named insured, partner, executive officer or an "employee" designated by you to give us such a notice.

7. Liberalization Clause

The following is added to SECTION IV — COMMERCIAL GENERAL LIABILITY CONDITIONS:

Liberalization Clause

If we adopt any revision that would broaden the coverage under this Coverage Form without additional premium, within 45 days prior to or during the policy period, the broadened coverage will immediately apply to this Coverage Part.

- 8. Medical Payments Extended Reporting Period
 - a. SECTION I COVERAGES, COVERAGE C MEDICAL PAYMENTS, Paragraph 1. Insuring Agreement, subparagraph a.(3)(b) is replaced by the following:
 - (b) The expenses are incurred and reported to us within three years of the date of the accident; and
 - b. This coverage does not apply if COVERAGE C – MEDICAL PAYMENTS is excluded either by the provisions of the Coverage Part or by endorsement.
- Newly Acquired Or Formed Organizations
 SECTION II WHO IS AN INSURED, Paragraph
 3.a. is replaced by the following:
 - Coverage under this provision is afforded until the end of the policy period.

10. Non-Owned Watercraft

SECTION I — COVERAGES, COVERAGE A BODILY INJURY AND PROPERTY DAMAGE LIABILITY, Paragraph 2. Exclusions, subparagraph g.(2) is replaced by the following:

- g. Aircraft, Auto Or Watercraft
 - (2) A watercraft you do not own that is:
 - (a) Less than 51 feet long; and
 - (b) Not being used to carry persons or property for a charge;

This provision applies to any person who, with your consent, either uses or is responsible for the use of a watercraft.

- 11. Supplementary Payments Increased Limits SECTION I – SUPPLEMENTARY PAYMENTS COVERAGES A AND B, Paragraphs 1.b. and 1.d. are replaced by the following:
 - 1.b.Up to \$2,500 for cost of bail bonds required because of accidents or traffic law violations arising out of the use of any vehicle to which the Bodily Injury Liability Coverage applies. We do not have to furnish these bonds.
 - 1.d.All reasonable expenses incurred by the insured at our request to assist us in the investigation or defense of the claim or "suit", including actual loss of earnings up to \$1000 a day because of time off from work.

12. Unintentional Failure to Disclose Hazards

The following is added to SECTION IV - COMMERCIAL GENERAL LIABILITY CONDITIONS, Paragraph 6. Representations:

We will not disclaim coverage under this Coverage Part if you fail to disclose all hazards existing as of the inception date of the policy provided such failure is not intentional.

13. Unintentional Failure to Notify

The following is added to SECTION IV — COMMERCIAL GENERAL LIABILITY CONDITIONS, Paragraph 2. Duties in the Event of Occurrence, Offense, Claim or Suit:

Your rights afforded under this policy shall not be prejudiced if you fail to give us notice of an "occurrence", offense, claim or "suit", solely due to your reasonable and documented belief that the "bodily injury" or "property damage" is not covered under this policy.

ALL OTHER TERMS, CONDITIONS, AND EXCLUSIONS REMAIN UNCHANGED.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

BUSINESS AUTO COVERAGE BROADENING ENDORSEMENT

This endorsement modifies insurance provided under the following:

BUSINESS AUTO COVERAGE FORM

With respect to coverage provided by this endorsement, the provisions of the Coverage Form apply unless modified by the endorsement.

1. CANCELLATION EXTENSION

Paragraph A. CANCELLATION 2. b. of the COMMON POLICY CONDITIONS is replaced with the following:

 60 days before the effective date of cancellation if we cancel for any other reason.

SECTION I - COVERED AUTOS

EMPLOYEE HIRED "AUTOS"
 Description Of Covered Auto
 Designation Symbols; Symbol 8 is replaced by the following:

8 = Hired "Autos" Only - Only those "autos" you lease, hire, rent or borrow; including "autos" your employee hires at your direction, for the purpose of conducting your business. This does not include any "auto" you lease, hire, rent, or borrow from any of your "employees" or partners or members of their households.

SECTION II - LIABILITY COVERAGE

3. BROADENED NAMED INSURED

The following is added to the SECTION II - LIABILITY COVERAGE, Paragraph 1. Who is An insured provision:

d. Any business entity for which you have a financial interest greater than 50% of the voting stock or otherwise have a controlling interest after the effective date of this policy or that is newly acquired or formed by you during the term of this policy.

The coverage provided by this provision is afforded until expiration or termination of this policy, whichever occurs earlier.

The coverage provided by this provision does not apply to any business entity described in d. above that qualifies as an insured under any other automobile liability policy issued to that business entity as a named insured or would have been an insured except for the exhaustion of the policy limits or the insolvency of the insurer.

The coverage provided by this provision does not apply to "bodily injury" nor "property damage" arising from an accident that occurred prior to your acquiring or forming the business entity described in d. above.

4. EMPLOYEES AS INSUREDS

The following is added to the SECTION II - LIABILITY COVERAGE, Paragraph 1. Who is An insured provision:

 e. Any employee of yours is an "insured" while using a covered "auto" you do not own, hire or borrow in your business or your personal affairs.

5. SUPPLEMENTARY PAYMENTS

The following amends SECTION II - LIABILITY COVERAGE, Paragraph 2. Coverage Extensions provision:

Paragraph (2) is replaced by the following:

(2) Up to \$2500 for cost of bail bonds (including bonds for related traffic faw violations) required because of an "accident" we cover. We do not have to furnish these bonds.

Paragraph (4) is replaced by the following:

(4) All reasonable expenses incurred by the "insured" at our request, including actual loss of earnings up to \$500 a day because of time off from work.

6. AMENDED FELLOW EMPLOYEE EXCLUSION

The following is added to the SECTION II -LIABILITY COVERAGE, B. Exclusions Paragraph 5. Fellow Employee exclusion:

This exclusion does not apply if the "bodily injury" arises from the use of a covered "auto" you own or hire. This coverage is excess over any other collectible insurance

SECTION III - PHYSICAL DAMAGE COVERAGE.

7. EXPENSE OF RETURNING A STOLEN "AUTO" and SIGN COVERAGE

The following is added to SECTION III - PHYSICAL DAMAGE COVERAGE, A.1. COVERAGE:

d. Expense Of Returning A Stolen "Auto"

We will pay for the expense of returning a covered "auto" to you.

e. Sign Coverage

We will pay for loss to signs, murals, paintings or graphics, as part of equipment, which are displayed on a covered "auto".

The most we will pay for "loss" in any one "accident" is the lesser of:

- The actual cash value of the property as of the time of the "loss"; or
- The cost of repairing or replacing the damaged or stolen property with other property of like kind and quality; or
- 3. \$2,000.

8. GLASS BREAKAGE DEDUCTIBLE

The following is added to SECTION III-PHYSICAL DAMAGE COVERAGE A. COVERAGE paragraph 3. Glass Breakage - Hitting a Bird or Animal -Falling Objects or Missiles:

Any deductible shown in the Declarations as applicable to the covered "auto" will not apply to glass breakage if such glass is repaired, rather than replaced.

9. TRANSPORTATION EXPENSE

Paragraph 4. Coverage Extension. of SECTION III - PHYSICAL DAMAGE COVERAGE, A. COVERAGE is replaced with the following:

4. Coverage Extension

We will pay up to \$50 per day to a maximum of \$1500 for temporary transportation expense incurred by you because of the total theft of a covered "auto" of the private passenger type. We will pay only for those covered "autos" for which you carry either Comprehensive or Specified Causes of Loss Coverage. We will pay for temporary transportation expenses incurred during the period beginning 24 hours after the theft and ending. regardless of the policy's expiration, when the covered "auto" is returned to use or we pay for its "loss".

10. HIRED AUTO PHYSICAL DAMAGE

The following is added to SECTION III - PHYSICAL DAMAGE COVERAGE, A. COVERAGE:

5. Hired Auto Physical Damage

If hired "autos" are covered "autos" for Liability Coverage and if Physical Damage Coverage of Comprehensive, Specified Causes of Loss, or Collision is provided under this Coverage Form for any "auto" you own, then the Physical Damage Coverage(s) provided is extended to "autos" you hire without a driver or your employee hires, without a driver, at your

direction, for the purpose of conducting your business, for a period of 30 days or less, of like kind and use as the "autos" you own, subject to the following:

The most we will pay for any one loss is the lesser of the following:

- a. \$50,000 per accident, or
- b. cash value, or
- c. the cost of repair,

minus the deductible equal to the lowest deductible applicable to any owned "auto" for that coverage. Any deductible shown in the Declarations does not apply to "loss" caused by fire or lightning. Subject to the limit and deductible stated above, we will provide coverage equal to the broadest coverage provided to any covered "auto" you own, that is applicable to the loss.

If the loss arises from an accident for which you are legally liable and the lessor incurs an actual financial loss from that accident, we will cover the lessor's actual financial loss of use of the hired "auto" for a period of up to seven consecutive days from the date of the accident, subject to a limit of \$1,000 per accident.

11. AUDIO, VISUAL AND DATA ELECTRONIC EQUIPMENT COVERAGE

The following is added to SECTION III - PHYSICAL DAMAGE COVERAGE, A. COVERAGE:

6. Audio, Visual and Data Electronic Equipment Coverage

We will pay for "loss" to any electronic equipment that receives

or transmits audio, visual or data signals and that is not designed solely for the reproduction of sound. This coverage applies only if the equipment is permanently installed in the covered "auto" at the time of the "loss" or the equipment is removable from a housing unit which is permanently installed in the covered "auto" at the time of the "loss", and such equipment is designed to be solely operated by use of the power from the "auto's" electrical system, in or upon the covered "auto", including its antennas and other accessories: However, this does not include tapes, records or discs.

The exclusions that apply to PHYSICAL DAMAGE COVERAGE, except for the exclusion relating to Audio, Visual and Data Electronic Equipment, also apply to coverage provided herein. In addition, the following exclusions apply:

We will not pay, under this coverage, for either any electronic equipment or accessories used with such electronic equipment that is:

 Necessary for the normal operation of the covered "auto" or the monitoring of the covered "auto's" operating system; or

2. Both:

 An integral part of the same unit housing any sound reproducing equipment designed solely for the reproduction of sound if the sound reproducing equipment is permanently installed in the covered "auto", and b. Permanently installed in the opening of the dash or console normally used by the manufacturer for the installation of a radio.

With respect to coverage herein, the LIMIT OF INSURANCE provision of PHYSICAL DAMAGE COVERAGE is replaced by the following:

- The most we will pay for all "loss" to audio, visual or data electronic equipment and any accessories used with this equipment as a result of any one "accident" is the lesser of
 - The actual cash value of the damaged or stolen property as of the time of the "loss"; or
 - The cost of repairing or replacing the damaged or stolen property with other property of like kind and quality; or
 - c. \$500.
- An adjustment for depreciation and physical condition will be made in determining actual cash value at the time of the "loss".
- Deductibles applicable to PHYSICAL DAMAGE COVERAGE, do not apply to this Audio, Visual and Data Electronic Equipment Coverage.

If there is other coverage provided by this policy for audio, visual and data electronic equipment, the coverage provided herein is excess. However, you may elect to apply the limit or any portion thereof of coverage provided herein to pay any deductible that is applicable under the provisions of the other coverage.

12. RENTAL REIMBURSEMENT and MATERIAL TRANSFER EXPENSE

The following is added to SECTION III - PHYSICAL DAMAGE COVERAGE, A. COVERAGE:

7. Rental Reimbursement and Material Transfer Expense

This coverage provides only those Physical Damage Coverages where a premium is shown in the Declarations. It applies only to a covered "auto" described or designated to which the Physical Damage Coverages apply.

We will pay for auto rental expenses and the expenses, incurred by you because of "loss" to a covered "auto", to remove and transfer your materials and equipment from the covered "auto". Payment applies in addition to the otherwise applicable amount of each coverage you have on a covered "auto". No deductibles apply to this coverage.

We will pay only for those auto rental expenses incurred during the policy period beginning 24 hours after the "loss" and ending, regardless of the policy's expiration, with the lesser of the following number of days:

> The number of days reasonably required to repair or replace the

covered "auto". If "loss" is caused by theft, this number of days is added to the number of days it takes to locate the covered "auto" and transport it to a repair shop.

2. 60 days.

Our payment is limited to the lesser of the following amounts:

- Necessary and actual expenses incurred, including loss of use.
- 2. \$3000.

This auto rental expense coverage does not apply while there are spare or reserve "autos" available to you for your operations.

If "loss" results from the total theft of a covered "auto" of the private passenger type, we will pay under this coverage only that amount of your rental reimbursement expenses which is not already provided for under the SECTION III - PHYSICAL DAMAGE COVERAGE, A. 4. Coverage Extension.

13. AIRBAG COVERAGE

The following is added to SECTION III - PHYSICAL DAMAGE COVERAGE, B. Exclusions, paragraph 3.

The portion of this exclusion relating to mechanical or electrical breakdown does not apply to the accidental discharge of an airbag. This coverage is excess of other collectible insurance or warranty. No deductible applies to this Airbag Coverage.

14. AUTO LOAN PHYSICAL DAMAGE EXTENSION

The following is added to SECTION III - PHYSICAL DAMAGE COVERAGE, C. Limit Of Insurance provision:

When a "loss" results in a total loss to a covered auto you own for which a Loss Payee is designated in this policy, the most we will pay for "loss" in any one "accident" is the greater of:

- The actual cash value of the damaged or stolen property as of the time of the "loss"; or
- The outstanding balance of the initial loan, less any amounts for taxes, overdue payments, overdue payment charges, penalties, interest, any charges for early termination of the loan, costs for Credit Life Insurance, Health, Accident or Disability Insurance purchased with the loan, and carry-over balances from previous loans.

15. AUTO LEASE PHYSICAL DAMAGE EXTENSION

The following is added to SECTION III - PHYSICAL DAMAGE COVERAGE, C. Limit Of Insurance provision:

If, because of damage, destruction or theft of a covered "auto", which is a long-term leased "auto", the lease agreement between you and the lessor is terminated, "we" will pay the difference between the amount paid under paragraph C. LIMIT OF INSURANCE 1. or 2 and the amount due at the time of "loss" under the terms of the lease agreement applicable to the leased "auto" which you are required to pay: less any fees to dispose of the auto; any overdue payments; financial penalties

imposed under a lease for excessive use, abnormal wear and tear or high mileage; security deposits not refunded by the lessor; cost for extended warranties, Credit Life Insurance, Health, Accident or Disability Insurance purchased with the loan; and carry over balances from previous leases.

This coverage applies only to the initial lease for the covered "auto" which has not previously been leased. This coverage is excess over all other collectible insurance.

SECTION IV - CONDITIONS

16. DUTIES IN THE EVENT OF ACCIDENT, CLAIM, SUIT OR LOSS

The following is added to SECTION IV -BUSINESS AUTO CONDITIONS, A. Loss Conditions, 2. Duties In The Event Of Accident, Claim, Suit Or Loss:

- d. Knowledge of any "accident", claim, "suit" or "loss" will be deemed knowledge by you when notice of such "accident", claim, "suit" or "loss" has been received by:
 - (1) You, if you are an individual;
 - (2) Any partner or insurance manager if you are a partnership; or
 - (3) An executive officer or insurance manager if you are a corporation.

17. BLANKET WAIVER OF SUBROGATION

Paragraph 5. Transfer Of Rights Of Recovery Against Others To Us, SECTION IV - BUSINESS AUTO CONDITIONS, A. Loss Conditions is replaced by the following:

5. Transfer Of Rights Of Recovery Against Others To Us

If any person or organization to or for whom we make payment under this Coverage Form has rights to recover damages from another, which have not been waived through the execution of an "insured contract", written agreement, or permit, prior to the "accident" or "loss" giving rise to the payment, those rights to recover damages from another are transferred to us. That person or organization must do everything necessary to secure our rights and must do nothing after the "accident" or "loss" to impair them.

18. UNINTENTIONAL FAILURE TO DISCLOSE INFORMATION

The following is added to SECTION IV BUSINESS AUTO CONDITIONS, B. General Conditions, paragraph 2. Concealment, Misrepresentation Or Fraud:

Your unintentional error in disclosing, or failure to disclose, any material fact existing after the effective date of this Coverage Form shall not prejudice your rights under this Coverage Form. However, this provision does not affect our right to collect additional premium or exercise our right of cancellation or nonrenewal.

19. HIRED AUTO - WORLDWIDE COVERAGE

The following is added to SECTION IV -Business Auto Conditions, B. General Conditions, paragraph 7. Policy Period, Coverage Territory provision:

e. Outside the coverage territory
described in a., b., c., and d.
above for an "accident" or "loss"
resulting from the use of a
covered "auto" you hire, without a
driver, or your employee hires
without a driver, at your direction,
for the purpose of conducting your
business, for a period of 30 days
or less, provided the suit is
brought within The United States
of America or its territories or
possessions.

SECTION V - DEFINITIONS

20. MENTAL ANGUISH

Paragraph C. "Bodily injury", SECTION V - DEFINITIONS is replaced by the following:

C. "Bodily injury" means bodily injury, sickness or disease sustained by a person including death or mental anguish resulting from any of these.

WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT-CALIFORNIA

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

You must maintain payroll records accurately segregating the remuneration of your employees while engaged in the work described in the Schedule.

The additional premium for this endorsement shall be 2___% of the California workers' compensation premium otherwise due on such remuneration.

Schedule

Person or Organization
APPLIES AS BLANKET WAIVER
FOR THOSE HAVING A WRITTEN
CONTRACT WITH THE POLICYHOLDER REQUIRING WOS FOR
WC POLICYHOLDER EMPLOYEES.

Job Description

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective

Insured

Policy No. W23-D418429-00

Endorsement No. Premium \$

Insurance Company ALLMERICA FINANCIAL BENEFIT INSURANCE

Countersigned By

WC 04 03 06 (Ed. 04-84)

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