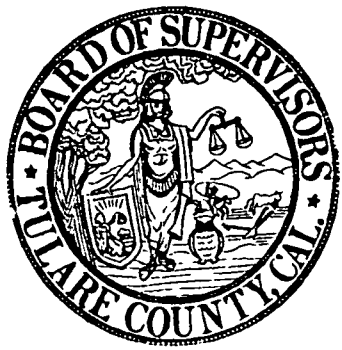


**BEFORE THE BOARD OF SUPERVISORS
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF AWARD THE)
JANITORIAL SERVICES CONTRACT) Resolution No. 2018-0497
TO MERCHANTS BUILDING) Agreement No. 28688
MAINTENANCE, LLC.)

UPON MOTION OF SUPERVISOR ENNIS, SECONDED BY SUPERVISOR CROCKER, THE FOLLOWING WAS ADOPTED BY THE BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD JUNE 26, 2018, BY THE FOLLOWING VOTE:

AYES: SUPERVISORS CROCKER, VANDER POEL, SHUKLIAN, WORTHLEY, AND ENNIS
NOES: NONE
ABSTAIN: NONE
ABSENT: NONE



ATTEST: MICHAEL C. SPATA
COUNTY ADMINISTRATIVE OFFICER/
CLERK, BOARD OF SUPERVISORS

BY: Hilary Rocello
Deputy Clerk

1. Awarded the contract to Merchants Building Maintenance, LLC. in an amount not to exceed \$700,000 per fiscal year, to provide janitorial services in County facilities located outside of the County seat for the period of July 1, 2018 to June 30, 2021.
2. In accordance with Government Code Section 31000, found these outlying areas are remote from available County employee resources and the County's economic interests are served by such a contract rather than by paying additional travel and subsistence expenses to existing County employees.
3. Authorized the Chairman to sign the Agreement.



**GENERAL SERVICES AGENCY
COUNTY OF TULARE
AGENDA ITEM**

BOARD OF SUPERVISORS

KUYLER CROCKER
District One

PETE VANDER POEL
District Two

AMY SHUKLIAN
District Three

J. STEVEN WORTHLEY
District Four

MIKE ENNIS
District Five

AGENDA DATE: June 26, 2018 - **REVISED**

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
County Counsel Sign-Off	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>

CONTACT PERSON: Maria Benavides PHONE: 559-624-7223

SUBJECT: Award the Janitorial Services Contract to Merchants Building Maintenance, LLC.

REQUEST(S):

That the Board of Supervisors:

1. Award the contract to Merchants Building Maintenance, LLC. in an amount not to exceed \$700,000 per fiscal year, to provide janitorial services in County facilities located outside of the County seat for the period of July 1, 2018 to June 30, 2021.
2. In accordance with Government Code Section 31000, find these outlying areas are remote from available County employee resources and the County's economic interests are served by such a contract rather than by paying additional travel and subsistence expenses to existing County employees.
3. Authorize the Chairman to sign the Agreement.

SUMMARY:

In facilities located outside of the County seat, the General Services Agency Custodial Division utilizes contracted services to meet Count's janitorial needs.

The current contract with ABM Janitorial Services is set to expire on June 30, 2018. In March 2018, the General Services Agency requested written proposals for janitorial services in facilities located outside of the County seat. Proposals were submitted by seven vendors. After consideration by a review team, Merchants Building Maintenance, LLC. (MBM) received the highest overall score.

SUBJECT: Award the Janitorial Services Contract to Merchants Building Maintenance, LLC.

DATE: June 26, 2018

The scores were based upon the Best Value procurement practice, a combination of qualifications, experience, and price. A summary of scores for all seven vendors is included in Attachment A. MBM demonstrated the skills and ability to meet the County's janitorial needs and provide the overall best value.

The proposed contract term with MBM is for three (3) years, effective July 1, 2018 and expiring June 30, 2021. The contract also stipulates two (2) options to extend for an additional one (1) year period by mutual written consent. However, the County reserves the right to terminate the contract, with or without cause, by giving a thirty (30) day written notice of intent to terminate.

It is requested the Board Award the contract for janitorial services to MBM, in an amount not to exceed \$700,000 per fiscal year; and authorize the Chairman to sign the agreement.

FISCAL IMPACT/FINANCING:

The costs for these services to the General Fund have been included in the FY 2018/19 budget for the Departments utilizing these services. The contract amount is not to exceed \$700,000 per fiscal year. This amount includes \$658,600 of scheduled custodial services at specific County sites and a 6% contingency of \$41,400 for emergency and call out work.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's Strategic Business Plan includes the Organizational Performance initiative to improve organizational effectiveness. County employees and customers directly benefit by having clean and sanitary facilities in which to work and visit.

ADMINISTRATIVE SIGN-OFF:



John Hess
General Services Agency Director

cc: County Administrative Office

- Attachment(s)
- A - Score Sheet
- B - Agreement with MBM Inc.

