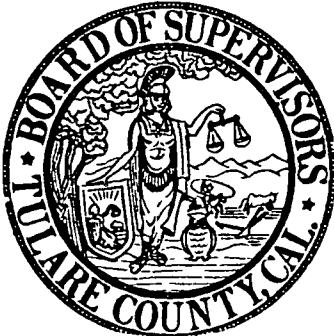


BEFORE THE BOARD OF SUPERVISORS COUNTY OF TULARE, STATE OF CALIFORNIA

IN THE MATTER OF APPROVE AN)
 AMENDMENT WITH UNILAB) Resolution No. 2018-0523
 CORPORATION d.b.a QUEST) Agreement No. 28235-A
 DIAGNOSTICS)

UPON MOTION OF SUPERVISOR ENNIS, SECONDED BY SUPERVISOR CROCKER, THE FOLLOWING WAS ADOPTED BY THE BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD JUNE 26, 2018, BY THE FOLLOWING VOTE:

AYES: SUPERVISORS CROCKER, VANDER POEL, SHUKLIAN, WORTHLEY,
 AND ENNIS
 NOES: NONE
 ABSTAIN: NONE
 ABSENT: NONE



ATTEST: MICHAEL C. SPATA
 COUNTY ADMINISTRATIVE OFFICER/
 CLERK, BOARD OF SUPERVISORS

BY: Mary Rokello
 Deputy Clerk

1. Approved an amendment to Agreement No. 28235 with Unilab Corporation d.b.a Quest Diagnostics 28235 to replace and supersede the prior Exhibit B to reflect additional services and costs for those services, retroactive to July 1, 2017 through June 30, 2020. This amendment is retroactive because there was a delay in the receipt of the revised Exhibit B reflecting the additional services. It was impracticable for the Board to take action prior to July 1, 2017, due to the time needed to process, prepare, and submit the agenda item;
2. Found that the Board had the authority to enter into the proposed amendment as of July 1, 2017, and that it was in the County's best interest to enter into the amendment on that date; and
3. Authorized the Chairman of the Board to sign three (3) copies of the amendment.



**Health & Human Services
Agency
COUNTY OF TULARE
AGENDA ITEM**

BOARD OF SUPERVISORS

KUYLER CROCKER
District One

PETE VANDER POEL
District Two

AMY SHUKLIAN
District Three

J. STEVEN WORTHLEY
District Four

MIKE ENNIS
District Five

AGENDA DATE: June 26, 2018

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
County Counsel Sign-Off	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>

CONTACT PERSON: Staci Chastain PHONE: 624-8000

SUBJECT: Approve an amendment with Unilab Corporation d.b.a Quest Diagnostics

REQUEST(S):

That the Board of Supervisors:

1. Approve an amendment to Agreement No. 28235 with Unilab Corporation d.b.a Quest Diagnostics 28235 to replace and supersede the prior Exhibit B to reflect additional services and costs for those services, retroactive to July 1, 2017 through June 30, 2020. This amendment is retroactive because there was a delay in the receipt of the revised Exhibit B reflecting the additional services. It was impracticable for the Board to take action prior to July 1, 2017, due to the time needed to process, prepare, and submit the agenda item;
2. Find that the Board had the authority to enter into the proposed amendment as of July 1, 2017, and that it was in the County's best interest to enter into the amendment on that date; and
3. Authorize the Chairman of the Board to sign three (3) copies of the amendment.

SUMMARY:

Unilab Corporation d.b.a Quest Diagnostics of Fresno, California has been providing partial to full clinical laboratory testing for the primary care clinics of Tulare County since 2001. The Health and Human Services Agency is requesting to amend the current agreement with Unilab Corporation d.b.a Quest Diagnostics to

SUBJECT: Approve an amendment with Unilab Corporation d.b.a Quest Diagnostics
DATE: June 26, 2018

include additional laboratory services they may provide for the low income patient population in the future, in addition to the current services included in the current scope of work. A Medical Director, Technical Director, and Pathologist are available for consultation regarding testing methodologies, and interpreting and ordering of laboratory tests. The County relies on Quest Diagnostics and other local clinical laboratories to provide the needed lab testing services for the County clinic patients. This amendment covers the laboratory services for the underinsured and/or uninsured clinic patients, as well as clients through the Tuberculosis program; this amendment is anticipated to serve over 10,000 clients annually. This amendment did not include a Request for Proposal process because Unilab Corporation d.b.a Quest Diagnostics is one of the two laboratory testing provider in the central valley that provide lab testing service to patients that are underinsured and/or uninsured, and the program is also contracted with the other laboratory testing provider.

This agreement has been approved as to form by County Counsel. The following terms deviate substantively from the standard County boilerplate: 1) This is a multi-year agreement.

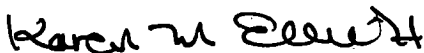
FISCAL IMPACT/FINANCING:

Funding for this agreement is \$108,900 per year not to exceed a total of \$326,700 for the term of this agreement that will be funded by program revenue from medical reimbursements. The amount of \$108,900 is included in the Fiscal Year 2017/2018. The amount of \$108,900 per year will be included in Fiscal Years 2018/2019 and 2019/2020. There is no additional net cost to the County General Fund.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's five-year strategic plan includes the Quality of Life Initiative that encourages innovative provision of quality services to health center clients. Lab testing is a vital component to identifying an individual's health condition(s) and helps guide medical decisions; early detection and diagnosis of diseases aid in individualized treatment plans, clinical lab testing is the key to improving healthcare quality and containing long-term health costs. Continuing the relationship with Quest Diagnostics permits the patients to necessary health care services and improves their quality of life, and contributes to the betterment of the overall health of the community.

ADMINISTRATIVE SIGN-OFF:



Karen M. Elliott
Director of Public Health

cc: County Administrative Office

Attachment(s) Amendment