



**Health & Human Services  
Agency  
COUNTY OF TULARE  
AGENDA ITEM**

**BOARD OF SUPERVISORS**

KUYLER CROCKER  
District One

PETE VANDER POEL  
District Two

AMY SHUKLIAN  
District Three

J. STEVEN WORTHLEY  
District Four

MIKE ENNIS  
District Five

**AGENDA DATE:** December 18, 2018 REVISED

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
County Counsel Sign-Off	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
CONTACT PERSON: Nathan Arroyo		PHONE: 559-685-5760		

**SUBJECT:** Approve an agreement with The Greeley Company, LLC

**REQUEST(S):**

That the Board of Supervisors:

1. Approve an agreement with The Greeley Company, LLC to review medical charts and evaluate the services provided at Tulare County Health & Human Services Agency's Health Care Centers in an amount not to exceed \$392,040 over a three (3) year period, effective December 18, 2018 through December 18, 2021; and
2. Authorize the Chairman of the Board to sign three (3) copies of the agreement.

**SUMMARY:**

Tulare County Public Health Branch requests to enter into an agreement with The Greeley Company, LLC, a well-established organization that provides professional medical peer review services to individual providers as well as health care organizations. The Health Resources Services Administration requires health care providers and organizations to establish ongoing peer review of medical charts to ensure the providers are providing quality care with integrity. This agreement is fee for service and annual costs will vary depending on the number of charts our health care center requests to have reviewed by The Greeley Company, LLC.

The Tulare County Health & Human Services Agency's Health Care Centers

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continuously seek to improve quality of care and patient outcomes through trainings and monitoring of compliance with quality metrics as established by the state and federal health agencies. The health care centers serve over 8,000 unique patients annually.

This agreement did not go through the Request For Proposal process because The Greeley Company, LLC provides specialized services that are difficult to secure nationally and the service is required to meet the needs of our health care center.

This agreement has been approved as to form by County Counsel. The following terms deviate substantively from standard County boilerplate: 1) This is a multi-year agreement; 2) This agreement requires 50% of the total fee to be treated as a non-refundable deposit, a 3% processing fee for credit card payments, and a 1.5% late fee per month for any balances not paid within 45 days; 3) This agreement requires the County to reimburse Greeley for all costs, including attorneys' fees, incurred by it to collect overdue amounts. To prevent incurring any fees associated with payments, the County will be setting up electronic fund transfers (EFT) to ensure prompt payment on invoices; 4) The County will sign first; and 5) This agreement includes mutual indemnification.

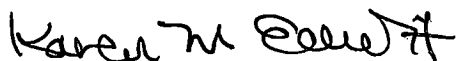
**FISCAL IMPACT/FINANCING:**

This agreement reflects a total cost of \$392,040. An amount of \$130,680 will be budgeted each fiscal year over a three (3) year period, effective upon signature by the Tulare County Board of Supervisors through December 18, 2021. This agreement will allow Tulare County's health care centers to have the services provided to evaluate our providers on a monthly basis. This agreement will be funded through the revenue generated from the patient visits at the clinic. There is no net cost to the County General Fund.

**LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:**

Tulare County's Strategic plan includes the initiative of Organization Performance. This agreement with The Greeley Company, LLC will ensure that the patients of health care centers will continue to provide excellent care in line with state and federal health agencies health care standards. It also provides ongoing evaluation and measurement of the health care centers. The County's Strategic Plan includes the Economic Well-Being initiative that encourages collaboration in developing and sustaining a well-qualified labor pool. This agreement increases the competence to our providers, in turn providing better service to our patients through peer review.

**ADMINISTRATIVE SIGN-OFF:**



Karen M. Elliott  
Director of Public Health

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**DATE:** December 18, 2018

cc: County Administrative Office

Attachment(s) Agreement

**BEFORE THE BOARD OF SUPERVISORS  
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF APPROVE AN  
AGREEMENT WITH THE GREELEY  
COMPANY, LLC

)  
) Resolution No. \_\_\_\_\_  
) Agreement No. \_\_\_\_\_  
)

UPON MOTION OF SUPERVISOR \_\_\_\_\_, SECONDED BY  
SUPERVISOR \_\_\_\_\_, THE FOLLOWING WAS ADOPTED BY THE  
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD \_\_\_\_\_  
\_\_\_\_\_, BY THE FOLLOWING VOTE:

AYES:  
NOES:  
ABSTAIN:  
ABSENT:

ATTEST: JASON T. BRITT  
COUNTY ADMINISTRATIVE OFFICER/  
CLERK, BOARD OF SUPERVISORS

BY: \_\_\_\_\_  
Deputy Clerk

\* \* \* \* \*

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