

# BEFORE THE BOARD OF SUPERVISORS COUNTY OF TULARE, STATE OF CALIFORNIA

IN THE MATTER OF APPROVE THE  
RENEWAL OF AN AGREEMENT WITH  
AIR METHODS CORPORATION

) Resolution No. 2019-0233  
) Agreement No. 29085  
)  
)

UPON MOTION OF SUPERVISOR SHUKLIAN, SECONDED BY SUPERVISOR  
VALERO, THE FOLLOWING WAS ADOPTED BY THE BOARD OF SUPERVISORS,  
AT AN OFFICIAL MEETING HELD APRIL 2, 2019, BY THE FOLLOWING VOTE:

AYES: SUPERVISORS CROCKER, VANDER POEL, SHUKLIAN, VALERO AND  
TOWNSEND  
NOES: NONE  
ABSTAIN: NONE  
ABSENT: NONE



ATTEST: JASON T. BRITT  
COUNTY ADMINISTRATIVE OFFICER/  
CLERK, BOARD OF SUPERVISORS

BY: *Mercedes L. Carrasco*  
Deputy Clerk

\* \* \* \* \*

1. Approved the renewal of an agreement with Air Methods Corporation for the provision of emergency air ambulance services within the boundaries of Tulare County, effective April 1, 2019 through March 31, 2021. It was impracticable for the Board to take action prior to April 1, 2019 due to the time needed to process, prepare, and submit the agreement;
2. Found that the Board had authority to enter into the proposed agreement as of April 1, 2019 and that it was in the County's best interest to enter into the agreement on that date; and
3. Authorized the Chairman of the Board to sign two (2) copies of the agreement.

HHSA

04/02/2019  
ML



**Health & Human Services  
Agency  
COUNTY OF TULARE  
AGENDA ITEM**

**BOARD OF SUPERVISORS**

KUYLER CROCKER  
District One

PETE VANDER POEL  
District Two

AMY SHUKLIAN  
District Three

EDDIE VALERO  
District Four

DENNIS TOWNSEND  
District Five

**AGENDA DATE:** April 2, 2019 REVISED

Public Hearing Required	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Published Notice Required	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Advertised Published Notice	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Meet & Confer Required	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes <input checked="" type="checkbox"/>	N/A <input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Personnel Resolution attached	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes <input checked="" type="checkbox"/>	N/A <input type="checkbox"/>

CONTACT PERSON: Karen M. Elliott PHONE: 559-624-8481

**SUBJECT:** Approve the renewal of an agreement with Air Methods Corporation

**REQUEST(S):**

That the Board of Supervisors:

1. Approve the renewal of an agreement with Air Methods Corporation for the provision of emergency air ambulance services within the boundaries of Tulare County, retroactive from April 1, 2019 through March 31, 2021. It was impracticable for the Board to take action prior to April 1, 2019 due to the time needed to process, prepare, and submit the agreement;
2. Find that the Board had authority to enter into the proposed agreement as of April 1, 2019 and that it was in the County's best interest to enter into the agreement on that date; and
3. Authorize the Chairman of the Board to sign two (2) copies of the agreement.

**SUMMARY:**

On April 4, 2017, the Tulare County Board of Supervisors approved Agreement No. 28013 with Air Methods Corporation to provide emergency air ambulance services within the boundaries of Tulare County. Tulare County Health and Human Services Agency (HHSA) currently has an agreement for air ambulance services with Air Methods which operates under the name of SkyLife. Air Methods is a nationwide service based out of Englewood, Colorado. Its operations extend from Alaska to Key West, Florida. Currently, Air Methods has 300 bases of operations that serve 48 states. Air Methods has nearly 20 operations in California, with the closest operation in Merced County. In Tulare County, Air Methods provides all aviation maintenance and administrative support for the operation of its four (4) aircraft. Air



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ambulance services will be provided to anyone requiring such services within the geographic bounds of Tulare County.

Approval of the renewal of the agreement with Air Methods will continue the air ambulance services on a non-exclusive basis. The agreement with Air Methods includes staffing and response requirements, including the level of certified personnel, equipment requirements, and dispatch coordination. Air Methods will respond, upon the request of the County Emergency Medical Services Communications Center, to adjacent areas in order to provide mutual aid assistance. The agreement with Air Methods does not restrict the County from contracting with other providers for the same or similar services in this area.

The proposed agreement satisfies the requirement under Title 22 of the California Code of Regulations for a written agreement with advanced life support provider agencies.

The agreement has been approved as to form by County Counsel. The following terms deviate substantively from standard County boilerplate: (1) This is a multi-year agreement; (2) It includes mutual indemnification; (3) The agreement may be terminated without cause by either party with a 90-day advance notice; and (4) Either party may terminate for cause for the other party's material breach of its obligations affecting the public and safety health if not less than ten (10) days advance, written notice to the other party and such breach remains uncured.

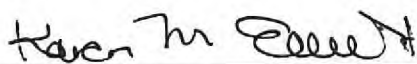
**FISCAL IMPACT/FINANCING:**

There is no fiscal impact associated with the agreement. Air Methods Corporation is fully funded by fee-for-services charged to users of the services. Fees are determined by each individual provider. There is no additional net cost to the County General Fund.

**LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:**

The County's five year Strategic Plan includes the Safety and Security initiative that encourages planning and providing coordinated emergency preparedness, response, recovery, and mitigation capabilities for both natural and man-made disasters. This agreement will ensure that all Tulare County residents have emergency response services available.

**ADMINISTRATIVE SIGN-OFF:**

  
\_\_\_\_\_  
Karen M. Elliott  
Director of Public Health

cc: County Administrative Office

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Attachment(s) Agreement