



**Health & Human Services
Agency
COUNTY OF TULARE
AGENDA ITEM**

BOARD OF SUPERVISORS

KUYLER CROCKER
District One
PETE VANDER POEL
District Two
AMY SHUKLIAN
District Three
EDDIE VALERO
District Four
DENNIS TOWNSEND
District Five

AGENDA DATE: April 30, 2019

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
CONTACT PERSON: Staci Chastain PHONE: 624-8480				

SUBJECT: Approve an agreement with VVC Holding Corp.

REQUEST(S):

That the Board of Supervisors:

1. Approve an agreement with VVC Holding Corp., previously Agreement No. 22153 with General Electric Medical Systems Information Technologies, Inc., to provide Electronic Health Records & Practice Management system and service to the Tulare County Health Care Centers retroactive to July 1, 2018 through June 30, 2021 in the amount not to exceed \$420,660. This agreement is retroactive due to inadvertent delays for establishing an agreement with the merged vendor, General Electric Medical Systems Information Technologies, Inc, and negotiating terms of the agreement. It was impracticable for the Board to take action prior to July 1, 2018 due to the time needed to process, prepare, and submit the agenda item;
2. Find that the Board had authority to enter into the proposed agreement as of July 1, 2018 and that it was in the County's best interest to enter into the agreement on that date; and
3. Authorize the Chairman of the Board to sign two (2) copies of the agreement.

SUMMARY:

VVC Holding Corp, previously known as General Electric (GE) Medical Systems, provides Electronic Health Records (EHR) & Practice Management system and service to the Tulare County Health Care Centers. VVC has assisted the Health Care Centers since the implementation of the EHR to comply with state and federal government mandates by implementing system upgrades and providing training and

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support. VVC has been instrumental in enhancing document management and has assisted with system integration and the development of an interface with laboratory systems.

This agreement is a viable option given that the Health Care Centers have invested great effort, time and partnership in the implementation and stabilization of the EHR system through VVC. As the Health Care Centers continue with meeting required EHR use goals, services by VVC have become an even more critical component of health operations. The different stages of Meaningful Use of the EHR system require system upgrades and thorough training on system utilization in order to meet the requirements of each stage. A failed reporting and/or not meeting the minimum Meaningful Use standards for an EHR system could result in loss of incentive revenue.

The Health Care Centers have worked vigorously toward meeting these standards and have implemented system upgrades and integrations with other electronic systems. The Health Care Centers were required to automate their manual processes as a result of the Affordable Care Act, and VVC has provided the necessary guidance and support as they identify additional requirements and implement technical enhancements to satisfy them.

The following terms deviate substantively from standard County boilerplate: (1) mutual indemnification; (2) either party may terminate for cause with sixty (60) days written notice.

FISCAL IMPACT/FINANCING:

The VVC Holding Corp agreement reflects a 3-year contract in an amount not to exceed \$420,660. The budgeted costs for this contract were included in the Fiscal Year 2018/2019 Health clinic administration 3001 budget, line 7043 - professional special services - for \$140,220. It will be budgeted in ongoing years to the same budget line in amounts not to exceed \$140,220 for Fiscal Year 2019/2020 and \$140,220 for Fiscal Year 2020/2021. The budgeted costs associated with this contract will be funded by health care center program revenue. There is no net cost to the County General Fund.


LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

This request addresses the Organizational Performance Initiative of the County's Strategic Plan by implementing current technology to improve efficiency and service delivery. Utilizing the VVC practice management system, billing, collection, and reporting technology has improved efficiency across multiple departments of the Health and Human Services Agency reducing paper waste and increasing billing efficiency and accuracy.

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ADMINISTRATIVE SIGN-OFF:



Karen M. Elliott
Director of Public Health

cc: County Administrative Office

Attachment(s) Agreement

**BEFORE THE BOARD OF SUPERVISORS
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF APPROVE AN
AGREEMENT WITH VVC HOLDING
CORP.

) Resolution No. _____
) Agreement No. _____
)
)

UPON MOTION OF SUPERVISOR _____, SECONDED BY
SUPERVISOR _____, THE FOLLOWING WAS ADOPTED BY THE
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST: JASON T. BRITT
COUNTY ADMINISTRATIVE OFFICER/
CLERK, BOARD OF SUPERVISORS

BY: _____
Deputy Clerk

* * * * *

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