



**General Services Agency
Property Management
COUNTY OF TULARE
AGENDA ITEM**

BOARD OF SUPERVISORS

KUYLER CROCKER
District One

PETE VANDER POEL
District Two

AMY SHUKLIAN
District Three

EDDIE VALERO
District Four

DENNIS TOWNSEND
District Five

AGENDA DATE: April 30, 2019 - **REVISED**

Public Hearing Required	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Published Notice Required	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Advertised Published Notice	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Meet & Confer Required	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes <input checked="" type="checkbox"/>	N/A <input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Personnel Resolution attached	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes <input type="checkbox"/>	N/A <input checked="" type="checkbox"/>

CONTACT PERSON: Maria Benavides PHONE: 205-1124

SUBJECT: Lease Proposal Recommendation for Assessor's Parcel No. 126-240-039

REQUEST(S):

That the Board of Supervisors:

1. Consider staff recommendation for Far Western Farming Company, Inc. as the top qualified successful bidder for the lease of 14.23 acres of farmland identified as Assessor's Parcel No. 126-240-039.
2. Direct staff to begin negotiations with top qualified successful bidder, and return with a contract for approval, or a recommendation to reject the bid.

SUMMARY:

On March 19, 2019, pursuant to Government Code §25526, the Board adopted Resolution No. 2019-0188 declaring its intent to lease a 14.23 acre parcel of County-owned real property located in the City of Visalia identified as Assessor's Parcel No. (APN) 126-240-039 (Exhibit 1), and setting a minimum bid price of \$225 per acre per year. A notice of intent was published pursuant to Government Code §6063 and sealed written bids were accepted by the Clerk of the Board of Supervisors at the County Administrative Building, 2800 West Burrel, Visalia, California, at or before 5:00 pm on April 8, 2019.

Receiving no sealed bids, on April 9, 2019, pursuant to Government Code §25531, the Board called for oral bids from any responsible person offering to lease the property for a rental exceeding the highest written proposal or minimum bid price by at least five percent (5%). An oral bid of \$3,362 per year, or \$236.26 per acre per year, was submitted by Far Western Farming Company, Inc. This oral bid amount exceeds the minimum bid price by five percent (5%).

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DATE:

April 30, 2019

The potential recommendations considered by staff include: accept the proposal for contract negotiations, seek further information for the proposal through interviews and begin the negotiation process thereafter, or reject the proposal.

Upon review and discussion of the proposed oral bid, it is recommended that the Board accept the proposal and direct staff to begin contract negotiations with Far Western Farming Company, Inc. It is anticipated that staff will return with a final agreement for approval within 45 days.

FISCAL IMPACT/FINANCING:

There is no Net County Cost to the General Fund. Approval of this Agenda will generate \$3,362 in annual rental revenue for the County in the form of an agricultural lease.

Rental income will be deposited into General Services Agency revenue line 001-087-3012-4807.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's Strategic Business Plan includes the Organizational Performance Initiative. This agenda item contributes to that initiative by efficiently utilizing surplus property to generate revenue.

ADMINISTRATIVE SIGN-OFF:



Laura Silva
General Services Manager

cc: County Administrative Office

Attachment(s) Exhibit 1 – Vicinity Map

**BEFORE THE BOARD OF SUPERVISORS
COUNTY OF TULARE, STATE OF CALIFORNIA**

LEASE PROPOSAL RECOMMENDATION)
FOR ASSESSOR'S PARCEL NO.) Resolution No. _____
126-240-039) Agreement No. _____
)

UPON MOTION OF SUPERVISOR _____, SECONDED BY
SUPERVISOR _____, THE FOLLOWING WAS ADOPTED BY THE
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST: JASON T. BRITT
COUNTY ADMINISTRATIVE OFFICER/
CLERK, BOARD OF SUPERVISORS

BY: _____
Deputy Clerk

* * * * *

1. Considered staff recommendation for Far Western Farming Company, Inc. as the top qualified successful bidder for the lease of 14.23 acres of farmland identified as Assessor's Parcel No. 126-240-039.
2. Directed staff to begin negotiations with top qualified successful bidder, and return with a contract for approval, or a recommendation to reject the bid.

Exhibit 1

Vicinity Map

APN 126-240-039

