



**Health & Human Services  
Agency  
COUNTY OF TULARE  
AGENDA ITEM**

**BOARD OF SUPERVISORS**

KUYLER CROCKER  
District One  
PETE VANDER POEL  
District Two  
AMY SHUKLIAN  
District Three  
EDDIE VALERO  
District Four  
DENNIS TOWNSEND  
District Five

**AGENDA DATE:** June 4, 2019

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>

CONTACT PERSON: Staci Chastain    PHONE: 559-624-8000

**SUBJECT:** Approve an amendment to Agreement No. 28235 with Unilab Corporation d.b.a. Quest Diagnostics

**REQUEST(S):**  
That the Board of Supervisors:

1. Approve an amendment to Agreement No. 28235 with Unilab Corporation d.b.a. Quest Diagnostics to reflect additional laboratory services and costs for those services, retroactive to July 27, 2018 through June 30, 2020. This amendment is retroactive due to a delay in receipt of Exhibit B-1 reflecting the additional services. It was impracticable for the Board to take action prior to July 27, 2018, due to the time needed to process, prepare, and submit the agenda item;
2. Find that the Board had authority to enter the proposed amendment as of July 27, 2018, and that it is in the County's best interest to enter the amendment on that date; and
3. Authorize the Chairman of the Board to sign two (2) copies of the amendment.

**SUMMARY:**  
Unilab Corporation d.b.a Quest Diagnostics of Fresno, California (Quest Diagnostics), has been providing partial to full clinical laboratory testing for the primary care clinics of Tulare County since 2001. The Health and Human Services Agency is requesting to amend the current agreement with Unilab Corporation d.b.a Quest Diagnostics to include additional laboratory services they may provide for low-income patient population in the future, in addition to the current services

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included in the current scope of work. A Medical Director, Technical Director, and Pathologist are available for consultation regarding testing methodologies, and interpreting and ordering laboratory tests. The County relies on Quest Diagnostics and other local clinical laboratories to provide the needed lab services to the County health care center patients. This amendment covers the laboratory services for the underinsured and/or uninsured clinic patients, as well as clients through the Tuberculosis program; this amendment is anticipated to serve over 10,000 clients annually.

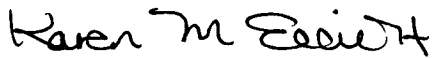
**FISCAL IMPACT/FINANCING:**

The budgeted costs associated with this agreement will be included in the HSA object line, 7052, for the following units 6033, 3022, and 3014. Funding for this agreement is \$108,900 per year not to exceed a total of \$326,700 for the term of this agreement that will be funded by program revenue from medical reimbursements. The amount of \$108,900 is included in the fiscal year 2018/2019 and 2019/2020. There is no additional net cost to the County General Fund.

**LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:**

The County's five-year strategic plan includes the Quality of Life Initiative that encourages innovative provision of quality services to health center clients. Lab testing is a vital component to identifying an individual's health condition(s) and helps guide medical decisions; early detection and diagnosis of diseases aid in individualized treatment plans, clinical lab testing is the key to improving healthcare quality and containing long-term health costs. Continuing the relationship with Quest Diagnostics permits the patients to access to necessary health care services and improves their quality of life, and contributes to the betterment of the overall health of the community.

**ADMINISTRATIVE SIGN-OFF:**



Karen M. Elliott  
Director of Public Health

cc: County Administrative Office

Attachment(s) Amendment

