



**General Services Agency
Custodial
COUNTY OF TULARE
AGENDA ITEM**

BOARD OF SUPERVISORS

KUYLER CROCKER
District One
PETE VANDER POEL
District Two
AMY SHUKLIAN
District Three
EDDIE VALERO
District Four
DENNIS TOWNSEND
District Five

AGENDA DATE: October 15, 2019 - **REVISED**

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
CONTACT PERSON: Maria Benavides PHONE: 205-1124				

SUBJECT: Award the Janitorial Services Contract to Advanced Building Maintenance Inc.

REQUEST(S):

That the Board of Supervisors:

1. Award the contract to Advanced Building Maintenance Inc. for janitorial services in County facilities located outside of the County seat in the amount no to exceed \$2,850,000 effective November 1, 2019 through June 30, 2023 with two options to extend for an additional one year period.
2. In accordance with Government Code Section 31000, find these outlying areas are remote from available County employee resources and the County's economic interests are served by such a contract rather than by paying additional travel and subsistence expenses to existing County employees.
3. Authorize the Chairman to sign the Agreement.

SUMMARY:

The General Services Agency Custodial Division utilizes contracted services to meet the County's janitorial needs for facilities located outside of the County seat.

The current contract with Merchants Building Maintenance, LLC has been terminated effective October 31, 2019 due to failure to meet minimum performance standards.

In August 2019, the General Services Agency requested written proposals for janitorial services for facilities located outside of the County seat. Proposals were submitted by seven vendors. After consideration by a review team, Advanced

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Building Maintenance received the highest overall score. The scores were based upon the Best Value procurement practice, a combination of qualifications, experience, and price. A summary of scores for all vendors is included as Attachment A.

To avoid an interruption in services, Advanced Building Maintenance has agreed to take over the contract at the current prices set of \$450,000 effective November 1, 2019 through the remainder of the current fiscal year 2019/20.

The proposed contract term with Advanced Building Maintenance is for three (3) years, effective November 1, 2019 and expiring June 30, 2023. The contract also stipulates two (2) options to extend for an additional one (1) year period by mutual consent. Upon completion of the current fiscal year (June 30, 2020), the prices will increase to the proposed amount. The contract amount for the remainder of the term effective July 1, 2020 through June 30, 2023 is not to exceed \$800,000 per fiscal year. This amount includes \$789,240 of scheduled custodial services at specific County sites and a contingency of \$10,760 for emergency and call out work.

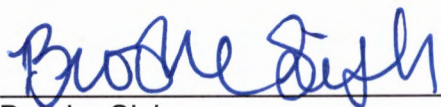
FISCAL IMPACT/FINANCING:

The costs for these services to the General Fund have been included in the FY 2019/20 budget for the departments utilizing these services.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's Strategic Business Plan includes the Organizational Performance initiative to improve organizational effectiveness. County employees and customers directly benefit by having clean and sanitary facilities in which to work and visit.

ADMINISTRATIVE SIGN-OFF:



Brooke Sisk
General Services Agency Assistant Director

cc: County Administrative Office

Attachment(s)

A – Score sheet

B – Agreement with Advanced Building Maintenance Inc.

**BEFORE THE BOARD OF SUPERVISORS
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF AWARD THE)
JANITORIAL SERVICES CONTRACT) Resolution No. _____
TO ADVANCED BUILDING) Agreement No. _____
MAINTENANCE, INC.)

UPON MOTION OF SUPERVISOR _____, SECONDED BY
SUPERVISOR _____, THE FOLLOWING WAS ADOPTED BY THE
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST: JASON T. BRITT
COUNTY ADMINISTRATIVE OFFICER/
CLERK, BOARD OF SUPERVISORS

BY: _____
Deputy Clerk

* * * * *

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