



**Health & Human Services  
Agency  
COUNTY OF TULARE  
AGENDA ITEM**

**BOARD OF SUPERVISORS**

KUYLER CROCKER  
District One  
PETE VANDER POEL  
District Two  
AMY SHUKLIAN  
District Three  
EDDIE VALERO  
District Four  
DENNIS TOWNSEND  
District Five

**AGENDA DATE:** October 15, 2019 REVISED

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>

CONTACT PERSON: Rob Stewart    PHONE: (559) 624-8000

**SUBJECT:** Capital Asset Purchases for the Government Plaza Security Camera Upgrade

**REQUEST(S):**  
That the Board of Supervisors:

1. Approve a capital asset purchase of one (1) Cisco Catalyst 2960-XR Switch in an amount not to exceed \$19,000 for Fiscal Year 2019/20;
2. Approve a capital asset purchase of a Cisco Kinetic UCS Server Platform in an amount not to exceed \$42,000 for Fiscal Year 2019/20; and
3. Approve the necessary budget adjustments per the attached AUD 308 (4/5<sup>th</sup> vote required).

**SUMMARY:**  
The current security camera system at Government Plaza, in use for over twenty years, is in need of replacement due to its age and difficulty to appropriately maintain. The system needs to be upgraded for effective security surveillance coverage needs, media retention, and redundant video storage capability. In the interest of protecting County residents, officials, staff, and property at the Government Plaza site, we are requesting a capital purchase for updated equipment.

If approved, the new Cisco system will provide high definition video, improved media retention, better coverage, and will allow media accessibility to authorized users from any location on the County's network. Cisco has been the standard for enterprise video surveillance in the County for over ten years. Equipment will be

**SUBJECT:** Capital Asset Purchases for the Government Plaza Security Camera Upgrade

**DATE:** October 15, 2019

purchased through Development Group, Incorporated, the current County information technology provider selected through a previous request for proposals process.

**FISCAL IMPACT/FINANCING:**

There is no additional Net County Cost associated with this request, as costs will be distributed to existing Agency programs as an overhead expense. The total cost of the capital assets will not exceed \$61,000. Per the attached AUD 308, the department is requesting a budget adjustment to move appropriations from special department expenses (001-142-1142-7066) to capital assets (001-142-1142-8306) in its approved FY 2019/20 budget.

**LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:**

The County's five-year plan includes an initiative for the Safety and Security of County residents and property. This action will help to ensure the safety of County residents seeking to utilize services at Government Plaza, as well as the protection of County staff and property.

**ADMINISTRATIVE SIGN-OFF:**



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Rob Stewart  
Director of Fiscal Operations

cc: County Administrative Office

Attachment(s) Proposals #21769 and #21771  
AUD 308

**BEFORE THE BOARD OF SUPERVISORS  
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF CAPITAL ASSET )  
PURCHASES FOR THE GOVERNMENT ) Resolution No. \_\_\_\_\_  
PLAZA SECURITY CAMERA UPGRADE ) Agreement No. \_\_\_\_\_  
)

UPON MOTION OF SUPERVISOR \_\_\_\_\_, SECONDED BY  
SUPERVISOR \_\_\_\_\_, THE FOLLOWING WAS ADOPTED BY THE  
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD \_\_\_\_\_  
\_\_\_\_\_, BY THE FOLLOWING VOTE:

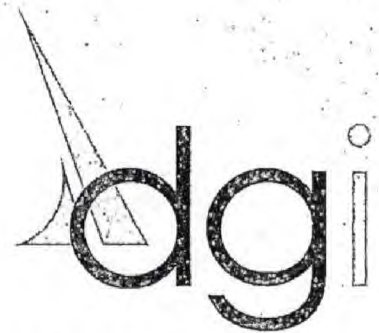
AYES:  
NOES:  
ABSTAIN:  
ABSENT:

ATTEST: JASON T. BRITT  
COUNTY ADMINISTRATIVE OFFICER/  
CLERK, BOARD OF SUPERVISORS

BY: \_\_\_\_\_  
Deputy Clerk

\* \* \* \* \*

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3. Approved the necessary budget adjustments per the attached AUD 308 (4/5<sup>th</sup> vote required).



development group, inc

**Proposal #21769**

Specifically prepared for

**COUNTY OF TULARE**

Presented by Natalie Stocum

Company:  
**COUNTY OF TULARE**

Requested By:  
**Ruben Espino**  
 Logistics Planner

Description:  
**Government Plaza Surveillance - Servers  
 Licensing, and HDDs - #1**



## Proposal #21769

Bill To: COUNTY OF TULARE 5957 S Mooney Blvd Visalia, CA 93277-9394	Ship To: COUNTY OF TULARE 5957 S Mooney Blvd Visalia, CA 93277-9394	Sold To: COUNTY OF TULARE 5957 S Mooney Blvd Visalia, CA 93277-9394
Created: 8/29/2019 Expires: 9/29/2019 Version: 1	Account Manager: nslocum Systems Engineer: estoxen	Terms & Conditions: This proposal is offered according to the terms and conditions of one or more CMAS schedules

### Product & Manufacturer Maintenance

Line No	Qty	Product	SMARTnet	Unit Price	Ext'd Price	Tax
<b>1.0 Kinetic UCS M5 2-RU</b>						
2	1	<b>KIN-UCSM5-2RU-K9</b> Kinetic UCS M5 2-RU		9,675.00	9,675.00	T
3	2	<b>CAB-C13-C14-2M</b> Power Cord Jumper, C13-C14 Connectors, 2 Meter Length		Included		T
4	1	<b>CPS-VSM-SW712</b> CPS-VSM Video Surveillance Manager v7.12 SW Mfg Image		Included		T
5	12	<b>KIN-HD10T7KL4KN</b> 10 TB 12G SAS 7.2K RPM LFF HDD (4K)		2,025.00	24,300.00	T
6	1	<b>R2XX-RAID5</b> Enable RAID 5 Setting		0.60	0.60	T
7	2	<b>KIN-CPU-4114</b> 2.2 GHz 4114/85W 10C/13.75MB Cache/DDR4 2400MHz		Included		T
8	1	<b>KIN-PCI-1-C240M5</b> Riser 1 incl 3 PCIe slots (x8, x16, x8); slot 3 req CPU2		Included		T
9	1	<b>KIN-RAID-M5</b> Cisco 12G Modular RAID controller with 2GB cache		Included		T
10	4	<b>KIN-MR-X16G1RS-H</b> 16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1.2v		Included		T
11	2	<b>KIN-PSU1-1050W</b> Cisco UCS 1050W AC Power Supply for Rack Server		Included		T
12	1	<b>FL-CPS-MS-SW7</b> License for one Media Server on MSP		1,200.00	1,200.00	T

Need more time to get important stuff done? Ask us about



Subtotal	\$35,175.60
Handling	\$2.00
Estimated Sales Tax (8.5%)	\$2,990.10
SMARTnet	\$0.00
Professional Services	\$0.00
Shipping	\$0.00
Total	\$38,167.70

Company:  
**COUNTY OF TULARE**

Requested By:  
**Ruben Espino**  
Logistics Planner

Description:  
**Government Plaza Surveillance - Servers  
Licensing, and HDDs - #1**



**Proposal #21769**

**Proposal Notes**

CMAS Contract No.: 3-17-70-2686N

CMAS Contract Term: September 13, 2017 through July 31, 2021

Base GSA Schedule No.: GS-35F-0349S

**California Multiple Award Schedule (CMAS) Contract Number(s)**

Company:  
**COUNTY OF TULARE**

Requested By:  
**Ruben Espino**  
Logistics Planner

Description:  
**Government Plaza Surveillance - Servers  
Licensing, and HDDs - #1**



**Proposal #21769**

## About Sales Tax

Items sold by Development Group, Inc. and shipped to destinations in California and Nevada are subject to sales tax.

If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged.

## About Product Returns

Consistent with the terms and conditions of the California Multiple Award Schedules (CMAS) General Provisions for Information Technology, you are required to provide written notice of rejection of products delivered or services performed within a reasonable time after receipt of such products or the performance of such services. Such notice of rejection is required to state the respect in which the products do not substantially conform to your specifications. If you do not provide such notice of rejection within FIFTEEN (15) days of delivery for purchases of Commercial Hardware or Commercial Software or THIRTY (30) days of delivery for all other purchases, such products and services will be deemed to have been accepted. Your acceptance will be final and irreversible, except as it relates to latent defects, fraud, or gross mistakes amounting to fraud.

## Company & Payment Information

### Mailing Address

Development Group, Inc.  
PO Box 991484  
Redding, CA 96099-1484

Phone: (530) 229-0071  
Fax: (530) 248-3415

### Payment Information

Development Group, Inc.  
32880 Collections Center Dr  
Chicago, IL 60693

Federal Tax ID: 26-3740919

### Office Locations

Development Group, Inc.  
6704 Lockheed Dr  
Redding, CA 96002

### Wire Transfer Information

**Domestic Wire Transfer (U.S.)**  
Wire Routing Transit Number (RTN): 026009593  
Bank Name: Bank of America  
City, State: Chicago, IL  
Account Number: 8188065595  
Title of Account: DEVELOPMENT GROUP INC

**International Wire Transfer**  
Wire Routing Transit Number:  
026009593  
SWIFT Code: BOFAUS3N  
Bank Name: Bank of America  
City, State: Chicago, IL  
Account Number: 8188065595  
Title of Account: DEVELOPMENT  
GROUP INC

Note: All wire transfers must be made in US Dollars





development group, inc

**Proposal #21771**

Specifically prepared for

**COUNTY OF TULARE**

Presented by Natalie Slocum

Company:  
**COUNTY OF TULARE**

Requested By:  
**Ruben Espino**  
 Logistics Planner

Description:  
**Government Plaza Surveillance - Switches -  
 #3**



**Proposal #21771**

Bill To: COUNTY OF TULARE 5957 S Mooney Blvd Visalia, CA 93277-9394	Ship To: COUNTY OF TULARE 5957 S Mooney Blvd Visalia, CA 93277-9394	Sold To: COUNTY OF TULARE 5957 S Mooney Blvd Visalia, CA 93277-9394
Created: 8/29/2019 Expires: 9/29/2019 Version: 1	Account Manager: nslocum Systems Engineer: estoxen	Terms & Conditions: This proposal is offered according to the terms and conditions of one or more CMAS schedules

**Product & Manufacturer Maintenance**

Line No	Qty	Product	SMARTnet	Unit Price	Ext'd Price	Tax
<b>1.0 Catalyst 2960-XR 48 GigE PoE 740W, 2 x 10G SFP+, IP Lite</b>						
2	2	<b>WS-C2960XR-48FPD-I</b> Catalyst 2960-XR 48 GigE PoE 740W, 2 x 10G SFP+, IP Lite		7,651.51	15,303.02	T
3	2	<b>CAB-TA-NA</b> North America AC Type A Power Cable		Included		T
<p>Need more time to get important stuff done? Ask us about</p>					Subtotal	\$15,303.02
					Handling	\$2.00
					Estimated Sales Tax (8.5%)	\$1,300.93
					SMARTnet	\$0.00
					Professional Services	\$0.00
					Shipping	\$0.00
<b>Total</b>					<b>\$16,605.95</b>	

Company:  
**COUNTY OF TULARE**

Requested By:  
**Ruben Espino**  
Logistics Planner

Description:  
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Title of Account: DEVELOPMENT  
GROUP INC

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