TULARE COUNTY SYSTEMS & TECHNOLOGY EXECUTIVE SUMMARY

TULARE COUNTY CHALLENGES

- Management and Use of Disparate Systems = Time/Cost

- No County-Wide System Communication = Safety Concerns

- ADSI's Largest Customer and Only Customer in CA = Risk

- Data Retrieval is Difficult & Staff Intensive = Inefficiency

- No Name and Address Alerts = Decreased Deputy Safety

- Processes are Manual and Paper Driven = Agency Liability

- Law and Fire Dispatch Inefficiencies = Safety Concerns

- Situational Awareness (Traffic Cameras, Video, Data) = Risk

TULARE COUNTY GOALS

- Multi-Jurisdictional Data Sharing

- Real-Time, Accurate Information

- Improve County-Wide Emergency Services

- Improve Efficiency Via System Integration

- Long-Term Partnership

- Industry Leading Technology

SYSTEMS EVALUATION PROCESS

- Discovered a Need to Replace Multiple Disparate Systems
- Searched the Market for New Technologies
  - CAD/RMS/JMS
  - Video Cameras
  - Video Analytics
  - Situational Awareness
  - Analytics
- Identified What Neighboring Agencies Have/Will Purchase
- One Vendor Emerged as the County-Wide Vendor of Choice
- Evaluated Options Through Multiple Demonstrations
- Motorola Solutions Provides Numerous Exclusive Benefits

COMMANDCENTRAL - Motorola's Portfolio of Software Solutions

FLEX

- CAD
- RECORDS
- MOBILE
- EQUIPMENT
- PROPERTY
- EVIDENCE
- JAIL
- BIOMETRICS
- LINK ANALYSIS
- CASE MANAGEMENT
- DASHBOARDS

AWARE

- SITUATIONAL AWARENESS
- CAD INTEGRATION
- VIDEO INTEGRATION
- 3rd PARTY DATA INGEST
- ANALYTICS PLUS

9-1-1 CALL HANDLING

- CALL HANDLING (9-1-1 Upgrade)
- NG9-1-1 (9-1-1 Upgrade)
- MASS NOTIFICATION (9-1-1 Upgrade)

RADIO

- CURRENT CONSOLES (End of Life / End Support)
- RADIO CONSOLES (Upgrading Existing Consoles)
- RADIOS (Already Owned)

COMMANDCENTRAL

Motorola's Full Suite of Integrated Products Work Together Seamlessly to Increase Safety of Personnel & Community

COUNTY-WIDE "IN FIELD" TECHNOLOGY FOR FIRE / SHERIFF

Radio Infrastructure & Consoles	Fire Mobile & Fire Records Integration	Deputy Field Reporting	County-Wide Unit Locations	Equipment Maintenance
RADIO	FLEX	FLEX	AWARE	FLEX

ENHANCED CRIME SOLVING TECHNOLOGY THROUGH SEARCH, DASHBOARDS & ANALYTICS

Dashboards & Analytics Tools	Link Analysis & Crime Pin-Mapping	Detectives County-Wide Searching & Data Access
AWARE	FLEX	FLEX

ENHANCED AWARENESS & INTEGRATION IN DISPATCH

CAD2CAD Call Routing Between Dispatch Centers	Next Generation 9-1-1 Call Handling & Integrated Call Control	Integrated CAD, Video and 911 Cross Platform Mapping	Real-Time Video & CAD Awareness
FLEX	9-1-1 CALL HANDLING	AWARE	AWARE

AGENCY-WIDE SYSTEM INTEGRATION

Computer-Aided Dispatch	Records & Evidence	Jail & Inmate Management	Personnel Management & Training	Courts & Case Management Integration
FLEX	FLEX	FLEX	FLEX	FLEX

MULTI-JURISDICTIONAL DATA SHARING

Flex enables agencies to seamlessly share information between neighboring jurisdictions, while still preserving individual agency standards and data integrity.

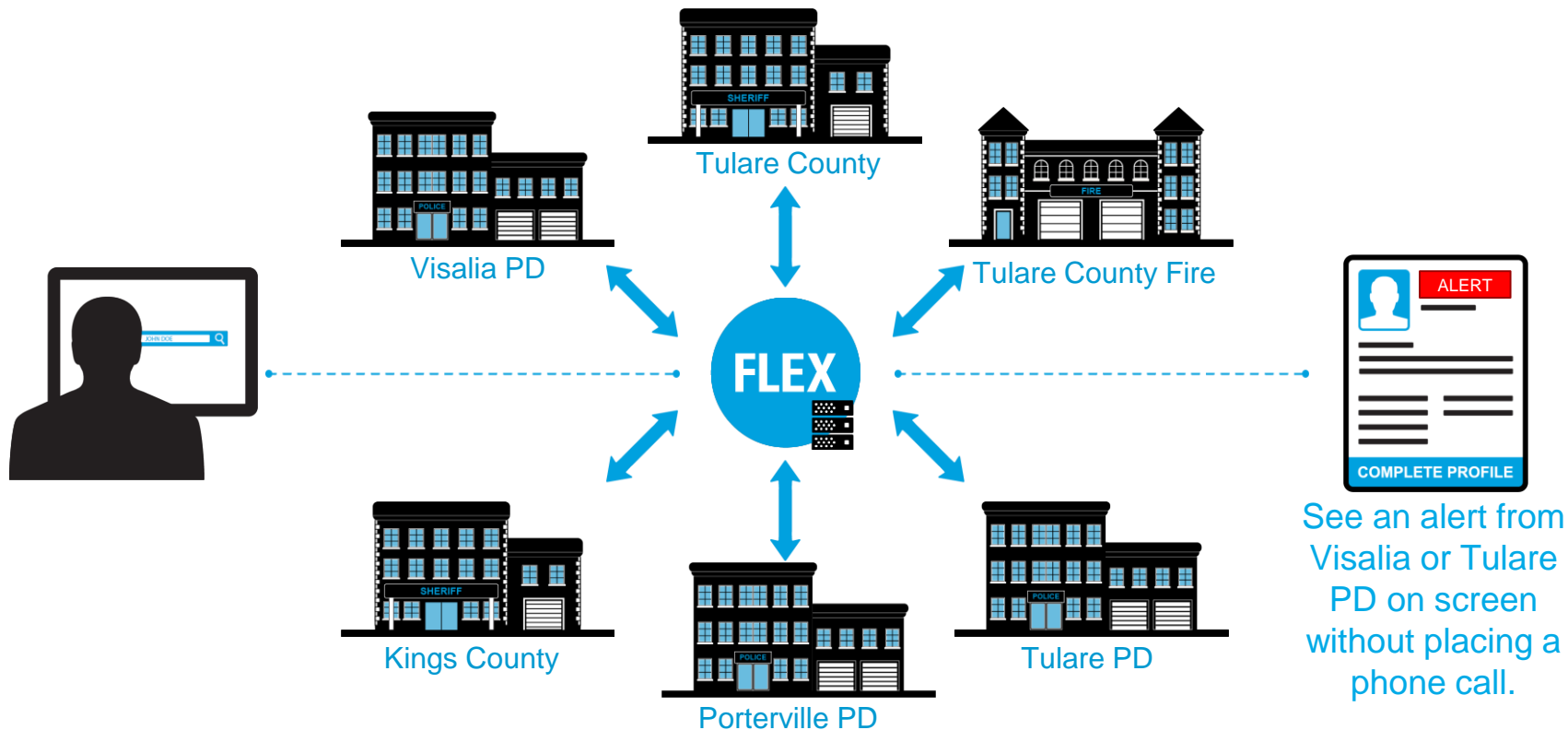More than 90 percent of Flex customers share data in a multi-jurisdictional environment.

Seamless Interfaces with Other Industry Leaders

Proven Implementation Record

Quick Access to Critical Data

Streamlined Multi-Jurisdictional Data Sharing

Flexibility through Off-the-Shelf Modules

Redefining the Experience from Call to Case Closure

One Centralized Database with Unmatched Integration

MULTI-JURISDICTIONAL DATA SHARING

Easily search records from neighboring agencies making first responders safe with all relevant data.

Tulare County

Visalia PD

Tulare County Fire

FLEX

Kings County

Porterville PD

Tulare PD

ALERT

COMPLETE PROFILE

See an alert from Visalia or Tulare PD on screen without placing a phone call.
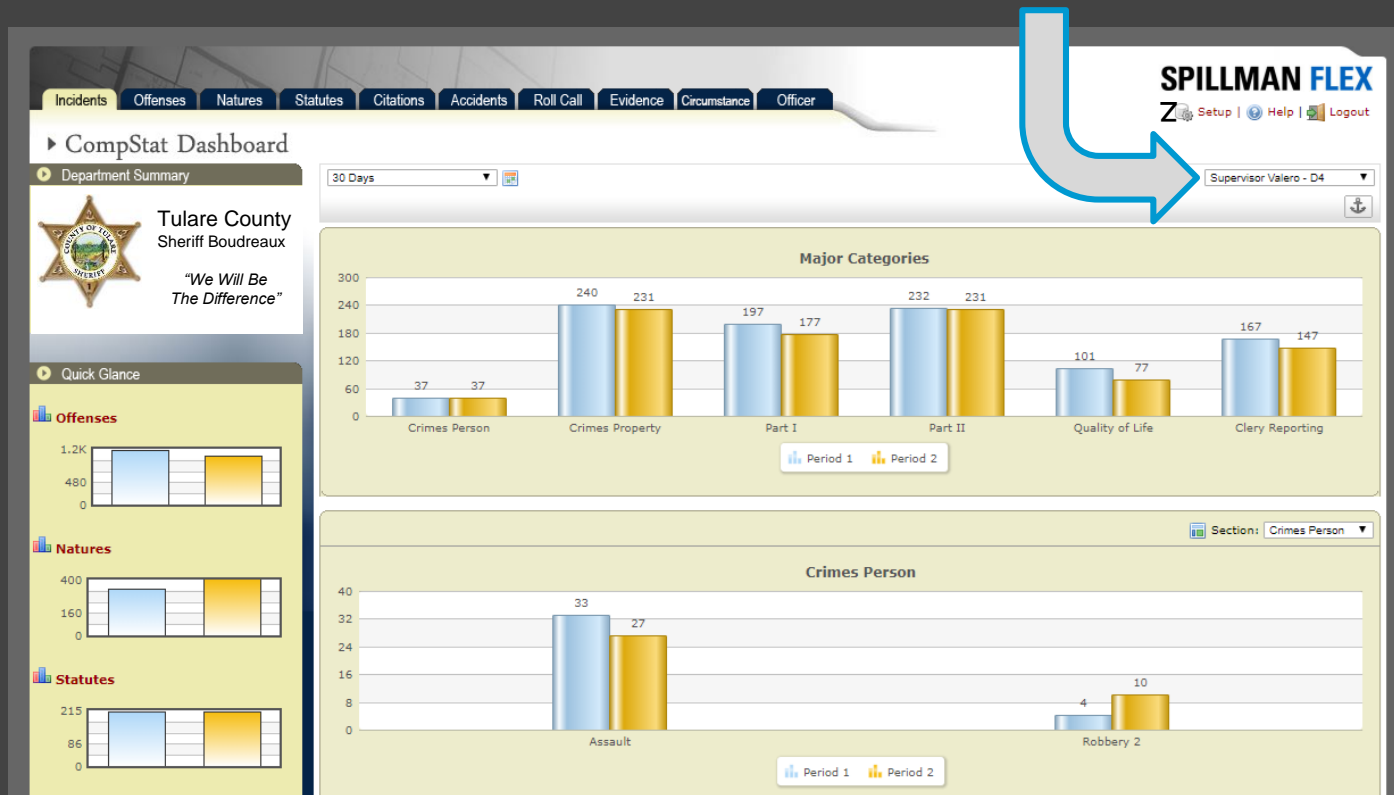
REAL-TIME, ACCURATE INFORMATION

Spillman Flex provides agencies with

- real-time dashboards

- automated reports

- search any field

- built around a central database

- easily produce actionable intelligence

Proven Implementation Record

Comprehensive Support and Training Options

Seamless Interfaces with Other Industry Leaders

Quick Access to Critical Data

Streamlined Multi-Jurisdictional Data Sharing

Flexibility through Off-the-Shelf Modules

One Centralized Database with Unmatched Integration
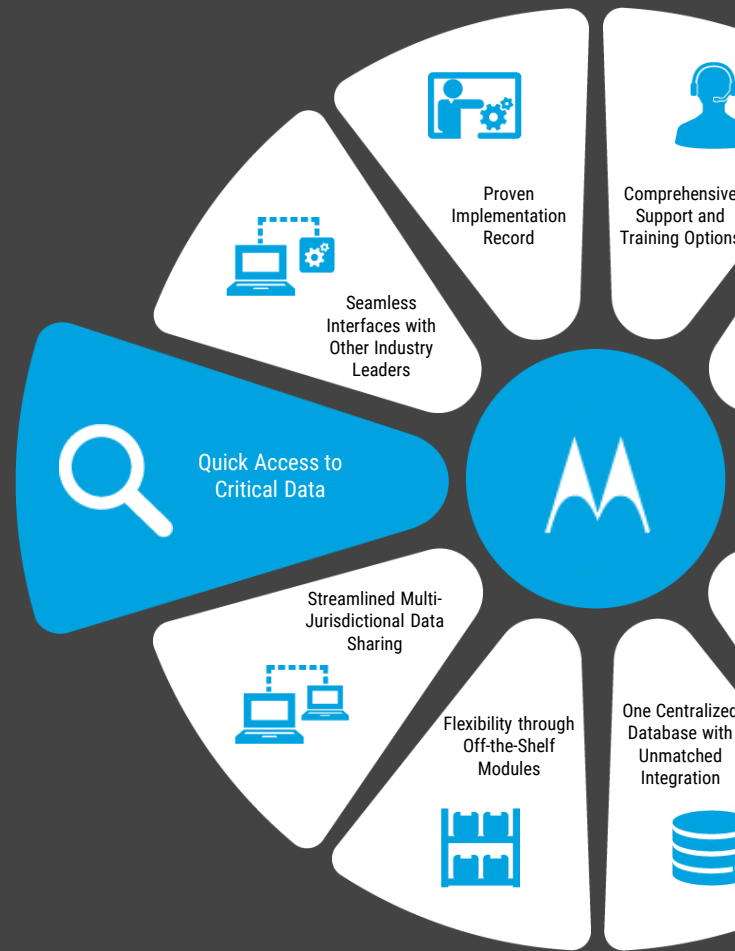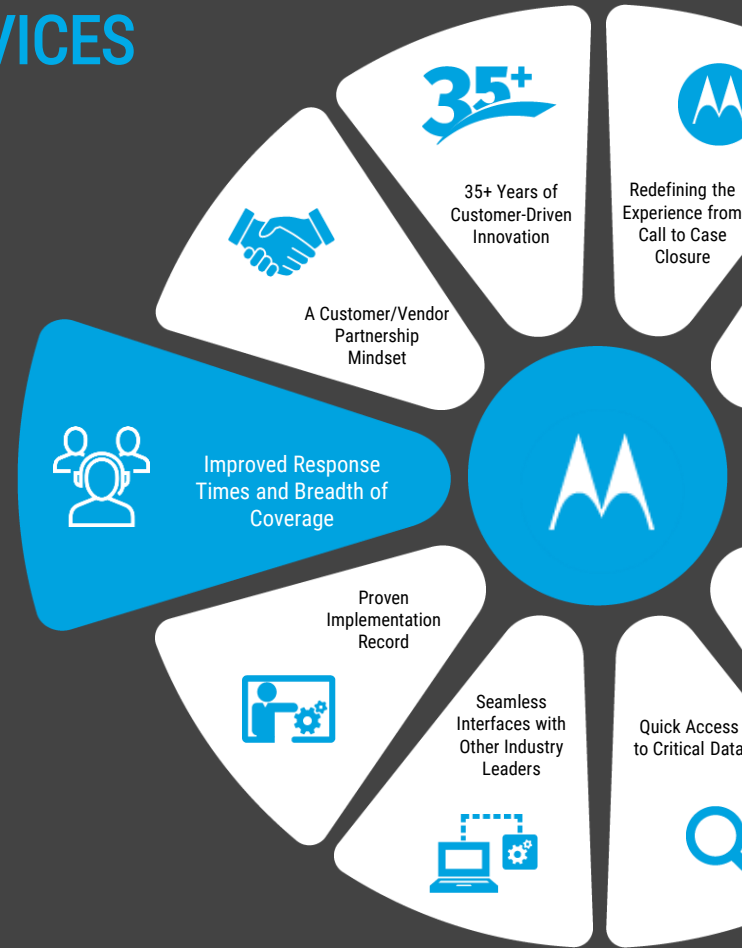
REAL-TIME, ACCURATE INFORMATION

Each Board Supervisor can create/view their own real-time views of their own District.

IMPROVE COUNTY-WIDE EMERGENCY SERVICES

Having situational awareness in all areas of Tulare County is critical to maintaining balanced coverage. Below are a few of the solutions that will greatly improve public safety throughout Tulare County
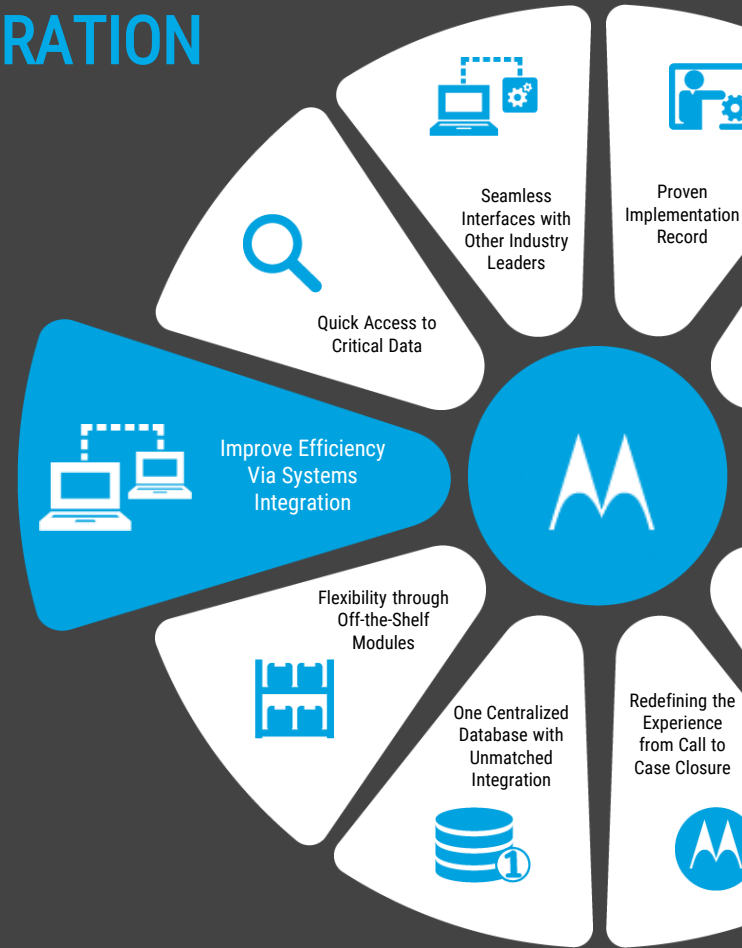
- Improved response times
- Real-time video capture
- Predictive analytics & crime mapping
- CAD2CAD integration between PSAPs
- Cross agency collaboration

35+ Years of Customer-Driven Innovation

Redefining the Experience from Call to Case Closure

A Customer/Vendor Partnership Mindset

Improved Response Times and Breadth of Coverage

Proven Implementation Record

Seamless Interfaces with Other Industry Leaders

Quick Access to Critical Data

IMPROVE EFFICIENCY VIA SYSTEMS INTEGRATION

Motorola Ties

- real-time dashboards

- automated reports

- search any field

- built around a central database

- easily produce actionable intelligence

Seamless Interfaces with Other Industry Leaders

Proven Implementation Record

Quick Access to Critical Data

Improve Efficiency Via Systems Integration

Flexibility through Off-the-Shelf Modules

One Centralized Database with Unmatched Integration

Redefining the Experience from Call to Case Closure

IMPROVE EFFICIENCY VIA SYSTEM INTEGRATION

ELIMINATE REDUNDANT SYSTEMS WITH ONE FULLY INTEGRATED SUITE OF PRODUCTS

RADIO

ANALYTICS

SOFTWARE

VIDEO

SERVICES
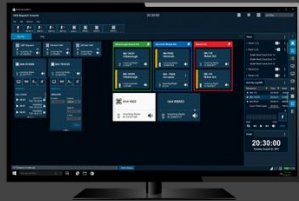
Mission critical radio voice and data communications

Post Incident and Predictive Analytics to Optimize Awareness & Decisions

Complete, end-to-end mission critical applications suite including CAD, RMS, Mobile & Jail

Video security solutions, evidence management, advanced analytics

Managed service, cloud delivery, cyber-defence

SMART PUBLIC SAFETY SOLUTIONS
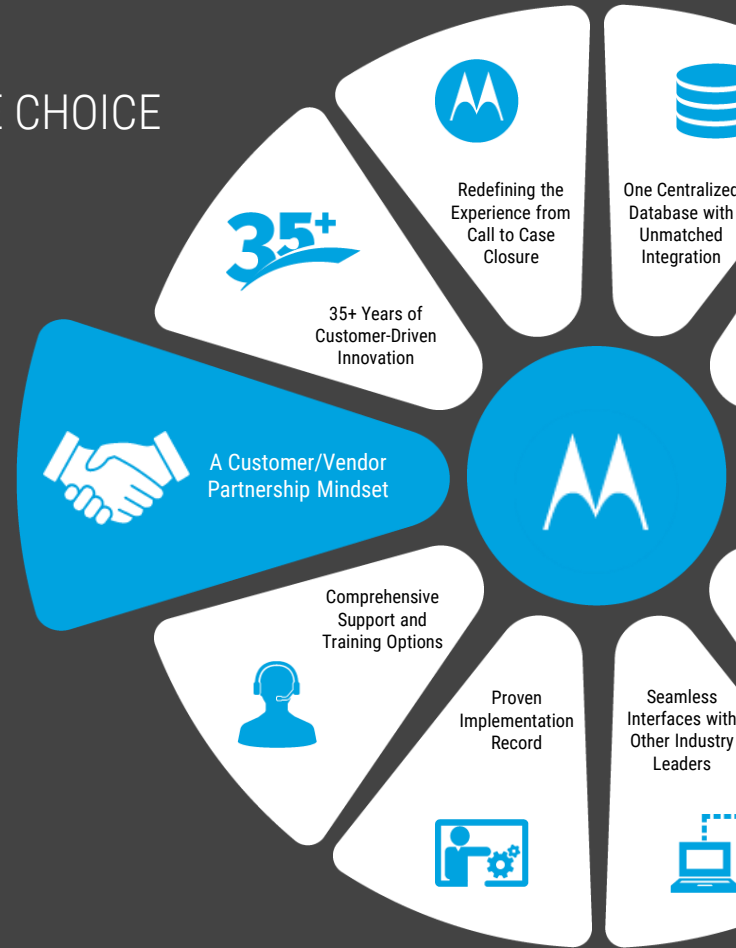FOR AGENCIES OF ALL SIZES

LONG-TERM PARTNERSHIP

WITH A STABLE 90-YEAR HISTORY MOTOROLA IS THE SAFE CHOICE

RETURN ON INVESTMENT

- 2,000+ successful Implementations
- Site license to accommodate department growth
- Annual Enhancements Included
- Systems that Risk & Liability

Over 20 percent of customers have used the software for more than 15 years.

35+ Years of Customer-Driven Innovation

Redefining the Experience from Call to Case Closure

One Centralized Database with Unmatched Integration

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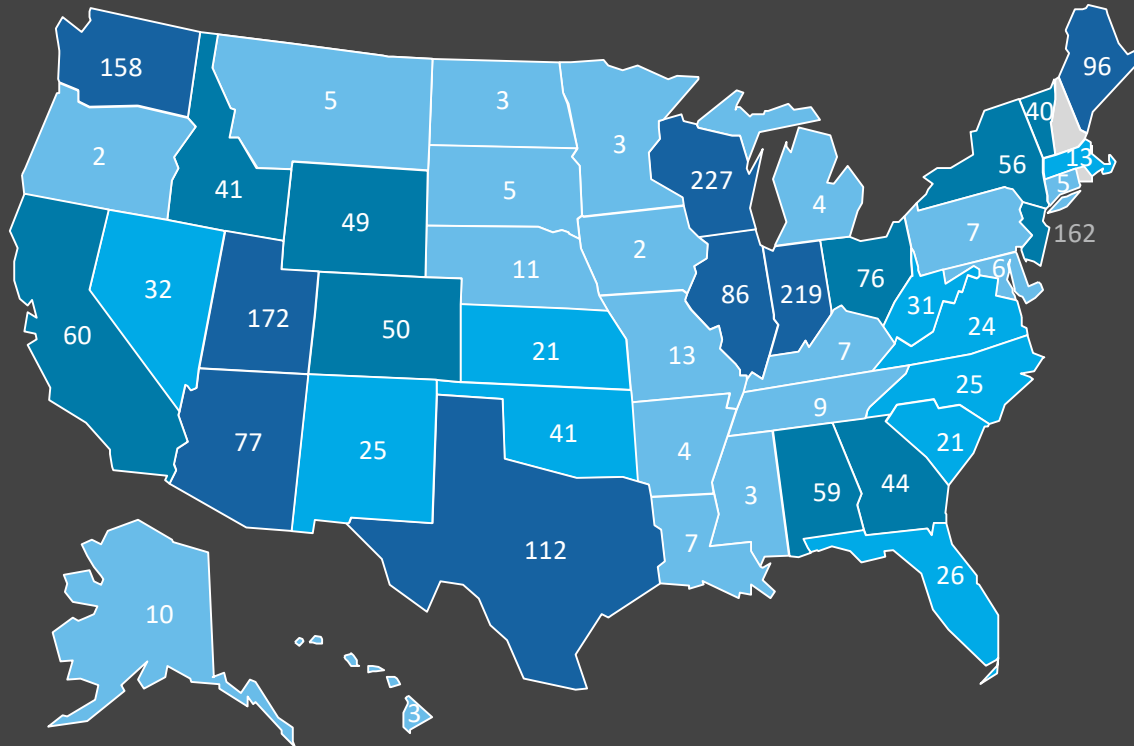Seamless Interfaces with Other Industry Leaders
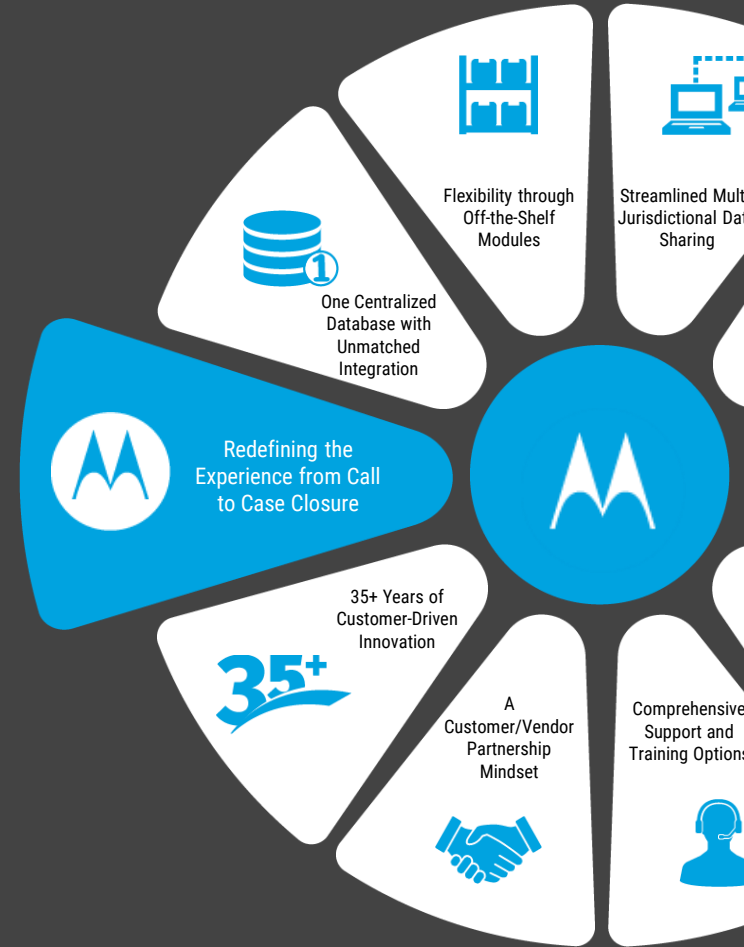
LONG-TERM PARTNERSHIP

STRONG CA PRESENCE

- 60 Customers in the State
- Assembly Bill 953 - Racial Profiling
- California NIBRS Reporting
- CalSUN Motorola Users Group

Stay Ahead of More State Specific Requirements That Will Come With A California-Focused Partner

INDUSTRY LEADING TECHNOLOGY

Motorola Solutions is investing heavily in market leading technologies so that Tulare County can have the right tools in each Responder's fingertips in the Moments That Matter

Flexibility through Off-the-Shelf Modules

Streamlined Multi-Jurisdictional Data Sharing

One Centralized Database with Unmatched Integration

Redefining the Experience from Call to Case Closure

35+ Years of Customer-Driven Innovation

A Customer/Vendor Partnership Mindset

Comprehensive Support and Training Options

INDUSTRY LEADING TECHNOLOGY

REAL-TIME
VIDEO

UNIFIED
LOOK & FEEL

ENHANCED SITUATIONAL
AWARENESS

STREAMLINED
PROCESSES

Real-time video potential for multiple access points on county buildings, schools, businesses, traffic cameras, etc

All new look and feel across the entire suite of public safety products, which allows for system consolidation to reduce monitors & keyboards

Enhanced alerting built into hardware and software to automatically alert dispatch to the Responder's status.

Integration that takes all statements, video, images and incident information and links them in a single report.

1 — 2 — 3 — 4

Motorola Solutions Exclusive Benefits

The Only Company That Provides...

- Radio/Console Integration (with our existing systems)
- County-Wide and Cross-County Data Sharing
- CAD Interoperability (with neighboring agencies' systems)
- Industry Leading Partnerships
- Full Suite of Public Safety Products that Work Seamlessly Together
  - CAD/RMS/JMS
  - Video Cameras
  - Video Analytics
  - Situational Awareness
  - Analytics

Motorola is Interested in Making Tulare County Their Show Site in the West

35+

35+ Years of Customer-Driven Innovation

Redefining the Experience from Call to Case Closure

One Centralized Database with Unmatched Integration

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