



**Health & Human Services
Agency
COUNTY OF TULARE
AGENDA ITEM**

BOARD OF SUPERVISORS

KUYLER CROCKER
District One
PETE VANDER POEL
District Two
AMY SHUKLIAN
District Three
EDDIE VALERO
District Four
DENNIS TOWNSEND
District Five

AGENDA DATE: November 19, 2019

| | | | | |
|---|-----|-------------------------------------|-----|-------------------------------------|
| Public Hearing Required | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Scheduled Public Hearing w/Clerk | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Published Notice Required | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Advertised Published Notice | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Meet & Confer Required | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Electronic file(s) has been sent | Yes | <input checked="" type="checkbox"/> | N/A | <input type="checkbox"/> |
| Budget Transfer (Aud 308) attached | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Personnel Resolution attached | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s) | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| CONTACT PERSON: Donna Ortiz PHONE: 624-8000 | | | | |

SUBJECT: Authorize the submission of a grant application for the Whole Person Care Pilot program

REQUEST(S):
That the Board of Supervisors:
Authorize the submission of a grant application for funding from the Department of Health Care Services for Fiscal Year 2019/2020 in the amount not to exceed \$587,707 for the Whole Person Care Pilot program.

SUMMARY:
In April 2016, the Department of Health Care Services sought applications for Whole Person Care Pilot programs. The overarching goal for the Whole Person Care (WPC) Pilot program is the coordination of health, behavioral health, and social services in a patient-centered manner with the goal of improved beneficiary health and well-being through more efficient and effective use of resources. The WPC is a 5-year pilot under California's Medi-Cal 2020 Waiver and was implemented to test locally-based initiatives that will coordinate physical health, behavioral health, and social services for vulnerable Medi-Cal beneficiaries who are high users of multiple health care systems and continue to have poor outcomes. Through collaborative leadership and systematic coordination among public and private entities, WPC pilots will identify target populations, share data between systems, coordinate care in real time, and evaluate individual and population health progress.

California has successfully worked with twenty-five Whole Person Care Pilot programs since implementation to provide target populations with a range of

SUBJECT: Authorize the submission of a grant application for the Whole Person Care Pilot Program
DATE: November 19, 2019

comprehensive services and supports to address unmet needs and improve the quality and outcomes of high-risk populations. The 2019/2020 Governor's Budget encourages additional counties to initiate Whole Person Care-like pilot capacity with a one-time funding allocation of \$20 million and multi-year spending authority through June 30, 2025 from the Mental Health Services Fund.

On October 18, 2019, the Department of Health Care Services (DHCS) announced its intent to provide start-up funding to counties that are not currently participating in the state's Whole Person Care Pilot program based on a county's demonstration of interest and letters of support from local partners within the county.

If awarded this grant funding, Tulare County Health & Human Services Agency (HHS) intends to strengthen collaboration both internally throughout the Mental Health, Public Health, and Human Services branches, and externally with community partners such as local law enforcement agencies, hospitals and clinics, managed care plans, housing authorities, the Kings Tulare Homeless Alliance, and other community partners. These partnerships will provide a more coordinated approach of service delivery for the County's most vulnerable residents; this includes a focus on homelessness, high emergency room utilization, and individuals involved in the criminal justice system to facilitate barrier identification and ensure linkage to services.

The County's goal is to improve care coordination across multiple systems, outreach and engagement, community education, and support for the Medi-Cal population. Grant funds will cover the cost of core program development, planning, support, and the use of multi-disciplinary teams to connect individuals with services.

HHS is requesting approval to submit a Letter of Interest and letters of support from various community partners to DHCS. These items are due by December 2, 2019 and will serve as the application to participate in the WPC Pilot program. If this grant program is awarded, HHS will bring this item back to the Board of Supervisors for acceptance of the funds and at that time, provide a copy of the Letter of Interest.

FISCAL IMPACT/FINANCING:

The total request for this grant program is \$587,707. If awarded the grant, the funding includes a multi-year spending authority. Revenues and expenditures will be included in the Fiscal Year 2019/2020 and through Fiscal Year 2024/25 budget based on the full expenditure of the funding. There will be no net County cost to the General Fund and no match is required.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's five-year strategic plan includes the Quality of Life Initiative that encourages innovative provision of quality supportive services for at-risk adults, youth, and children in state and federally mandated programs. This agreement

SUBJECT: Authorize the submission of a grant application for the Whole Person Care Pilot Program

DATE: November 19, 2019

increases the ability to fulfill that obligation by strengthening care coordination and service delivery through collaborative efforts and partnerships throughout Tulare County.

ADMINISTRATIVE SIGN-OFF:

Handwritten signature of Timothy W. Lutz in black ink, written over a horizontal line.

Timothy W. Lutz
Agency Director

Cc: County Administrative Office

Attachment(s) Letters of Support
Department of Health Care Services (Notification)

**BEFORE THE BOARD OF SUPERVISORS
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF AUTHORIZE THE)
SUBMISSION OF A GRANT APPLICATION) Resolution No. _____
FOR THE WHOLE PERSON CARE PILOT) Agreement No. _____
PROGRAM)

UPON MOTION OF SUPERVISOR _____, SECONDED BY
SUPERVISOR _____, THE FOLLOWING WAS ADOPTED BY THE
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST: JASON T. BRITT
COUNTY ADMINISTRATIVE OFFICER/
CLERK, BOARD OF SUPERVISORS

BY: _____
Deputy Clerk

* * * * *

Authorized the submission of a grant application for funding from the Department of Health Care Services for Fiscal Year 2019/2020 in the amount not to exceed \$587,707 for the Whole Person Care Pilot program.



*"Celebrate life
through health,
community
and family"*

Administration
1201 N Cherry Street
Tulare, CA 93274

Information Technology
1249 N Cherry Street
Tulare, CA 93274

Main Clinic
1101 N Cherry Street
Tulare, CA 93274

Multi Services
1203 N Cherry Street
Tulare, CA 93274

Pediatrics
1186 E Leland
Tulare, CA 93274

South Tulare
3035 E Bardsley Avenue
Tulare, CA 93274

West Tulare
1500 W Tulare Drive
Tulare, CA 93274

Woodville
16686 Road 168
Woodville, CA 93257

November 5, 2019

Sarah Brooks, MSW
Deputy Director
Health Care Delivery Systems
Department of Health Care Services

Dear Ms. Brooks:

On behalf of Altura Centers for Health (ALTURA), I am writing in support of Tulare County Health & Human Services Agency's proposal to the Department of Health Care Services for an allocation to initiate a Whole Person Care Pilot in Tulare County. We strongly support this application and the focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

ALTURA's goal is to provide patient centered care through ethical practices that lead to excellence in both the provision of health care services and business relationships. We value the opportunity to provide coordinated health care and services to community members in need which is why we recognize that strong community partnerships and solid referral services are needed in order for community members to thrive.

As homeless rates continue to increase in Tulare County, the need for evidenced based strategies and community collaboration is needed more than ever. Implementation of a WPC Pilot would allow us to leverage existing services by integrating all partners to establish a multi-disciplined team and solid referral process for participants. Most importantly, implementation of a WPC Pilot will allow us the opportunity to utilize shared care plans to reduce silos and duplicative efforts thus resulting in greater health outcomes for community members.

Through this letter, we acknowledge that we will support this partnership and work with Tulare County HHSA as the lead agency for a WPC Pilot targeting the homeless, high utilizers of emergency room services, and individuals previously incarcerated in Tulare County.

We look forward to seeing the success of this project as the foundation for future endeavors in achieving improved health and social outcomes by increasing access to care and services for the most vulnerable individuals in our county.

Sincerely,

Graciela Soto Perez, B.S., M.H.A.
Chief Executive Officer

Phone: 559.686.9097
Web page:
<http://www.altura.org>



425 E. Colorado St., Ste. 600
Glendale, CA 91205
Office (818) 291-6993
Beau.Hennemann@Anthem.com

October 30, 2019

Sarah Brooks, MSW
Deputy Director
Health Care Delivery Systems
Department of Health Care Services

Dear Ms. Brooks:

I am writing on behalf of Anthem Blue Cross in support of Tulare County Health & Human Services Agency's proposal to the Department of Health Care Services for an allocation to initiate a Whole Person Care Pilot in Tulare County. We strongly support this application and the focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

Anthem Blue Cross has more than 25 years of experience administering Medicaid and state-sponsored programs in California, during which we have developed long-term, collaborative partnerships with the State and many Counties. Anthem currently provides services to over 1.1 million Medicaid members throughout California, including Tulare County. Our services are provided on a foundation of accountability and responsibility to our members with a person-first philosophy, which includes focusing on the many social and physical determinants of health that impact the Medicaid population.

As homeless rates continue to increase in Tulare County, we recognize the need for strong community partnerships and solid referral services so that all residents have access to the care that they need to improve their health and behavioral health wellness. As an active participant in the Tulare County Mobilizing for Action and Planning Partnership (MAPP), Anthem is involved in committees that are focused on increasing access to care to underserved populations and we are committed to working towards the improvement of health outcomes.

October 28, 2019

Page 2 of 2

Implementation of a WPC Pilot would allow us to leverage existing services by integrating all partners to establish a multi-disciplined team and solid referral process for participants. Most importantly, implementation of a WPC Pilot will allow us the opportunity to utilize shared care plans to reduce silos and duplicative efforts thus resulting in greater health outcomes for community members.

Through this letter, we acknowledge that we will support this partnership and work with Tulare County HHSA as the lead agency for a WPC Pilot targeting the homeless, high utilizers of emergency room services, and individuals previously incarcerated in Tulare County.

We look forward to seeing the success of this project as the foundation for future endeavors in achieving improved health and social outcomes by increasing access to care for the most vulnerable individuals in our county.

If you have any questions, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read 'Beau Hennemann', with a long horizontal flourish extending to the right.

Beau Hennemann
Director, Special Programs
Anthem, Inc.



October 31, 2019

Dear DHCS:

I write on behalf of Community Services Employment Training (CSET) in support of Tulare County Health & Human Services Agency's proposal to the Department of Health Care Services for an allocation to initiate a Whole Person Care Pilot in Tulare County. We strongly support this application and the focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

CSET is the Community Action Agency for Tulare County and is an active participant in the planning and coordination efforts for homeless assistance. We partner with various entities throughout Tulare County to ensure, administer, and arrange for the delivery of multiple services. As the homeless rate continues to increase in Tulare County, CSET recognizes the need for strong community partnerships and solid referral services so that all residents have access to the care that they need to improve their health and behavioral health wellness. Currently our organization provides assistance to individuals experiencing homelessness by connecting individuals to emergency services, housing and employment.

Implementation of a WPC Pilot would allow us to leverage existing services by integrating all partners to establish a multi-disciplined team and solid referral process for participants. Most importantly, implementation of a WPC Pilot will allow us the opportunity to utilize shared care plans to reduce silos and duplicative efforts thus resulting in greater health outcomes for community members.

Through this letter, we acknowledge that we will support this partnership and work with Tulare County HHSA as the lead agency for a WPC Pilot targeting the homeless, high utilizers of emergency room services, and individuals previously incarcerated in Tulare County.

312 N.W. 3rd Avenue
Visalia, CA 93291

Phone
(559) 732-4194
Fax
(559) 733-3971
www.cset.org
Goshen
(559) 651-1030
Earlimart
(661) 849-2960
Porterville
(559) 788-1440
Tulare
(559) 684-1987
Cutler/Orosi
(559) 528-1095
Pixley
(559) 757-1601

We look forward to seeing the success of this project as the foundation for future endeavors in achieving improved health and social outcomes by increasing access to care for the most vulnerable individuals in our county.

Sincerely,

Mary Alice Escarsega-Fechner
Executive Director



RICHARD FIGUEROA
ACTING DIRECTOR

State of California—Health and Human Services Agency
Department of Health Care Services



GAVIN NEWSOM
GOVERNOR

\$20 MILLION ONE-TIME FUNDS FOR COUNTIES TO INITIATE FUTURE WHOLE PERSON CARE PILOTS

October 18, 2019

Overview

California's Whole Person Care Pilot program coordinates health, behavioral health and social services in a patient-centered manner with the goal of improved beneficiary health and well-being. Low-income populations are more likely to experience a multitude of health, behavioral health, and social needs, requiring them to seek care across multiple and fragmented systems. The need for a Whole Person Care approach arose due to unmet social, behavioral health, and health needs within vulnerable populations, and from the existing fragmentation of organization and financing of current health and human services systems.

California has successfully worked with twenty-five (25) Whole Person Care Pilot programs to provide target populations with a range of comprehensive services and supports to address unmet needs and improve the quality and outcomes of high-risk populations. The 2019-20 Governor's Budget encourages additional counties to initiate Whole Person Care-like pilot capacity with a one-time funding allocation of \$20 million and multi-year spending authority through June 30, 2025 from the Mental Health Services Fund.

The Department of Health Care Services (DHCS) will provide start-up funding to counties that are not currently participating in the state's Whole Person Care Pilot program based on a county's demonstration of interest and letters of support from local partners within the county.

The funding allocation methodology considers prevalence of homelessness, the geographical cost of living using Fair Market Rent (FMR) and individuals who are mentally ill and are experiencing homelessness using the Point in Time Count (PIT).

Interested counties may request funds from DHCS to perform the following administrative and programmatic activities that may include:

- Core program development, planning, and support
- Staffing, including but not limited to consultants, county employees, contracted employees, navigators, outreach specialists, and peers.
- Administrative costs
- IT infrastructure
- Program governance

- Training
- Ongoing data collection, analysis
- Marketing materials
- Intensive care management
- Recuperative care/respite care/activities of daily living
- Housing services and supports, including but not limited to rental subsidies, security deposits, navigation, landlord outreach and liaison, 24-hour warm line, maintaining housing, utility assistance, capital household needs (refrigerator for insulin), homeless prevention/interventions, etc.
- Ability to fund non-traditional housing such as purchasing homes or transitional/"bridge" housing
- Purchase of mobile units (vans) for mobile health and BH services

Letter of Interest/Application

Each county must delegate a single organization that will serve as the primary contact. This entity must submit a *Letter of Interest*, that will serve as the application, along with letters of support from community partners, to DHCS indicating how the county will use the funds for the purposes outlined in the Overview. A signed Board of Supervisors resolution will serve as the **final agreement** as outlined in Step 4 below and is due to DHCS by January 31, 2020.

All application documents should be sent to the mailbox:
1115WholePersonCare@dhcs.ca.gov

Operational Guidelines

| Deliverable/Activity | Date |
|--|-------------------------------------|
| 1. DHCS releases notification and application for one-time funds | 10/18/2019 |
| 2. Applications due to DHCS | 12/02/2019 |
| 3. DHCS notifies applicants of the final decisions | 01/02/2020 |
| 4. Written formal acceptance is submitted to DHCS | 01/31/2020 |
| 5. Funding fully processed and released to approved applicants | 03/31/2020 |
| 6. Evaluation and Summary Report Due to DHCS | 90 days after full fund expenditure |
| 7. Final date of funding availability for encumbrance or expenditure | 06/30/2025 |

Evaluation and Summary Report

Counties are required to submit an evaluation and summary report within 90 days after the full expenditure of funding. The report shall include the disposition of funds, the services provided, and the number of individuals who received services.

Methodology

Governor's Budget Proposal: Building on the \$100 million one-time General Fund proposed in the Governor's Budget for Whole Person Care Pilots, the Governor's 2019-20 budget includes a one-time augmentation of \$20 million from the Mental Health Services Fund for counties that do not operate Whole Person Care Pilots. With this funding, additional counties are able to develop and implement essential programs and infrastructure to focus on coordinating health, behavioral health and critical social services, such as housing. Priority will be given to individuals with mental illness who are also homeless, or at risk of becoming homeless. The funding methodology is described below:

1. **Prevalence of homelessness:** 50 percent of the funding is allocated in proportion to the total number of people experiencing homelessness in the county. The county's number of homeless people is from the federal Housing and Urban Development (HUD) Point in Time (PIT) count numbers from 2017. The HUD web link is below. The query is by "Continuum of Care" (COC). Each county generally has its own COC that is responsible for completion of the PIT count, though some exceptions are noted below.

<https://www.hudexchange.info/programs/coc/coc-homeless-populations-and-subpopulations-reports/?filter Year=2017&filter Scope=CoC&filter State=CA&filter CoC=&program=CoC&group=PopSub>

DHCS used the 2017 PIT count because it may have more complete data as compared to the 2018 or 2019 counts. According to local methods in the various areas, certain counties' PIT counts are combined with one or more surrounding counties. In these cases, DHCS estimated the county's PIT count by comparing its overall population to the other county(ies) in its COC.

In this category, DHCS set a minimum allocation at \$250,000 for each county. Some counties would have been below the \$250,000 minimum. For counties that were over the \$250,000 minimum, DHCS reduced their allocations, in a proportional manner, to raise the other counties up to the \$250,000 minimum.

2. **Cost of living:** 25 percent of the funding is allocated in proportion to the cost of living in the county. DHCS used the federal HUD Fair Market Rent (FMR) Efficiency (i.e. studio apartment) amounts for each county area to assess cost of living, or more specifically the average cost of basic housing in the county. The amounts reflect the average monthly rental cost of a studio apartment in each county. DHCS used the 2019 FMR. The web link is below.

https://www.huduser.gov/portal/datasets/fmr/fmrs/FY2019_code/select_Geography.odn

3. Prevalence of individuals who are mentally ill and are experiencing homelessness: 25 percent of the funding is allocated in proportion to the total number of individuals who are mentally ill and are experiencing homelessness in the county as compared to the total in all of the eligible counties. The county's number of individuals who are mentally ill and are experiencing homeless is from the HUD PIT Severely Mentally Ill subpopulation count numbers from 2017.

County Allocations

| County | Allocation |
|-----------|----------------|
| Alpine | \$390,572.03 |
| Amador | \$431,035.49 |
| Butte | \$1,068,155.14 |
| Calaveras | \$395,483.09 |
| Colusa | \$392,717.59 |
| Del Norte | \$426,206.02 |
| El Dorado | \$467,853.41 |
| Fresno | \$894,377.20 |
| Glenn | \$389,498.47 |
| Humboldt | \$744,418.66 |
| Imperial | \$540,686.89 |
| Inyo | \$453,318.25 |
| Lake | \$555,136.76 |
| Lassen | \$418,556.65 |
| Madera | \$490,633.63 |
| Merced | \$482,441.40 |
| Modoc | \$364,974.84 |
| Mono | \$448,633.99 |

| County | Allocation |
|-----------------|------------------------|
| Nevada | \$445,868.49 |
| Plumas | \$408,491.08 |
| Sacramento | \$2,621,406.87 |
| San Luis Obispo | \$827,627.19 |
| Santa Barbara | \$1,166,412.39 |
| Sierra | \$440,139.43 |
| Siskiyou | \$431,935.08 |
| Stanislaus | \$925,697.87 |
| Sutter | \$445,569.08 |
| Tehama | \$424,424.84 |
| Trinity | \$379,559.90 |
| Tulare | \$587,707.41 |
| Tuolumne | \$513,935.52 |
| Yolo | \$592,155.86 |
| Yuba | \$434,369.48 |
| | |
| | |
| Total | \$20,000,000.00 |



November 4, 2019

Sarah Brooks, MSW
Deputy Director
Health Care Delivery Systems
Department of Health Care Services

Dear Ms. Brooks:

On behalf of Family HealthCare Network (FHCN), I am writing in support of Tulare County Health & Human Services Agency's proposal to the Department of Health Care Services for an allocation to initiate a Whole Person Care Pilot in Tulare County. We strongly support this application and the focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

FHCN's mission is to provide quality health care to everyone in the communities we serve. As a Patient-Centered Medical Home, we provide coordinated health care and services to community members in need which is why we recognize that strong community partnerships and solid referral services are needed in order for community members to thrive. FHCN is active in many community initiatives and we have partnered with Tulare County and other community organizations through the Local Initiatives Navigation Center (LINC) to provide coordinated care to individuals experiencing homelessness.

As homeless rates continue to increase in Tulare County, the need for evidenced based strategies and community collaboration is needed more than ever. Implementation of a WPC Pilot would allow us to leverage existing services by integrating all partners to establish a multi-disciplined team and solid referral process for participants. Most importantly, implementation of a WPC Pilot will allow us the opportunity to utilize shared care plans to reduce silos and duplicative efforts thus resulting in greater health outcomes for community members.

Through this letter, we acknowledge that we will support this partnership and work with Tulare County HHS as the lead agency for a WPC Pilot targeting the homeless, high utilizers of emergency room services, and individuals previously incarcerated in Tulare County.

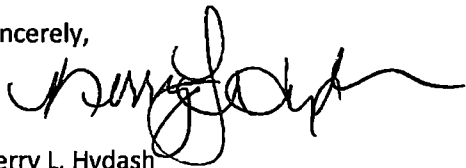
305 E. CENTER AVE. VISALIA, CA 93291
(559) 737-4700 • FAX (559) 734-1247

www.fhcn.org



We look forward to seeing the success of this project as the foundation for future endeavors in achieving improved health and social outcomes by increasing access to care and services for the most vulnerable individuals in our county.

Sincerely,

A handwritten signature in black ink, appearing to read "Kerry L. Hydash". The signature is fluid and cursive, with a long horizontal flourish extending to the right.

Kerry L. Hydash
President & CEO



November 6, 2019

Sarah Brooks, MSW
Deputy Director, Health Care Delivery Systems
Department of Health Care Services
1501 Capitol Avenue
Sacramento, CA 95814

Via email: DHCS_PMMB@dhcs.ca.gov

Dear Ms. Brooks:

On behalf of Kaweah Delta Health Care District (Kaweah Delta), I am writing in support of Tulare County Health & Human Services Agency's application to the Department of Health Care Services for an allocation to initiate a Whole Person Care (WPC) Pilot in Tulare County. We strongly support this application and the focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly-incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

Kaweah Delta's goal is to provide outstanding community health to everyone in the area we serve. We value the opportunity to provide coordinated health care and services to community members in need, which is why we recognize that strong community partnerships and solid referral services are needed in order for community members to thrive. Kaweah Delta is active in many community initiatives and we have collaborated with Tulare County and other community organizations through the Local Initiatives Navigation Center (LINC) to provide coordinated care to individuals experiencing homelessness.

As homeless rates continue to increase in Tulare County, the need for evidenced-based strategies and community collaboration is needed more than ever. Implementation of a WPC Pilot would allow us to leverage existing services by integrating all partners to establish a multi-disciplinary team and solid referral process for participants. Most importantly, implementation of a WPC Pilot will allow us the opportunity to utilize shared-care plans to reduce silos and duplicative efforts thus resulting in greater health outcomes for community members.

Through this letter, we acknowledge that we will support this partnership and work with Tulare County HHSA as the lead agency for a WPC Pilot targeting the homeless, high utilizers of emergency room services, and individuals previously incarcerated in Tulare County.

We look forward to seeing the success of this project as the foundation for future endeavors in achieving improved health and social outcomes by increasing access to care and services for the most-vulnerable individuals in our county.

Sincerely,

A handwritten signature in black ink, appearing to read 'Gary K. Herbst', written in a cursive style.

Gary K. Herbst
Chief Executive Officer



Kings View Behavioral Health

October 31, 2019

Sarah Brooks, MSW
Deputy Director
Health Care Delivery Systems
Department of Health Care Services

Dear Ms. Brooks:

I write on behalf of Kings View Behavioral Health in support of Tulare County Health & Human Services Agency's proposal to the Department of Health Care Services for an allocation to initiate a Whole Person Care Pilot in Tulare County. We strongly support this application and the focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

Kings View has been serving the underserved in behavioral health since 1951. With a strong tradition of commitment, a major focus is on serving rural communities where other health resources are often limited. Treating people with care and compassion is the cornerstone of our philosophy – valuing each person's worth, dignity and wholeness in body, mind and spirit. This is our principal core value that has echoed throughout the organization and into our many patient-focused programs. At Kings View we are dedicated to continuing to demonstrate our unparalleled commitment to wellness and recovery within each community we serve.

As homeless rates continue to increase in Tulare County, we recognize the need for strong community partnerships and solid referral services so that all residents have access to the care that they need to improve their health and behavioral health wellness. As an active participant in the Projects for Assistance in Transition from Homelessness (PATH) program, Kings View is involved in committees that are focused on increasing access to care to the growing homeless population and we are committed to working towards improvement of health outcomes.

Implementation of a WPC Pilot would allow us to leverage existing services by integrating all partners to establish a multi-disciplined team and solid referral process for participants. Most importantly, implementation of a WPC Pilot will allow us the opportunity to utilize shared care plans to reduce silos and duplicative efforts thus resulting in greater health outcomes for community members.

Through this letter, we acknowledge that we will support this partnership and work with Tulare County HHSA as the lead agency for a WPC Pilot targeting the homeless, high utilizers of emergency room services, and individuals previously incarcerated in Tulare County.

We look forward to seeing the success of this project as the foundation for future endeavors in achieving improved physical health, behavioral health, and social outcomes by increasing access to care for the most vulnerable individuals in our county.

Sincerely,

A handwritten signature in black ink, appearing to read 'Colleen Overholt', written in a cursive style.

Colleen Overholt, LMFT
Executive Director, Behavioral Health Service Line
Kings View Behavioral Health



KTHA
LEVERAGING RESOURCES
EMPOWERING PARTNERS

November 1, 2019

Department of Health Care Services
Managed Care Quality and Monitoring Division
PO Box 997413, MS 4400
Sacramento, CA 95899-7413

Re: Letter of Support
Tulare County Whole Person Care Pilot Program

Dear DHCS:

I write on behalf of the Kings/Tulare Homeless Alliance in support of Tulare County Health & Human Services Agency's proposal to the Department of Health Care Services for an allocation to initiate a Whole Person Care Pilot in Tulare County. We strongly support this application and the focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

The Kings/Tulare Homeless Alliance is an active participant in the planning and coordination efforts for homeless assistance. The Kings/Tulare Homeless Alliance works with various entities throughout Tulare County to ensure, administer, and arrange for the delivery of homeless services. As the homeless rate continues to increase in Tulare County, the Kings/Tulare Homeless Alliance recognizes the need for strong community partnerships and solid referral services so that all residents have access to the care that they need to improve their health and behavioral health wellness.

Currently our organization provides assistance to individuals experiencing homelessness through the Coordinated Entry System (CES). Through CES, people experiencing homelessness are assessed for a variety of health and social needs through the Vulnerability Index Service Decision Prioritization Assessment Tool (VI-SPDAT). The intent is to facilitate a process where persons with the highest needs are prioritized for assistance above other eligible households. The CES proactively reaches people experiencing homelessness by conducting targeted street outreach, hosting pop-up navigation centers, leveraging partner outreach teams, and through referrals from service providers and 2-1-1.

Implementation of a WPC Pilot would allow us to leverage existing services by integrating all partners to establish a multi-disciplined team and solid referral process for participants. Most importantly, implementation of a WPC Pilot will allow us the opportunity to utilize shared care plans to reduce silos and duplicative efforts thus resulting in greater health outcomes for community members.

Sincerely,

Michael Smith
Executive Director

October 31, 2019

Sarah Brooks, MSW
Deputy Director
Health Care Delivery Systems
Department of Health Care Services

Dear Ms. Brooks:

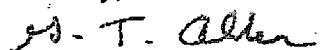
I write on behalf of the Tulare County Mental Health Board in support of Tulare County Health & Human Services Agency's proposal to the Department of Health Care Services for an allocation to initiate a Whole Person Care Pilot in Tulare County. We strongly support this application and the focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

The Mental Health Board acts in an advisory role to the Mental Health Branch to create service delivery that is more accessible, efficient, and quality-driven. As homeless rates continue to increase in Tulare County, the Mental Health Board recognizes the need for strong community partnerships and solid referral services so that all residents have access to the care that they need to improve their health and behavioral health wellness. As an active participant in the advocacy for quality and accessibility of behavioral health services, the Mental Health Board is focused on increasing access to care to underserved populations and we are committed to working towards improvement of health outcomes.

Through this letter, we acknowledge that we will support this partnership and work with Tulare County HHSA as the lead agency for a WPC Pilot targeting the homeless, high utilizers of emergency room services, and individuals previously incarcerated in Tulare County.

We look forward to seeing the success of this project as the foundation for future endeavors in achieving improved physical health, behavioral health, and social outcomes by increasing access to care for the most vulnerable individuals in our county.

Sincerely,



George Allen

Chair, Tulare County Mental Health Board



... for Education, Employment and Community Services

Administration

11/1/2019

Sarah Brooks, MSW
Deputy Director
Health Care Delivery Systems
Department of Health Care Services

Dear Department of Health Care Services (DHCS):

On behalf of Proteus, Inc., I write this letter in support of Tulare County Health & Human Services Agency's (HHSA) proposal to the Department of Health Care Services for an allocation to initiate a Whole Person Care Pilot (WPC) in Tulare County. We strongly support this application and the focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

Proteus, Inc. provides education, job training, job placement, and other supportive services to underserved populations throughout Tulare County. We have a vision of improving the quality of life of the participants that we serve and recognize that strong community partnerships and solid referral services are needed in order for community members to thrive. Proteus, Inc. is active in many community initiatives and we are committed to improving the self-sufficiency of the residents that we serve.

Implementation of a WPC Pilot would allow us to leverage existing services by integrating all partners to establish a multi-disciplined team and solid referral process for participants. Most importantly, implementation of a WPC Pilot will allow us the opportunity to reduce silos and duplicative efforts thus resulting in successful outcomes of improved health and wellbeing of our community members.

Through this letter, we acknowledge that we will support this partnership and work with Tulare County HHSA as the lead agency for a WPC Pilot targeting the homeless, high utilizers of emergency room services, and individuals previously incarcerated in Tulare County.

We look forward to seeing the success of this project as the foundation for future endeavors in achieving improved health and social outcomes by increasing access to care and services for the most vulnerable individuals in our county.

Sincerely,

Robert Alcazar, Chief Executive Officer

A Proud Member of these Fine Organizations





Tulare County, California

SHERIFF

Proudly Serving Since 1852

Office of
MIKE BOUDREAUX
Sheriff-Coroner
833 S. Akers Street
Visalia, CA 93277

11/6/19

Dear DHCS:

I write on behalf of the Tulare County Sheriff's Office (TCSO) in support of Tulare County Health & Human Services Agency's proposal to the Department of Health Care Services for an allocation to initiate a Whole Person Care Pilot in Tulare County. We strongly support this application and the focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

TCSO works with various entities throughout Tulare County to ensure safety, and collaborate for the delivery of multiple services. As the homeless rate continues to increase in Tulare County, TCSO recognizes the need for strong community partnerships and solid referral services so that all residents have access to the care that they need to improve their health and behavioral health wellness. Currently our organization provides assistance to individuals experiencing homelessness, facing homelessness upon release, or who may be in need of health or social services connections by utilizing our current internal program, Homeless Engagement and Linkage Program, H.E.L.P. The H.E.L.P. program utilizes resources from various partners such as Visalia Rescue Mission, Kings View, Love Inc., and various other local partners.

Implementation of a WPC Pilot would allow us to leverage existing services by integrating all partners to establish a multi-disciplined team and solid referral process for participants. Most importantly, implementation of a WPC Pilot will allow us the opportunity to utilize shared care plans to reduce silos and duplicative efforts thus resulting in greater health outcomes for community members.

Through this letter, we acknowledge that we will support this partnership and work with Tulare County HHSA as the lead agency for a WPC Pilot targeting the homeless, high utilizers of emergency room services, and individuals previously incarcerated in Tulare County.

We look forward to seeing the success of this project as the foundation for future endeavors in achieving improved health and social outcomes by increasing access to care for the most vulnerable individuals in our county.

Sincerely,

Tom Sigley

Undersheriff

Tulare County Sheriff's Office

Administration
(559) 802-9400

Detentions
(559) 735-1700

Investigations
(559) 802-9563

Operations
(559) 802-9599

TP TURNING POINT

OF CENTRAL CALIFORNIA, INC.

P.O. BOX 7447
VISALIA, CA 93290

615 S. ATWOOD ST.
VISALIA, CA 93277

(559) 732-8086

November 7, 2020

Sarah Brooks, MSW
Deputy Director
Health Care Delivery Systems
Department of Health Care Services

Dear Ms. Brooks:

I write on behalf of Turning Point of Central California, Inc. in support of Tulare County Health & Human Services Agency's proposal to the Department of Health Care Services for an allocation to initiate a Whole Person Care Pilot in Tulare County. We strongly support this application and the focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

Turning Point of Central California was founded in 1970. We are dedicated to helping people become healthy in body, mind and spirit through direct and referral services. Turning Point seeks to help program participants become productive members of society.

As homeless rates continue to increase in Tulare County, we recognize the need for strong community partnerships and solid referral services so that all residents have access to the care that they need to improve their health and behavioral health wellness. As an active participant in the North and Central One-Stop programs and North County Mobile Services program, Turning Point brings behavioral health services to children, youth, adults, and older adults in rural areas that are unserved or underserved. We are committed to working towards services that promote wellness, recovery, and resilience.

Implementation of a WPC Pilot would allow us to leverage existing services by integrating all partners to establish a multi-disciplined team and solid referral process for participants. Most importantly, implementation of a WPC Pilot will allow us the opportunity to utilize shared care plans to reduce silos and duplicative efforts thus resulting in greater health outcomes for community members.

Through this letter, we acknowledge that we will support this partnership and work with Tulare County HHSA as the lead agency for a WPC Pilot targeting the homeless, high utilizers of emergency room services, and individuals previously incarcerated in Tulare County.

We look forward to seeing the success of this project as the foundation for future endeavors in achieving improved physical health, behavioral health, and social outcomes by increasing access to care for the most vulnerable individuals in our county.

Sincerely,



Raymond R. Banks, MPA
Chief Executive Officer
Turning Point of Central California, Inc.



November 5, 2019

Department of Health Care Services (DHCS)
Managed Care Quality and Monitoring Division
PO Box 9977413, MS 4400
413, MS 4400
Sacramento, CA 95899-7413

Dear Whole Person Care Pilot Application Review Team:

The Workforce Investment Board of Tulare County (WIB) supports Tulare County Health & Human Services Agency's (HHSA) proposal to the Department of Health Care Services for an allocation to initiate a Whole Person Care (WPC) Pilot in Tulare County. We strongly agree with this application's focus on increasing health and social outcomes among the homeless, emergency room high utilizers, and formerly incarcerated individuals by coordinating the delivery of evidence-based interventions with community partners.

WIB is an active partner in the planning and coordination efforts for homeless assistance. WIB works with various entities throughout Tulare County to insure, administer, and arrange for the delivery of multiple services. As the homeless rate continues to increase in Tulare County, WIB recognizes the need for strong community partnerships and solid referral services, so that all residents have access to the care that they need to improve their physical and behavioral health.

Currently, the WIB helps individuals experiencing homelessness by providing job readiness preparation, paid work-based training with local businesses, and job placement assistance. The WIB's workforce services are provided at our four Employment Connection Centers in Tulare County, also known as America's Job Centers of California and are an extension of the services already provided by partner agencies, such as the Rescue Mission, HHSA TulareWORKS, and community-based organizations.

In partnership with the City of Visalia, the WIB implemented the Environmental Cleanup Opportunities project in 2017 providing unhoused individuals with paid transitional jobs that lead to employment and the ability to seek housing.

E:\Analyst-Program\GRANTS\LettersofSupport\WIB TC – WPC letter of support for partners.docx

Workforce Investment Board of Tulare County • 309 West Main • Suite 120 • Visalia, CA 93291 • T: (559) 713-5200 • F: (559) 713-5263

 www.tularewib.org

Implementation of a WPC Pilot would allow the WIB to integrate services with other community partners to establish a multi-disciplined team and solid referral process for participants. Most importantly, implementation of a WPC Pilot will allow WIB the opportunity to utilize shared care plans to reduce silos and duplicative efforts, thus resulting in greater health outcomes for community members.

Through this letter, we acknowledge that we will support this partnership and work with Tulare County HHSA as the lead agency for a WPC Pilot targeting the homeless, high utilizers of emergency room services, and individuals previously incarcerated in Tulare County.

We look forward to seeing the success of this project as the foundation for future endeavors in achieving improved health and social outcomes by increasing access to care for the most vulnerable individuals in Tulare County.

Sincerely,

A handwritten signature in black ink, appearing to read 'A. Peck', written in a cursive style.

Adam Peck, Executive Director



RICHARD FIGUEROA
ACTING DIRECTOR

State of California—Health and Human Services Agency
Department of Health Care Services



GAVIN NEWSOM
GOVERNOR

**\$20 MILLION ONE-TIME FUNDS FOR COUNTIES TO INITIATE FUTURE WHOLE
PERSON CARE PILOTS**

October 18, 2019

Overview

California's Whole Person Care Pilot program coordinates health, behavioral health and social services in a patient-centered manner with the goal of improved beneficiary health and well-being. Low-income populations are more likely to experience a multitude of health, behavioral health, and social needs, requiring them to seek care across multiple and fragmented systems. The need for a Whole Person Care approach arose due to unmet social, behavioral health, and health needs within vulnerable populations, and from the existing fragmentation of organization and financing of current health and human services systems.

California has successfully worked with twenty-five (25) Whole Person Care Pilot programs to provide target populations with a range of comprehensive services and supports to address unmet needs and improve the quality and outcomes of high-risk populations. The 2019-20 Governor's Budget encourages additional counties to initiate Whole Person Care-like pilot capacity with a one-time funding allocation of \$20 million and multi-year spending authority through June 30, 2025 from the Mental Health Services Fund.

The Department of Health Care Services (DHCS) will provide start-up funding to counties that are not currently participating in the state's Whole Person Care Pilot program based on a county's demonstration of interest and letters of support from local partners within the county.

The funding allocation methodology considers prevalence of homelessness, the geographical cost of living using Fair Market Rent (FMR) and individuals who are mentally ill and are experiencing homelessness using the Point in Time Count (PIT).

Interested counties may request funds from DHCS to perform the following administrative and programmatic activities that may include:

- Core program development, planning, and support
- Staffing, including but not limited to consultants, county employees, contracted employees, navigators, outreach specialists, and peers.
- Administrative costs
- IT infrastructure
- Program governance

Application for One-Time Funding

Page 2

- Training
- Ongoing data collection, analysis
- Marketing materials
- Intensive care management
- Recuperative care/respice care/activities of daily living
- Housing services and supports, including but not limited to rental subsidies, security deposits, navigation, landlord outreach and liaison, 24-hour warm line, maintaining housing, utility assistance, capital household needs (refrigerator for insulin), homeless prevention/interventions, etc.
- Ability to fund non-traditional housing such as purchasing homes or transitional/"bridge" housing
- Purchase of mobile units (vans) for mobile health and BH services

Letter of Interest/Application

Each county must delegate a single organization that will serve as the primary contact. This entity must submit a *Letter of Interest*, that will serve as the application, along with letters of support from community partners, to DHCS indicating how the county will use the funds for the purposes outlined in the Overview. A signed Board of Supervisors resolution will serve as the **final agreement** as outlined in Step 4 below and is due to DHCS by January 31, 2020.

All application documents should be sent to the mailbox:
1115WholePersonCare@dhcs.ca.gov

Operational Guidelines

| Déliverable/Activity | Date |
|--|-------------------------------------|
| 1. DHCS releases notification and application for one-time funds | 10/18/2019 |
| 2. Applications due to DHCS | 12/02/2019 |
| 3. DHCS notifies applicants of the final decisions | 01/02/2020 |
| 4. Written formal acceptance is submitted to DHCS | 01/31/2020 |
| 5. Funding fully processed and released to approved applicants | 03/31/2020 |
| 6. Evaluation and Summary Report Due to DHCS | 90 days after full fund expenditure |
| 7. Final date of funding availability for encumbrance or expenditure | 06/30/2025 |

Evaluation and Summary Report

Counties are required to submit an evaluation and summary report within 90 days after the full expenditure of funding. The report shall include the disposition of funds, the services provided, and the number of individuals who received services.

Methodology

Governor's Budget Proposal: Building on the \$100 million one-time General Fund proposed in the Governor's Budget for Whole Person Care Pilots, the Governor's 2019-20 budget includes a one-time augmentation of \$20 million from the Mental Health Services Fund for counties that do not operate Whole Person Care Pilots. With this funding, additional counties are able to develop and implement essential programs and infrastructure to focus on coordinating health, behavioral health and critical social services, such as housing. Priority will be given to individuals with mental illness who are also homeless, or at risk of becoming homeless. The funding methodology is described below:

1. **Prevalence of homelessness:** 50 percent of the funding is allocated in proportion to the total number of people experiencing homelessness in the county. The county's number of homeless people is from the federal Housing and Urban Development (HUD) Point in Time (PIT) count numbers from 2017. The HUD web link is below. The query is by "Continuum of Care" (COC). Each county generally has its own COC that is responsible for completion of the PIT count, though some exceptions are noted below.

<https://www.hudexchange.info/programs/coc/coc-homeless-populations-and-subpopulations-reports/?filter Year=2017&filter Scope=CoC&filter State=CA&filter CoC=&program=CoC&group=PopSub>

DHCS used the 2017 PIT count because it may have more complete data as compared to the 2018 or 2019 counts. According to local methods in the various areas, certain counties' PIT counts are combined with one or more surrounding counties. In these cases, DHCS estimated the county's PIT count by comparing its overall population to the other county(ies) in its COC.

In this category, DHCS set a minimum allocation at \$250,000 for each county. Some counties would have been below the \$250,000 minimum. For counties that were over the \$250,000 minimum, DHCS reduced their allocations, in a proportional manner, to raise the other counties up to the \$250,000 minimum.

2. **Cost of living:** 25 percent of the funding is allocated in proportion to the cost of living in the county. DHCS used the federal HUD Fair Market Rent (FMR) Efficiency (i.e. studio apartment) amounts for each county area to assess cost of living, or more specifically the average cost of basic housing in the county. The amounts reflect the average monthly rental cost of a studio apartment in each county. DHCS used the 2019 FMR. The web link is below.

https://www.huduser.gov/portal/datasets/fmr/fmrs/FY2019_code/select_Geography.odn

3. Prevalence of individuals who are mentally ill and are experiencing homelessness: 25 percent of the funding is allocated in proportion to the total number of individuals who are mentally ill and are experiencing homelessness in the county as compared to the total in all of the eligible counties. The county's number of individuals who are mentally ill and are experiencing homeless is from the HUD PIT Severely Mentally Ill subpopulation count numbers from 2017.

County Allocations

| County | Allocation |
|-----------|----------------|
| Alpine | \$390,572.03 |
| Amador | \$431,035.49 |
| Butte | \$1,068,155.14 |
| Calaveras | \$395,483.09 |
| Colusa | \$392,717.59 |
| Del Norte | \$426,206.02 |
| El Dorado | \$467,853.41 |
| Fresno | \$894,377.20 |
| Glenn | \$389,498.47 |
| Humboldt | \$744,418.66 |
| Imperial | \$540,686.89 |
| Inyo | \$453,318.25 |
| Lake | \$555,136.76 |
| Lassen | \$418,556.65 |
| Madera | \$490,633.63 |
| Merced | \$482,441.40 |
| Modoc | \$364,974.84 |
| Mono | \$448,633.99 |

| County | Allocation |
|-----------------|------------------------|
| Nevada | \$445,868.49 |
| Plumas | \$408,491.08 |
| Sacramento | \$2,621,406.87 |
| San Luis Obispo | \$827,627.19 |
| Santa Barbara | \$1,166,412.39 |
| Sierra | \$440,139.43 |
| Siskiyou | \$431,935.08 |
| Stanislaus | \$925,697.87 |
| Sutter | \$445,569.08 |
| Tehama | \$424,424.84 |
| Trinity | \$379,559.90 |
| Tulare | \$587,707.41 |
| Tuolumne | \$513,935.52 |
| Yolo | \$592,155.86 |
| Yuba | \$434,369.48 |
| | |
| | |
| Total | \$20,000,000.00 |