



**Information &
Communications
Technology
COUNTY OF TULARE
AGENDA ITEM**

BOARD OF SUPERVISORS

KUYLER CROCKER
District One
PETE VANDER POEL
District Two
AMY SHUKLIAN
District Three
EDDIE VALERO
District Four
DENNIS TOWNSEND
District Five

AGENDA DATE: December 17, 2019

| | | | | |
|---|-----|-------------------------------------|-----|-------------------------------------|
| Public Hearing Required | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Scheduled Public Hearing w/Clerk | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Published Notice Required | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Advertised Published Notice | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Meet & Confer Required | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Electronic file(s) has been sent | Yes | <input checked="" type="checkbox"/> | N/A | <input type="checkbox"/> |
| Budget Transfer (Aud 308) attached | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Personnel Resolution attached | Yes | <input type="checkbox"/> | N/A | <input checked="" type="checkbox"/> |
| Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s) | Yes | <input checked="" type="checkbox"/> | N/A | <input type="checkbox"/> |

CONTACT PERSON: Marilyn Lucas PHONE: 559-622-7313

SUBJECT: Approve a renewal for maintenance and support with SAP Public Services, Inc.

REQUEST(S):
That the Board of Supervisors:
Approve a renewal with SAP Public Services, Inc., in an amount not to exceed \$149,193 to provide maintenance and support for the Business Objects Platform Analytical Suite for the period of December 22, 2019 to December 21, 2020.

SUMMARY:
Tulare County Information & Communications Technology Department (TCiCT) is responsible for purchasing and monitoring software for information technology assets of Tulare County, including the SAP Business Objects Platform Analytical Suite. This suite provides Countywide Business Intelligence software.

This Board approved Agreement Number 27464 with SAP to purchase the Business Objects Platform Analytical Suite system on December 15, 2015. This agreement stipulates that the annual maintenance price is set by a support factor of 22% of the List Purchase Price of the software at the time of purchase until December 31, 2020. The software provided by SAP allows County Business Intelligence operations to store reports, instances and dashboards from multiple data sources. County agencies can perform business analysis functions as a result of the connections between the Business Objects Platform Analytical Suite and databases such as Enterprise, GE, AFIN, and CalWIN. Failure to have maintenance and support coverage with SAP for the Business Objects Platform Analytical Suite could result in faulty performance of the system and inaccurate business analysis for all

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County agencies.

This agreement has been approved as to form by County Counsel. The following terms deviate substantively from the standard County boilerplate:

Governing Law: Under the agreement, the laws of the State of New York govern any claims arising out of the Agreement.

Late Fees: Under the agreement, any fees not paid when due accrue an interest of 18% interest, but not to exceed the maximum amount as allowed by law.

The only changes from the prior agreement are to the term or time period of the agreement, as maintenance and support with SAP is extended one year to December 21, 2020. There is no change in the dollar amount from the prior agreement.

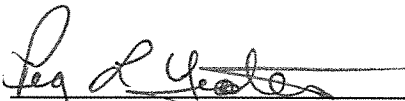
FISCAL IMPACT/FINANCING:

The cost for this maintenance and support agreement is an amount not to exceed \$149,193 and is included in the FY 2019/2020 to be paid from account number 071-090-2912-7043. There is no net County cost.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's five year strategic plan includes the Organizational Performance initiative to promote countywide loss prevention and workplace safety along with continuously improving organizational effectiveness. The agreement of maintenance and support from SAP helps fulfill these initiatives by providing the County with state-of-the-art technology for data recovery and the infrastructure to support better service delivery.

ADMINISTRATIVE SIGN-OFF:



Peg L. Yeates
Information & Communications Technology Director

cc: County Administrative Office

Attachment(s)
Attachment A – SAP Maintenance & Support Quote
Attachment B – Software License Agreement

**BEFORE THE BOARD OF SUPERVISORS
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF APPROVE A)
RENEWAL FOR MAINTENANCE AND) Resolution No. _____
SUPPORT WITH SAP PUBLIC SERVICES,) Agreement No. _____
INC.)

UPON MOTION OF SUPERVISOR _____, SECONDED BY
SUPERVISOR _____, THE FOLLOWING WAS ADOPTED BY THE
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST: JASON T. BRITT
COUNTY ADMINISTRATIVE OFFICER/
CLERK, BOARD OF SUPERVISORS

BY: _____
Deputy Clerk

* * * * *

Approved a renewal with SAP Public Services, Inc., in an amount not to exceed \$149,193 to provide maintenance and support for the Business Objects Platform Analytical Suite for the period of December 22, 2019 to December 21, 2020.



SAP® MAINTENANCE & SUPPORT QUOTE

Tulare County Information & Comm Tech
and Communications Technology
5957 S MOONEY BLVD
VISALIA CA 93277-9394
United States

Quote #: 221039599
Your Customer #: 950409
End User: Tulare County Information & Comm
Tech and Communic
Service Level: SAP Enterprise Support
Date: 09/16/2019
Amount (excluding Taxes): 149,193.00 USD
Quote Valid To Date: 12/21/2019

Your SAP Maintenance & Support service is due to expire on 12/21/2019.

This service includes delivery of updates, upgrades and access to our technical support services in accordance with your chosen service level.

Our technical support services are only available to customers who are current and paid on all of their software maintenance and support agreements. It is important that we receive your signed purchase schedule as soon as possible to avoid suspension of your technical support access. Please note that all late renewals will be subject to a reinstatement fee equal to 10% of the agreement value.

Your Maintenance & Support service covers the products described in the table below.

| Qty | Previous Order No: 13197577 - Previous Purchase Order: Signed quote Software Name |
|--|--|
| 30 USR | SAP BO BI suite, analyt ed (user) |
| 5 UN | SAP BO BI suite, analyt ed (CS) |
| Reference: 221039599 | |
| New Start Date: 12/22/2019 - New End Date: 12/21/2020 | |
| Total Maintenance: | SAP BusObj Mtce Fee Enterprise Support 149,193.00 USD |

Total Amount Due (excluding taxes): 149,193.00 USD - New End Date: 12/21/2020

With respect to state/local US sales tax, a valid direct pay permit or tax exempt certificate must be provided to SAP before invoicing as provided in the End-User Agreement.



Invoice Address

Tulare County Health & Human Services
221 S. Mooney Blvd, Rm9E
VISALIA CA 93291
United States

Contact

Renewal email
Tel:
Fax:
EMail: TCiCT_Logistica@co.tulare.ca.us

Delivery Address

Tulare County Health & Human Services
221 S. Mooney Blvd, Rm9E
VISALIA CA 93291
United States

Contact

Tel:
Fax:
EMail:

If the Client requires a PO or reference number, it must be stated in the designated box below.

| |
|--|
| Customer PO or ref. number: |
|--|

Purchase Order Guidelines

- PO must be issued to: SAP Public Services, Inc.
The Ronald Reagan Building/International Trade Center, 1300 Pennsylvania Avenue, Suite 600 Washington, DC 20004-3012
- Payment terms must read 30 days unless specified otherwise by contract
- Purchase Order MUST indicate "Electronic Software Download" as delivery method
- Purchase Order MUST be signed unless electronic
- "Delivery", "Bill to" and "Sold to" addresses must be specified
- Contact name and phone number address must be specified
- Purchase Order must be dated
- Ensure that it reads "Purchase Order" not Purchase Requisition
- PO must include a Quote ID number as a reference



SAP and the Client agree that this Purchase Schedule is governed by the terms and conditions of the applicable SAP Support Schedule found at <http://www.sap.com/company/licenses/index.epx>, and is incorporated by reference and made a part hereof, provided however that the "Agreement" shall refer to the SAP Software General Terms and Conditions or such other license agreement under which the Software listed herein were licensed. The Client acknowledges that it has had the opportunity to review the SAP Support Schedule. This Purchase Schedule shall prevail over any additional, conflicting, or inconsistent terms and conditions which may appear on any purchase order or other document furnished by the Client to SAP.

Support is valid for versions as described on the SAP support website under: <http://support.sap.com/maintenance>, which Client has read and accepted.

This Quote is not an invoice. Fees and other charges described in this Quote do not include Taxes, all of which shall be for Licensee's account as provided in the End-User Agreement (defined above).

The Client agrees and understands that the calculation and payment obligation for sales taxes and/or customs duties, which shall be the responsibility of the Client, may be affected by the delivery method and the delivery location, for the Software and Directories (collectively "Products") as identified herein.

The payment terms for any invoices issued by SAP shall be 30 days from the date of invoice. SAP will invoice the services covered in this purchase schedule for the amount and payment terms as stated above.

Delivery will be made by making the Software available for download or other electronic transmission to the Client's delivery location listed above. Delivery of the Directories will be made by making them available for download or other electronic transmission to the Client's delivery location listed above, along with physical delivery upon customer request.

The Client has read, understood and agrees to the terms of this Quote and the signatory represents that he or she is duly authorized to sign this Quote.

If the Client requires any additional documents, these will be attached to the purchase schedule and should reference the purchase schedule. If there are no additional documents attached or if these documents do not reference the purchase schedule, then this purchase schedule will be considered as the official Purchase Order.

Supplier Contact

SAP Public Services Inc.
Lorna Williams
Customer Engagement Executive

Tel: +1 404 943 2971
Fax: +1 610 886 5309
EMail: Lorna.Williams@sap.com

Client

Tulare County Information & Comm Tech and Communic
Reference: 221039599
Amount (excluding Taxes): 149,193.00 USD

Name:

Title:

Date:

Signature: