



**Health & Human Services
Agency
COUNTY OF TULARE
AGENDA ITEM**

BOARD OF SUPERVISORS

KUYLER CROCKER
District One
PETE VANDER POEL
District Two
AMY SHUKLIAN
District Three
EDDIE VALERO
District Four
DENNIS TOWNSEND
District Five

AGENDA DATE: March 24, 2020

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>

CONTACT PERSON: Angela Sahagun PHONE: 624-8000

SUBJECT: Approve an agreement with ExMed, Inc.

REQUEST(S):

That the Board of Supervisors:

1. Approve an agreement with ExMed, Inc. in the amount not to exceed \$1,500,000 for the provision of adult, adolescent, and child psychiatric services retroactive from July 1, 2019 through June 30, 2020. This agreement is retroactive due to extended negotiations of the agreement, making it impracticable for the Board to take action prior to July 1, 2019.
2. Find that that Board had authority to approve this agreement as of July 1, 2019 and that it was in the County's best interest to enter into the agreement on that date.
3. Authorize the Chair of the Board to sign two (2) copies of the agreement.

SUMMARY:

The Tulare County Health and Human Services Agency (HHSA), Mental Health Branch, provides mandated psychiatric services to consumers who are part of the County Mental Health Plan (MHP). Authorized by Assembly Bill 1297, the California Department of Health Care Services (DHCS) reimburses County MHPs based upon the actual cost to provide a service. DHCS reimburses County MHPs through the Medi-Cal program. As such, service hours paid to ExMed, Inc. will be billed to Medi-Cal for full reimbursement using an interim rate that is reconciled annually by DHCS.

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DATE: March 24, 2020

ExMed, Inc. is a physician recruiting agency who provides psychiatrists for placement at commercial and government facilities on a short-term basis. The psychiatrists provided through this contract are not employees of ExMed, Inc., but are subcontracted by the agency. Through this contract, ExMed Inc. will continue to provide temporary, licensed psychiatrists for the Tulare County Mental Health Clinics, or other designated sites as specified by the Tulare County Mental Health Director or their designee. This contract will provide culturally and linguistically competent face-to-face or via video based telepsychiatry, full spectrum, child, adolescent, and adult psychiatric services. It is estimated that ExMed, Inc. providers will serve 650 consumers through this agreement period.

This agreement did not include a Request For Proposal process due to the Central Valley being a mental health provider shortage area. The California Office of Statewide Health Planning and Development has placed this designation on the Central Valley due to difficulties encountered in recruiting and retaining psychiatric providers. With the shortage of specialty psychiatric providers, it is essential that the Tulare County Mental Health Branch continue to have both access and the ability to use contracted physicians to help fill these provider shortages. The Tulare County Mental Health Branch aims to continue to work with ExMed, Inc. as they have provided quality psychiatric providers for over six years and to ensure our consumers continuity of care. The renewal for this agreement will submitted to the Board of Supervisors upon renegotiation of terms and rates for Fiscal Year 2020-2021.

FISCAL IMPACT/FINANCING:

The budgeted cost of \$1,500,000 associated with this agreement is included in Fiscal Year 2019-2020 and included in the HHS 3323 budget, line 7052 medical providers. This provides a maximum of 6,500 hours provided by locum tenens for county clinics. This agreement is funded with State Medi-Cal billing revenues and matching Realignment funds. There is no additional net County cost to the General Fund.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's five-year strategic plan includes the Quality of Life Initiative that encourages innovative provision of quality supportive services for at-risk adults, youth and children in state and federally mandated programs. This agreement increases the ability to fulfill that obligation by providing temporary, licensed psychiatrists for the Tulare County Mental Health Clinics.

ADMINISTRATIVE SIGN-OFF:



Donna Ortiz
Director of Mental Health

cc: County Administrative Office

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Attachment(s) Agreement

**BEFORE THE BOARD OF SUPERVISORS
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF APPROVE AN
AGREEMENT WITH EXMED, INC.

)
) Resolution No. _____
) Agreement No. _____
)

UPON MOTION OF SUPERVISOR _____, SECONDED BY
SUPERVISOR _____, THE FOLLOWING WAS ADOPTED BY THE
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST: JASON T. BRITT
COUNTY ADMINISTRATIVE OFFICER/
CLERK, BOARD OF SUPERVISORS

BY: _____
Deputy Clerk

* * * * *

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