



**GENERAL SERVICES AGENCY
FACILITIES
COUNTY OF TULARE
AGENDA ITEM**

BOARD OF SUPERVISORS

KUYLER CROCKER
District One

PETE VANDER POEL
District Two

AMY SHUKLIAN
District Three

EDDIE VALERO
District Four

DENNIS TOWNSEND
District Five

AGENDA DATE: June 23, 2020 - **REVISED**

Public Hearing Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
CONTACT PERSON: Maria Benavides-Lopez PHONE: 559-205-1124				

SUBJECT: Award the Contract for Security Guard Services to Fuentes Security Service

REQUEST(S):
That the Board of Supervisors:

1. Award the contract to Fuentes Security Service, in an amount not to exceed \$3,000,000 per fiscal year, to provide security guard services for the period of July 1, 2020 to June 30, 2021.
2. Authorize the Chair to sign the Agreement.

SUMMARY:
Tulare County contracts security guard services to provide safe environments for County employees and the public at multiple locations Countywide.

The current contract with American Guard Services is set to expire on June 30, 2020. The County chose to request proposals for security guard services in lieu of exercising a renewal option with American Guard Services. In April 2020, the General Services Agency requested written proposals for security guard services. Proposals were submitted by seven vendors. After consideration by a multidisciplinary review team including the contract administrator, project management, and administrative staff, Fuentes Security Service received the highest overall score.

The scores were based upon the Best Value procurement practice, a combination of qualifications, experience, and price. A summary of scores for all seven vendors is included in Attachment A. Fuentes Security Service was determined to have the experience and qualifications to meet service expectations, maintain high standards

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for employees, and respond to the needs of the County.

The proposed contract term with Fuentes Service is for one (1) year, effective July 1, 2020 and expiring June 30, 2021. The contract also stipulates an option to extend for an additional two (2) one (1) year periods by mutual written consent. However, the County reserves the right to terminate the contract, with or without cause, by giving a thirty (30) day written notice of intent to terminate.

It is requested the Board award the contract for security guard services to Fuentes Security Service, in the amount of \$2,833,000 with an annual extra work contingency of \$167,000.

FISCAL IMPACT/FINANCING:

There are no net County costs to the General Fund. Security guard services are paid for by the individual departments based upon their requests for service.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's Strategic Business plan includes the Safety and Security Initiative that provides for the safety and security of the public. These services will help to provide facilities where the general public and staff are enabled to conduct business in a safe and secure environment.

ADMINISTRATIVE SIGN-OFF:



Daniel Richardson
General Services Agency Director

cc: County Administrative Office

Attachment(s):
A - Ratings
B - Agreement

**BEFORE THE BOARD OF SUPERVISORS
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF AWARD)
THE CONTRACT FOR) Resolution No. _____
SECURITY GUARD SERVICES TO) Agreement No. _____
FUENTES SECURITY SERVICE)

UPON MOTION OF SUPERVISOR _____, SECONDED BY
SUPERVISOR _____, THE FOLLOWING WAS ADOPTED BY THE
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST: JASON T. BRITT
COUNTY ADMINISTRATIVE OFFICER/
CLERK, BOARD OF SUPERVISORS

BY: _____
Deputy Clerk

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1. Awarded the contract to Fuentes Security Service, in an amount not to exceed \$3,000,000 per fiscal year, to provide security guard services for the period of July 1, 2020 to June 30, 2021.
2. Authorized the Chair to sign the Agreement.

2020 Security Guard Ratings

	Signature	40% Qual/Exp	40% Price	20% References	Debarment	Insurance	Average Points
AAA Security	X	N/A	5	N/A	X	X	5
St George	X	N/A	10	N/A	X	X	10
Allied	X	10	5	20	X	X	35
AGS	X	30	5	20	X	X	55
Fuentes	X	30	40	15	X	X	85
Power Security	X	25	10	15	X	X	50
Hylton	X	25	30	15	X	X	70