AUDITOR/CONTROLLER TREASURER-TAX COLLECTOR

COUNTY

COUNTY OF TULARE

JERRY T. MESSINGER

Auditor-Controller Treasurer-Tax Collector (559) 733-6345 VERNON MCDONALD, CPA Assistant Auditor-Controller (559) 733-6346 RITA WOODARD Chief Deputy Treasurer/Tax Collector (559) 733-6673

/

AGENDA DATE:

July 11, 2006

SUBJECT:

Agreement and amendment with Advised Assets Group, LLC ("AAG"), a subsidiary of Great

West Life and Annuity.

221 South Mooney Blvd., Room 101-E . Visalia, Ca 93291-4593 . FAX (559) 730-2547

REQUESTS:

That your Board:

1. Accept and authorize the Chairman to sign an agreement and amendment with Advised Assets Group, LLC ("AAG"), a subsidiary of Great West Life and Annuity to provide investment guidance and advice, as well as, a managed account service, to 457 deferred compensation plan participants. The target rollout date for these services is 8/1/06 and the term of this agreement is three years from the effective date.

<u>SUMMARY:</u> Great West is the service provider to the Tulare County Deferred Compensation Plan. Pursuant to the Agreement, AAG will provide investment guidance and advice, and managed account services, to deferred compensation plan participants using an Internet-based software model provided by Ibbotson, a recognized leader in advice and account management services. Participants may obtain advice services to assist them in choosing among the array of investment funds available to them, and to make fund allocations and diversification decisions, at a low flat rate of \$6.25 per quarter.

Participants may also have their deferred compensation accounts actively managed with regard to investments. The cost for this service is based upon a small set percentage of the participant's account balance. Investment advice and managed account services are being utilized by many government deferred compensation plans around the nation, and this service is now available through our plan provider as an additional tool to assist plan participants to meet their retirement goals.

The target rollout date for these services is 8/1/06 and the term of this agreement is three years from the effective date.

The agreement is a boilerplate contract provided by AAG. County Counsel has made revisions to the AAG contract by preparing an amendment, thereby conforming it to Tulare County's needs and requirements.

<u>ALTERNATIVES</u>: Don't extend Great West's contract and direct the Deferred Compensation Committee to go out for a full RFP or direct the Committee not to offer investment guidance advice services at all.

FINANCING: No impact to the County.

INVOLVEMENT OF OTHER AGENCIES:

County Counsel has been involved in the development of this

agreement.

ADMINISTRATIVE SIGN OFE:

Jerry T. Messinger

Additor-Controller/Treasure/-Tax Collector

Administrator of the Tulare County Deferred Compensation Plan

Cc: Ray Bullick, Chairman of the Deferred Compensation Committee

Gary de Malignon, County Counsel

BEFORE THE BOARD OF SUPERVISORS COUNTY OF TULARE, STATE OF CALIFORNIA

IN THE MATTER OF Agreement and amendr with Advised Assets Group, LLC ("AAG"), a subsidiary of Great West Life and Annuity.)
UPON MOTION OF SUPERVISOR, THE BOARD OF SUPERVISORS, AT AN OF BY THE FOLLOWING VOTE:	, SECONDED BY THE FOREGOING WAS ADOPTED BY FICIAL MEETING HELD
AYES: NOES: ABSTAIN: ABSENT:	
ATTEST:	C. BRIAN HADDIX COUNTY ADMINISTRATIVE OFFICER/ CLERK, BOARD OF SUPERVISORS
BY:	Deputy Clerk

Accepted and authorized the Chairman to sign an agreement and amendment with Advised Assets Group, LLC ("AAG"), a subsidiary of Great West Life and Annuity to provide investment guidance and advice, as well as, a managed account service, to 457 deferred compensation plan participants. The target rollout date for these services is 8/1/06 and the term of this agreement is three years from the effective date.