
GSA PRICING SUMMARY

Contract #GS-25F-0121M, Expiration May 31, 2007

SORTER: BÖWE BELL + HOWELL CRITERION II (15K Letters/20K Postcards Per Hour)

Includes: SABRE MLOC, BCR Verifier, Postnet Barcode Ink Jet, 32 Liner Bins, Tray Tag Printer (2), WinSort Software, First Class Processing Software

.....	\$207,255.00
Annual Software Maintenance – First Class Outbound (24 months)	
.....	\$ 17,612.00
Overhead Tray Racks	
.....	\$ 7,360.00
LED Bin Displays	
.....	\$ 3,533.00
Pull Out Trays	
.....	\$ 8,832.00
Inbound Processing and Hand Writing Recognition – Inbound	
.....	\$ 60,000.00
24 Months Software Maintenance	
.....	\$ 20,600.00
Service Support 24 months	
.....	\$ 35,742.00
Sorting Supplies (ink, tray tags)	
.....	\$ 2300.00
Estimated Sales Tax at 8.25%.....	\$ 29,967.00
Freight.....	\$ 6,799.00

Total Investment \$400,000.00

Signature Verification System Option

BÖWE BELL + HOWELL would like to offer the County of Tulare the BBH Voter Signature Verification System with no additional capital investment when it is formally released later this year.

The signature verification system will replace the requirement for Inbound Processing and Hand Writing Recognition – Inbound. Because the County of Tulare is required to replace the existing sorter prior to Cycle L, and the signature verification option is still under consideration and will not be available until Q3 2007, BBH offers the following for consideration:

Ship and install the Criterion as configured without the Voter Signature Verification System. The County of Tulare would then have the option to upgrade to this new system within 6 months of the date of order at no additional capital cost. This upgrade effectively replaces the Inbound Processing and Hand Written Licenses that would then be removed.

General GSA Terms and Conditions

Delivery FOB: County of Tulare

Shipping Costs: Additional as quoted

Warranty: 90 Days Parts, 12 Months Defective Parts

Installation: Included during normal BBH working hours

Operator Training: Included during normal BBH working hours

Taxes are additional and estimated at 8.25%

Service Contract

Full Service Maintenance Contract

Includes all parts and labor during normal BBH working hours

Consumables are not included

5-Year Maintenance Contract

Year's 1	& 2	Included in the quotation
Year 3		\$21,036.72
Year 4		\$21,667.82
Year 5		\$22,317.85

[illegible]

TULARE COUNTY - RESOURCE MANAGEMENT AGENCY

5961 So. Mooney Blvd., Visalia, California 93277-9394
Phone: (559) 733-6291 Fax: (559) 730-2653

INVOICE

DATE: 03/21/2007

HHSa-CAL WIN
5977 S MOONEY BLVD
VISALIA, CA

Invoice No: 071155

Customer No: 000000142

MATERIALS AND/OR SERVICES DESCRIBED BELOW HAVE BEEN FURNISHED YOU BY THE COUNTY OF TULARE.

HHSa Tulare Works Cal Win
TULAREWORKS BUSINESS CONTINUITY SERVICES

Description	Quantity	Unit Cost	Total Cost
	1.00	\$400,000.00	EA \$400,000.00
RMA PROVIDES PRINTING SERVICES FOR HHSa TULAREWORKS AT A SET COST PER PAGE. THAT SET COST IS A COUNTY STANDARD AND DOES NOT INCLUDE THE COSTS TO PROVIDE SECONDARY CONNEC IVITY IN THE EVENT OF PROCESS FAILURE. THE COST FOR BUSINESS CONTINUITY FAILOVER FOR TULAREWORKS IS UNIQUE TO THAT COUNTY ORGANIZATION AND IS TO BE REIMBURSABLE BETWEEN RMA AND TULAREWORKS			
SPECIFICALLY THE CHARGES INCLUDE TELECOMMUNICATIONS, EQUIPMENT DEDICATED AND REMAINING ON STANDBY, AS WELL AS STAFF TIME, TRAINING AND BUSINESS CONTINUITY PLANNING			
BILLING DETAIL WILL BE MAINTAINED IN THE INVOICING DEPARTMENT. MOU ATTACHED			

TOTAL DUE

\$400,000.00

THIS INVOICE IS DUE UPON PRESENTATION.

PLEASE INDICATE THE INVOICE NUMBER ON YOUR REMITTANCE.

REMIT TO:

Tulare County Resource Management Agency
5961 So. Mooney Blvd.
Visalia, CA 93277-9394

By:

Title:

Assistant RMA Director -
ADMINISTRATIVE SERVICES

**CONTINUITY/DISASTER PLANNING FOR TulareWORKs PRINTING
MEMO OF UNDERSTANDING
BETWEEN TULARE COUNTY HEALTH AND HUMAN SERVICES AGENCY
AND
RESOURCE MANAGEMENT AGENCY-PRINT & MAIL SERVICES DIVISION**

THIS MEMO OF UNDERSTANDING (hereafter referred to as MOU) is made by and between the Tulare County Health and Human Services Agency (hereafter referred to as HHSA) and the Resource Management Agency-Print & Mail Services Division, (hereafter referred to as RMA) for the purpose of providing TulareWORKs printing.

WHEREAS, HHSA has established an MOU with RMA to provide TulareWORKs printing for reports and forms that are electronically and manually transmitted from HHSA's operations center in Rancho Cordova, California.

WHEREAS, RMA currently provides the staffing, supervision, and equipment to produce the TulareWORKs printing within the timeframe required by HHSA.

WHEREAS RMA must maintain the capability of disaster recovery and business continuity in the event that the primary delivery system for the TulareWORKs printing files should fail.

IT IS MUTUALLY AGREED BETWEEN BOTH PARTIES THAT:

1. This MOU will commence retroactively to July 1, 2006 when signed by both parties, and will remain in effect until terminated by either party.
2. Amendments or modifications to the terms of this MOU must be made in writing, approved by all parties hereto, in order to maintain compliance with changes pursuant to federal or state laws, regulations, or policies affecting MOUs, rulings, pertinent regulations, or funding.
3. RMA acts as an independent contractor when providing services under this MOU and that no employee-employer relationship exists between the parties hereto or between HHSA and RMA.
4. The parties acknowledge and agree that HHSA's obligation to make payment to RMA is contingent upon receipt of funds from California Department of Social Services. The funding allocation will be subject to immediate reduction or termination in the event of the reduction or termination of funding and /or authorization. In the event there is a decrease/increase in the HHSA allocation of the program, any adjustments to the MOU will be negotiated between HHSA and RMA. It is understood that in the event of a decrease, or termination of funds, any and all outstanding costs incurred by RMA related to this MOU will be paid in full by HHSA.

RMA-PRINT & MAIL SERVICES DIVISION SHALL:

1. Maintain and support alternate methods and capacity for receiving TulareWORKs print files, thus insuring business continuity for critical TulareWORKs printing functions.
2. When using alternate methods of receiving TulareWORKs print files, that data shall be processed upon the date of receipt. Contents shall be ready for distribution on the following business morning. (excluding Normal County Holidays)
3. Obtain reimbursement for service costs incurred as follows:
 - a. A Cost Center Transfer request will be submitted, with the appropriate documentation necessary for reimbursement by HHSA. Those reimbursements will be equal to the charges that have been mutually agreed to, and are identified on Attachment A.
 - b. The Cost Center Transfer request shall be documented in such reasonable detail, as HHSA may be required, consistent with County Auditor's requirements. The Cost Center Transfer request shall include the claim period, MOU number, services provided and the total charges.

HEALTH & HUMAN SERVICES SHALL:

1. Upon receipt of the RMA invoice, HHSA shall approve and process the cost center transfer to RMA for the total charges of the services rendered in the performance of the MOU within 30 days.
2. Retain the right to evaluate the performance of the services rendered.

Services provided under this MOU will be calculated by Fiscal Year timeframes of July 1 through June 30.

IT IS SO AGREED:

Tulare County Health & Human Services
Agency


Name _____

Date: _____

Tulare County Resource Management
Agency


Name _____

Date: _____



ATTACHMENT A

ATTACHMENT A

TULAREWORKS CENTRALIZED PRINTING: BUSINESS CONTINUITY/DISASTER PLANNING PROGRAM DESCRIPTION AND COSTS

RMA will maintain an alternative method to receive the electronic print files of the TulareWORKs business processes as required to meet State and Federal guidelines. In the event the alternative means must be used, the print files will be processed on the day they are received, and be prepared for distribution the following business morning (excluding normal County Holidays).

RMA will be reimbursed for all costs associated with establishing and maintaining the alternative transmission of the electronic files. In Fiscal 2006/2007, those costs are estimated and invoiced at \$400,000.00

In the event that the alternative business continuity processes must be utilized, RMA will also receive the regular reimbursement for printing services: 3.5 cents per image printed. This cost includes; paper, duplex printing, drilling, collating, and preparing the report for delivery with the appropriate paper fastener.

RMA will be reimbursed 2 cents for each sheet of paper that requires folding.

RMA will be reimbursed actual postage plus our normal processing fee of 8.6 cents for any items that requires mailing services.

RMA will deliver the final printed products to one location within Government Plaza, as designated by HHSA.