



Health & Human Services Agency COUNTY OF TULARE AGENDA ITEM

BOARD OF SUPERVISORS

ALLEN ISHIDA
District One

PETE VANDER POEL
District Two

PHILLIP A. COX
District Three

J. STEVEN WORTHLEY
District Four

MIKE ENNIS
District Five

AGENDA DATE: July 12, 2011 -- **REVISED**

Public Hearing Required	Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Scheduled Public Hearing w/Clerk	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Published Notice Required	Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Advertised Published Notice	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Meet & Confer Required	Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>
Electronic file(s) has been sent	Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>	N/A	<input type="checkbox"/>
Budget Transfer (Aud 308) attached	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Personnel Resolution attached	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Resolution, Ordinance or Agreements are attached and signature line for Chairman is marked with tab(s)/flag(s)	Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>	N/A	<input type="checkbox"/>

CONTACT PERSON: Yolanda Saldana PHONE: 624-8000

SUBJECT: Approval of Agreement with Financial Credit Network, Inc. for Account Collection Services.

REQUEST(S):

That the Board of Supervisors:

1. Ratify and approve an agreement with Financial Credit Network, Inc. from July 1, 2011 through June 30, 2013 to provide collection services for Tulare County Health and Human Services Agency (HHSA). This agreement is retroactive due to inadvertent delays in obtaining authorized signatures on the agreement. It was impracticable for the Board to take action before July 1, 2011 due to the time needed to process, prepare, and submit the agenda item;
2. Find that the Board had authority to enter into the proposed agreement as of July 1, 2010 and that it was in the County's best interest to enter into the agreement on that date; and
3. Authorize the Chairman of the Board to sign three (3) copies of the amendment.

SUMMARY:

The agreement with Financial Credit Network, Inc. is to provide account collection services on health and environmental health related accounts for the Health Services Division of Tulare County Health & Human Services Agency (HHSA).

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Accounts that have been deemed uncollectible under ordinary collection efforts are referred to agencies such as Financial Credit Network, Inc. to provide additional collection activities for possible recovery of debts. Financial Credit Network, Inc. is one of two collection services utilized by Tulare County HHSA and they currently have a 7% collection rate.

We would like to bring to the Board's attention the following items: this agreement authorizes Financial Credit Network, Inc. to file civil suits for collection of debts on the condition that it notices the County prior to filing and the County does not object to the suit. Financial Credit Network, Inc. is responsible for paying all costs, fees, and attorney fees for collections suits filed.

FISCAL IMPACT/FINANCING:

Funds for this agreement will be included in the Fiscal Years 2011/2012 and 2012/2013 proposed budgets. Financial Credit Network, Inc. is paid a percentage of each sum collected; the percentage is based on the collected accounts' status at the time of collection. No Net County Cost.

LINKAGE TO THE COUNTY OF TULARE STRATEGIC BUSINESS PLAN:

The County's five-year strategic plan includes the Organizational Performance initiative to continuously improve organization effectiveness and fiscal stability. The services provided in this agreement increases the ability to fulfill this obligation.

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ALTERNATIVES:

The Board could choose not to approve this amendment, but that is not recommended because the benefits of providing these services lie in accordance with the Strategic Plan of Tulare County.

INVOLVEMENT OF OTHER DEPARTMENTS OR AGENCIES:

County Counsel

ADMINISTRATIVE SIGN-OFF:

Kevin Marks
Director Administration

Cc: Auditor/Controller
County Counsel
County Administrative Office (3)

Agreement

**BEFORE THE BOARD OF SUPERVISORS
COUNTY OF TULARE, STATE OF CALIFORNIA**

IN THE MATTER OF:)	
Approval of Agreement with Financial)	RESOLUTION NO. _____
Credit Network, Inc. for Account)	AGREEMENT NO. _____
Collection Services.)	

UPON MOTION OF SUPERVISOR _____, SECONDED BY
SUPERVISOR _____, THE FOLLOWING WAS ADOPTED BY THE
BOARD OF SUPERVISORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST: JEAN M. ROUSSEAU
 COUNTY ADMINISTRATIVE OFFICER/
 CLERK, BOARD OF SUPERVISORS

BY: _____
 Deputy Clerk

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2. Found that the Board had authority to enter into the proposed agreement as of July 1, 2010 and that it was in the County's best interest to enter into the agreement on that date; and

3. Authorized the Chairman of the Board to sign three (3) copies of the amendment.